

**INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM
CONSOLIDATED FINANCIAL RESULTS**

**TO THE BOARD OF DIRECTORS OF
TATA GLOBAL BEVERAGES LIMITED**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of **TATA GLOBAL BEVERAGES LIMITED** (the "Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group"), and its share of the net profit / (loss) after tax and total comprehensive income / (loss) of its associates and joint ventures for the quarter and nine months ended December 31, 2019 (the "Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (the "ICAI"). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities listed in **Annexure A**.
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not

disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. We did not review the interim financial information of two subsidiaries included in the unaudited consolidated financial results, whose interim financial information reflect total revenues of Rs 67.76 crore and Rs 154.97 crore for the quarter and nine months ended December 31, 2019 respectively, total net profit / (loss) after tax of Rs 0.29 crore and Rs. (1.13) crore for the quarter and nine months ended December 31, 2019 respectively and total comprehensive income / (loss) of Rs 3.52 crore and Rs (3.36) crore for the quarter and nine months ended December 31, 2019 as considered in the Statement.

These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The unaudited consolidated financial results includes the Group's share of loss after tax of Rs 0.02 crore and Rs 0.96 crore for the quarter and nine months ended December 31, 2019 respectively and total comprehensive loss of Rs 0.02 crore and Rs 0.96 crore for the quarter and nine months ended December 31, 2019 respectively, as considered in the Statement, in respect of an associate based on its interim financial information which have not been reviewed by us. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Sanjiv V. Pilgaonkar

Partner

(Membership No. 039826)

UDIN: 20039826AAAAAX7822

Place: Mumbai

Date: February 04, 2020

1,

Annexure A:

Sr. No	Name of the Entities:
	Parent:
	Tata Global Beverages Limited
	Subsidiaries:-
1	Tata Global Beverages Group Ltd.
2	Tata Global Beverages Holdings Ltd.
3	Tata Global Beverages Services Ltd.
4	Tata Global Beverages GB Ltd.
5	Tata Global Beverages Overseas Holdings Ltd.
6	Tata Global Beverages Overseas Ltd.
7	Lyons Tetley Ltd.
8	Drassington Ltd.
9	Teapigs Ltd.
10	Teapigs US LLC
11	Stansand Ltd.
12	Stansand (Brokers) Ltd.
13	Stansand (Africa) Ltd.
14	Stansand (Central Africa) Ltd.
15	Tata Global Beverages Polska sp.zo.o
16	Tata Global Beverages Czech Republic a.s.
17	Tata Global Beverages US Holdings Inc.
18	Tetley USA Inc.
19	Empirical Group LLC
20	Tata Water LLC
21	Good Earth Corporation.
22	Good Earth Teas Inc.
23	Tata Global Beverages Canada Inc.
24	Tata Global Beverages Australia Pty Ltd.
25	Earth Rules Pty Ltd.
26	Tata Global Beverages Investments Ltd.
27	Campestres Holdings Ltd.
28	Kahutara Holdings Ltd.
29	Suntyco Holding Ltd.
30	Onomento Co Ltd.
31	Coffee Trade LLC
32	Tata Global Beverages Capital Ltd
33	Tata Coffee Ltd.
34	Tata Coffee Vietnam Company Ltd.
35	Consolidated Coffee Inc.

**Deloitte
Haskins & Sells LLP**

Sr. No	Name of the Entities:
36	Eight O’Clock Holdings Inc.
37	Eight O’Clock Coffee Company
38	Tata Tea Extractions Inc.
39	Tata Tea Holdings Private Ltd.
	Joint Ventures:-
1	NourishCo Beverages Ltd.
2	Tata Starbucks Private Ltd.
3	Southern Tea LLC
4	Tetley ACI (Bangladesh) Ltd.
5	Tetley Clover (Pvt) Ltd.
6	Joekels Tea Packers (Proprietary) Ltd.
	Associates:-
1	Amalgamated Plantations Pvt. Ltd.
2	Kanan Devan Hills Plantation Co. Pvt. Ltd.
3	TRIL Constructions Ltd.

1.



Tata Global Beverages Limited

Registered Office: 1 Bishop Lefroy Road, Kolkata-700020

CIN - L15491WB1962PLC031425, Email : investor.relations@tgbil.com, Website : www.tataglobalbeverages.com

Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2019

Rs in Crores

Particulars	Three months ended			Year to Date ended		Year Ended
	December 31, 2019	September 30, 2019	December 31, 2018	December 31, 2019	December 31, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from Operations	1961.90	1834.06	1912.58	5693.09	5476.04	7251.50
Other Income	25.95	25.29	22.59	81.77	121.90	157.13
Total Income	1987.85	1859.35	1935.17	5774.86	5597.94	7408.63
Cost of Materials Consumed	895.89	857.27	861.77	2585.64	2481.13	3294.18
Purchase of stock in trade	176.43	174.62	148.69	515.18	538.24	727.87
Changes in inventories of finished goods, work in progress and stock in trade	(16.02)	(21.63)	46.47	23.01	15.93	(14.41)
Employee Benefits Expense	208.95	199.00	205.14	610.05	603.29	806.30
Finance Costs	19.22	20.07	12.95	57.53	36.99	52.47
Depreciation and Amortisation Expense	49.15	46.82	29.62	141.97	89.59	122.57
Advertisement and Sales charges	171.92	136.69	155.23	416.97	417.93	547.52
Other Expenses	285.11	253.46	299.06	803.17	807.88	1104.13
Total Expenses	1790.65	1666.30	1758.93	5153.52	4990.98	6640.63
Profit before Exceptional Items and Tax	197.20	193.05	176.24	621.34	606.96	768.00
Exceptional Items (Net)	(0.84)	(1.50)	-	(10.40)	(24.90)	(33.29)
Profit before Tax	196.36	191.55	176.24	610.94	582.06	734.71
Tax Expense						
Current tax	(54.96)	(32.17)	(42.79)	(159.91)	(177.61)	(256.03)
Deferred tax	(0.93)	(16.15)	(12.13)	(18.22)	(24.44)	(4.85)
Total Tax Expense (Net)	(55.89)	(48.32)	(54.92)	(178.13)	(202.05)	(260.88)
Net Profit after Tax	140.47	143.23	121.32	432.81	380.01	473.83
Share of net profit/(loss) in Associates and Joint Ventures using equity method	(4.62)	9.24	(12.43)	(2.81)	40.98	(16.85)
Group Consolidated Net Profit (A)	135.85	152.47	108.89	430.00	420.99	456.98
Attributable to :						
Owners of the Parent	120.59	137.74	99.32	383.66	385.29	408.19
Non Controlling Interest	15.26	14.73	9.57	46.34	35.70	48.79
Other Comprehensive Income						
<i>i) Items that will not be reclassified to profit or loss</i>						
Remeasurement of the defined benefit plans	(69.38)	20.75	(19.19)	(52.49)	33.61	86.47
Changes in fair valuation of equity instruments	6.63	(4.25)	4.15	6.42	5.10	(5.20)
	(62.75)	16.50	(15.04)	(46.07)	38.71	81.27
Tax impact on above items	12.07	(4.78)	6.00	9.90	(4.04)	(13.27)
	(50.68)	11.72	(9.04)	(36.17)	34.67	68.00
<i>ii) Items that will be reclassified to profit or loss</i>						
Exchange differences on translation of foreign operations	264.36	30.88	(288.81)	204.63	(21.11)	17.04
Gains/(loss) on effective portion of cash flow hedges	51.73	(24.06)	13.85	50.59	(7.13)	(12.06)
	316.09	6.82	(274.96)	255.22	(28.24)	4.98
Tax impact on above items	(12.46)	4.63	(6.83)	(13.50)	0.55	0.88
	303.63	11.45	(281.79)	241.72	(27.69)	5.86
Total Other Comprehensive Income (B)	252.95	23.17	(290.83)	205.55	6.98	73.86
Attributable to :						
Owners of the Parent	204.58	21.40	(248.06)	168.18	10.90	70.58
Non Controlling Interest	48.37	1.77	(42.77)	37.37	(3.92)	3.28
Total Comprehensive Income (A+B)	388.80	175.64	(181.94)	635.55	427.97	530.84
Attributable to :						
Owners of the Parent	325.17	159.14	(148.74)	551.84	396.19	478.77
Non Controlling Interest	63.63	16.50	(33.20)	83.71	31.78	52.07
Paid-up equity share capital (Face value of Re 1 each)	63.11	63.11	63.11	63.11	63.11	63.11
Reserves excluding Revaluation Reserve						7246.72
Earnings per share (Basic & Diluted) (not annualised for the quarter and year to date) - Rs	1.91	2.18	1.57	6.08	6.10	6.47

Notes:

1. For the quarter, Revenue from operations increased by 3% as compared to corresponding quarter of the previous year driven by improvement in branded business led by 7% volume growth and 6% value growth in India and higher sales in the non-branded business. At constant currency revenue growth is 4%. Profit before tax at Rs 196 Crores is higher by 11% as compared to corresponding quarter of the previous year mainly due to revenue improvement and lower commodity cost partly offset by increased spends behind brands. Group Consolidated Net Profit is higher by 25% as compared to corresponding quarter of the previous year aided by lower tax rate and improvement in the performance of Associates & Joint Ventures.
2. The Board of Directors and Shareholders of Tata Global Beverages Limited (the "Company") at their respective meetings held on May 15, 2019 and November 4, 2019, had approved the Scheme of Arrangement (the "Scheme"), which provided for the demerger of the Consumer Product Business ("CPB") of Tata Chemicals Limited (TCL) from that entity and the transfer thereof to the Company as a going concern, for a consideration, to be discharged by the allotment of 114 equity shares in the Company for every 100 shares held in TCL, as of the Record Date. The Hon'ble National Company Law Tribunal ("NCLT"), Kolkata Bench, has by its order dated January 8, 2020 (the "Order") sanctioned the Scheme.

The Scheme will become effective on completion of various activities, the last of which is filing of the certified copies of the NCLT orders for the demerged Company and the Company with the respective Registrars of Companies, as provided in the Scheme.

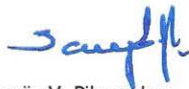
The Board of Directors of the Company at its meeting held today has, inter alia, taken on record the certified copy of the Order and has also formed a Special Committee of the Board for the purpose of fixation of Record Date and oversee other aspects related to the compliance with the terms of the Scheme and the Implementation Agreement dated May 15, 2019, including the allotment of shares.

The acquisition of the CPB, on the scheme becoming effective, is expected to be accounted in the books of the Company during the fourth quarter of this financial year, with effect from the appointed date of 1st April 2019, as per the provisions of the Scheme, the Implementation Agreement and Ind AS 103, Business Combinations, including fair valuation of identified assets acquired and liabilities assumed and amortization of relevant assets.

3. In January 2020, an overseas subsidiary of the Holding Company has divested its 100% stake in Czech Republic based subsidiary, Tata Global Beverages Czech Republic a.s. Consequently, the said entity ceases to be a subsidiary with effect from January 13, 2020. The impact of the disposal accounting is not expected to be material.
4. Exceptional item for the current quarter represent costs relating to the Scheme referred to in Note 2, above.
5. Share of profits/(loss) in Associates and Joint Ventures include the profits of an Associate operating in North India plantations, which are seasonal in nature.

6. Effective April 1, 2019, the Group has adopted Ind AS 116 – Leases and applied the revised standard to all lease contracts thereby capitalising assets taken on operating lease existing on April 1, 2019, using the modified retrospective method, with the cumulative adjustment to retained earnings. Accordingly, comparatives for the year ended March 31, 2019 have not been restated. On transition, the cumulative effect of applying the standard resulted in Rs 63 Crores being debited to retained earnings, net of taxes. The effect of this adoption is insignificant on the profit for the period.
7. Previous period's figures have been regrouped / rearranged, to the extent necessary, to conform to current period's classifications.
8. The aforementioned results were reviewed by the Audit Committee of the Board on February 04, 2020 and subsequently taken on record by the Board of Directors at its Meeting held on February 04, 2020. The Statutory Auditors of the Company have conducted limited review on these results.
9. The Consolidated and Standalone result for the quarter and nine months ended December 31, 2019 are available on the BSE website (URL: www.bseindia.com), the National Stock Exchange website (URL: www.nseindia.com) and on the Company's website (URL: www.tataglobalbeverages.com).

In terms of our report attached
For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
Firm's Registration No. 117366W/W-100018



Sanjiv V. Pilgaonkar
Partner
Membership No. 039826
Mumbai: February 04, 2020



Ajoy Misra
Managing Director and CEO



Tata Global Beverages Limited

Registered Office : 1 Bishop Lefroy Road Kolkata 700020

CIN - L15491WB1962PLC031425, Email : investor.relations@tgbl.com, Website: www.tataglobalbeverages.com

Unaudited Consolidated Segment wise Revenue, Results, Assets and Liabilities for the quarter and nine months ended December 31, 2019

Rs in Crores

Particulars	Three months ended			Year to Date ended		Year ended
	December 31, 2019	September 30, 2019	December 31, 2018	December 31, 2019	December 31, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Segment Revenue						
Branded Business						
(a) Tea	1412.24	1299.72	1389.11	4084.59	3951.64	5202.59
(b) Coffee	313.88	292.53	326.25	889.43	921.38	1202.84
(c) Others	6.84	7.00	6.95	19.88	23.47	30.77
Total Branded Business	1732.96	1599.25	1722.31	4993.90	4896.49	6436.20
Non Branded Business	238.51	242.23	198.75	723.66	601.26	842.47
Total Segment Revenue	1971.47	1841.48	1921.06	5717.56	5497.75	7278.67
Less: Inter segment Sales	(9.57)	(7.42)	(8.48)	(24.47)	(21.71)	(27.17)
Revenue from Operations	1961.90	1834.06	1912.58	5693.09	5476.04	7251.50
Segment Results						
Branded Business						
(a) Tea	175.35	163.52	168.16	536.50	543.19	694.38
(b) Coffee	63.24	57.81	44.06	171.94	125.70	178.33
(c) Others	(2.21)	(3.61)	(4.74)	(9.12)	(15.00)	(21.22)
Total Branded Business	236.38	217.72	207.48	699.32	653.89	851.49
Non Branded Business	7.95	15.18	5.96	43.68	33.72	41.58
Total Segment Results	244.33	232.90	213.44	743.00	687.61	893.07
Add/Less						
Finance Cost	(19.22)	(20.07)	(12.95)	(57.53)	(36.99)	(52.47)
Unallocable items	(28.75)	(21.28)	(24.25)	(74.53)	(68.56)	(105.89)
Profit Before Tax	196.36	191.55	176.24	610.94	582.06	734.71
Segment Assets						
Branded Business						
(a) Tea	5418.36	5013.36	5048.26	5418.36	5048.26	4683.26
(b) Coffee	1957.34	1948.23	1880.21	1957.34	1880.21	1846.10
(c) Others	42.26	41.44	41.61	42.26	41.61	30.31
Total Branded Business	7417.96	7003.03	6970.08	7417.96	6970.08	6559.67
Non Branded Business	1532.26	1540.06	1430.23	1532.26	1430.23	1483.92
Total Segment Assets	8950.22	8543.09	8400.31	8950.22	8400.31	8043.59
Unallocable Corporate Assets	2891.65	2851.39	2631.17	2891.65	2631.17	2895.13
Total Assets	11841.87	11394.48	11031.48	11841.87	11031.48	10938.72
Segment Liabilities						
Branded Business						
(a) Tea	1016.07	977.30	783.79	1016.07	783.79	722.98
(b) Coffee	286.35	274.42	212.63	286.35	212.63	155.39
(c) Others	15.31	14.02	17.63	15.31	17.63	7.87
Total Branded Business	1317.73	1265.74	1014.05	1317.73	1014.05	886.24
Non Branded Business	155.02	161.29	189.33	155.02	189.33	169.88
Total Segment Liabilities	1472.75	1427.03	1203.38	1472.75	1203.38	1056.12
Unallocable Corporate Liabilities	1662.82	1645.48	1580.42	1662.82	1580.42	1523.23
Total Liabilities	3135.57	3072.51	2783.80	3135.57	2783.80	2579.35

Notes:

- The group has organised business into Branded Segment and Non Branded Segment. Branded Segment is further sub-categorised as Branded Tea, Branded Coffee and the residual as Branded Others. Accordingly, the group has reported its segment results for these segments.
- Business Segments: The internal business segmentation and the activities encompassed therein are as follows:
 - Branded Business -
 - Branded Tea : Sale of branded tea and various value added forms
 - Branded Coffee : Sale of coffee in various value added forms
 - Branded Others : Sale of water products
 - Non Branded Business - Plantation and Extraction business for Tea, Coffee and other produce.
- The segment wise revenue, results, assets and liabilities figures relate to the respective amounts directly identifiable to each of the segments. Unallocable items includes expenses incurred on common services at the corporate level, unallocable other income and exceptional items.

Ajoy Misra
(Managing Director and CEO)

Mumbai: February 04, 2020