



Tata Global Beverages Limited

Registered Office: 1 Bishop Lefroy Road Kolkata-700020

CIN - L15491WB1962PLC031425, Email : investor.relations@tgb.com, Website : www.tataglobalbeverages.com

Unaudited Consolidated Financial Results for the quarter ended June 30, 2019

Rs in Crores

| Particulars | Three months ended | | | Year Ended |
|---|--------------------|----------------|----------------|----------------|
| | June 30, 2019 | March 31, 2019 | June 30, 2018 | March 31, 2019 |
| | Unaudited | Refer Note 6 | Unaudited | Audited |
| Revenue from Operations | 1897.13 | 1775.46 | 1802.59 | 7251.50 |
| Other Income | 30.53 | 35.23 | 28.52 | 157.13 |
| Total Income | 1927.66 | 1810.69 | 1831.11 | 7408.63 |
| Cost of Materials Consumed | 832.48 | 813.05 | 777.36 | 3294.18 |
| Purchase of stock in trade | 164.13 | 189.63 | 214.69 | 727.87 |
| Changes in inventories of finished goods, work in progress and stock in trade | 60.66 | (30.34) | (11.69) | (14.41) |
| Employee Benefits Expense | 202.10 | 203.01 | 203.20 | 806.30 |
| Finance Costs | 18.24 | 15.48 | 12.57 | 52.47 |
| Depreciation and Amortisation Expense | 46.00 | 32.98 | 29.49 | 122.57 |
| Advertisement and Sales charges | 108.36 | 129.59 | 118.05 | 547.52 |
| Other Expenses | 264.60 | 296.25 | 252.21 | 1104.13 |
| Total Expenses | 1696.57 | 1649.65 | 1595.88 | 6640.63 |
| Profit before Exceptional Items and Tax | 231.09 | 161.04 | 235.23 | 768.00 |
| Exceptional Items (Net) | (8.06) | (8.39) | (18.18) | (33.29) |
| Profit before Tax | 223.03 | 152.65 | 217.05 | 734.71 |
| Tax Expense | (73.92) | (58.83) | (83.45) | (260.88) |
| Net Profit after Tax | 149.11 | 93.82 | 133.60 | 473.83 |
| Share of net profit/(loss) in Associates and Joint Ventures using equity method | (7.43) | (57.83) | (5.46) | (16.85) |
| Group Consolidated Net Profit (A) | 141.68 | 35.99 | 128.14 | 456.98 |
| Attributable to : | | | | |
| Owners of the Parent | 125.33 | 22.90 | 116.24 | 408.19 |
| Non Controlling Interest | 16.35 | 13.09 | 11.90 | 48.79 |
| Other Comprehensive Income | | | | |
| <i>i) Items that will not be reclassified to profit or loss (Net of tax)</i> | | | | |
| Remeasurement of the defined benefit plans | (1.25) | 43.80 | 25.88 | 73.37 |
| Changes in fair valuation of equity instruments | 4.04 | (10.47) | 3.06 | (5.37) |
| | 2.79 | 33.33 | 28.94 | 68.00 |
| <i>ii) Items that will be reclassified to profit or loss (Net of tax)</i> | | | | |
| Exchange differences on translation of foreign operations | (90.61) | 38.15 | (0.13) | 17.04 |
| Gains/(loss) on Effective portion of cash flow hedges | 17.25 | (4.60) | 2.20 | (11.18) |
| | (73.36) | 33.55 | 2.07 | 5.86 |
| Total Other Comprehensive Income, net of tax (B) | (70.57) | 66.88 | 31.01 | 73.86 |
| Attributable to : | | | | |
| Owners of the Parent | (57.80) | 59.68 | 31.63 | 70.58 |
| Non Controlling Interest | (12.77) | 7.20 | (0.62) | 3.28 |
| Total Comprehensive Income (A+B) | 71.11 | 102.87 | 159.15 | 530.84 |
| Attributable to : | | | | |
| Owners of the Parent | 67.53 | 82.58 | 147.87 | 478.77 |
| Non Controlling Interest | 3.58 | 20.29 | 11.28 | 52.07 |
| Paid-up equity share capital (Face value of Re 1 each) | 63.11 | 63.11 | 63.11 | 63.11 |
| Reserves excluding Revaluation Reserve | | | | 7246.72 |
| Earnings per share (Basic & Diluted) (not annualised for the quarter) - Rs | 1.99 | 0.36 | 1.84 | 6.47 |

Notes:

1. For the quarter Revenue from operations increased by 5% driven by improvements in both branded and non-branded business. Profit before taxes increased by 3%. While profits of international and non-branded businesses were higher, profits in India were lower due to higher commodity costs and increased spends behind brands.
2. a) The Board of Directors of the Holding Company in its meeting held on May 15, 2019, as a part of business reorganisation, had approved the scheme of merger of consumer product business of Tata Chemicals Limited with the Company in terms of a scheme of arrangement under Section 230-232 and other applicable provisions of the Companies Act, 2013. The appointed date of the scheme is April 1, 2019. The Scheme would become effective after receipt of all requisite statutory and NCLT approvals, including shareholders' approval. The results of the said business will be included in the consolidated results, with effect from the appointed date, on receipt of all requisite approvals. The costs incurred during the quarter in relation to the proposed scheme of merger have been disclosed as exceptional items.

b) The Holding Company had in April, 2019 entered into a non-binding term sheet to acquire the branded tea business of Dhunseri Tea & Industries Limited. The Board of Directors in its meeting held on July 31, 2019 approved entering into binding agreements.
3. Exceptional item for the current quarter represent costs relating to the proposed scheme of merger (Refer Note 2.a). Exceptional items for the corresponding quarter of the previous year represent redundancy costs relating to internal restructure.
4. Share of profits/(loss) in Associates and Joint Ventures include the losses of an Associate operating in North India plantations, which are seasonal in nature.
5. Effective April 1, 2019, the Group has adopted Ind AS 116 – Leases and applied the revised standard to all lease contracts thereby capitalising assets taken on operating lease existing on April 1, 2019, using the modified retrospective method, with the cumulative adjustment to retained earnings. Accordingly, comparatives for the year ended March 31, 2019 have not been restated. On transition, the cumulative effect of applying the standard resulted in Rs 63 Crores being debited to retained earnings, net of taxes. The effect of this adoption is insignificant on the profit for the period.
6. Figures for the quarter ended March 31, 2019 are the balancing figures between audited figures in respect of the full financial year and published year to date figures up to the third quarter of the relevant financial year.
7. Previous period's figures have been regrouped / rearranged, to the extent necessary, to conform to current period's classifications.
8. The aforementioned results were reviewed by the Audit Committee of the Board on July 30, 2019 and subsequently taken on record by the Board of Directors at its Meeting held on July 31, 2019. The Statutory Auditors of the Company have conducted limited review on these results.

9. The Consolidated and Standalone result for the quarter ended June 30, 2019 are available on the BSE website (URL: www.bseindia.com), the National Stock Exchange website (URL: www.nseindia.com) and on the Company's website (URL: www.tataglobalbeverages.com).

In terms of our report attached

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No. 117366W/W-100018



Sanjiv V. Pilgaonkar

Partner

Membership No. 039826

Mumbai: July 31, 2019



Ajoy Misra

Managing Director and CEO



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Consolidated Segment wise Revenue, Results, Assets and Liabilities for the quarter ended June 30, 2019

Rs in Crores

| Particulars | Three months ended | | | Year ended |
|-----------------------------------|--------------------|-----------------|-----------------|-----------------|
| | June 30, 2019 | March 31, 2019 | June 30, 2018 | March 31, 2019 |
| | Unaudited | Refer Note d | Unaudited | Audited |
| Segment Revenue | | | | |
| Branded Business | | | | |
| (a) Tea | 1372.63 | 1250.95 | 1314.31 | 5202.59 |
| (b) Coffee | 283.02 | 281.46 | 291.66 | 1202.84 |
| (c) Others | 6.04 | 7.30 | 10.16 | 30.77 |
| Total Branded Business | 1661.69 | 1539.71 | 1616.13 | 6436.20 |
| Non Branded Business | 242.92 | 241.21 | 192.85 | 842.47 |
| Total Segment Revenue | 1904.61 | 1780.92 | 1808.98 | 7278.67 |
| Less: Inter segment Sales | (7.48) | (5.46) | (6.39) | (27.17) |
| Revenue from Operations | 1897.13 | 1775.46 | 1802.59 | 7251.50 |
| Segment Results | | | | |
| Branded Business | | | | |
| (a) Tea | 197.63 | 151.19 | 210.02 | 694.38 |
| (b) Coffee | 50.89 | 52.63 | 43.50 | 178.33 |
| (c) Others | (3.30) | (6.22) | (3.75) | (21.22) |
| Total Branded Business | 245.22 | 197.60 | 249.77 | 851.49 |
| Non Branded Business | 20.55 | 7.86 | 17.70 | 41.58 |
| Total Segment Results | 265.77 | 205.46 | 267.47 | 893.07 |
| Add/Less | | | | |
| Finance Cost | (18.24) | (15.48) | (12.57) | (52.47) |
| Unallocable items | (24.50) | (37.33) | (37.85) | (105.89) |
| Profit Before Tax | 223.03 | 152.65 | 217.05 | 734.71 |
| Segment Assets | | | | |
| Branded Business | | | | |
| (a) Tea | 4606.71 | 4683.26 | 4339.96 | 4683.26 |
| (b) Coffee | 1907.18 | 1846.10 | 1909.08 | 1846.10 |
| (c) Others | 36.10 | 30.31 | 34.92 | 30.31 |
| Total Branded Business | 6549.99 | 6559.67 | 6283.96 | 6559.67 |
| Non Branded Business | 1541.49 | 1483.92 | 1316.07 | 1483.92 |
| Total Segment Assets | 8091.48 | 8043.59 | 7600.03 | 8043.59 |
| Unallocable Corporate Assets | 2968.15 | 2895.13 | 3142.56 | 2895.13 |
| Total Assets | 11059.63 | 10938.72 | 10742.59 | 10938.72 |
| Segment Liabilities | | | | |
| Branded Business | | | | |
| (a) Tea | 913.28 | 722.98 | 783.01 | 722.98 |
| (b) Coffee | 230.01 | 155.39 | 177.96 | 155.39 |
| (c) Others | 12.57 | 7.87 | 4.78 | 7.87 |
| Total Branded Business | 1155.86 | 886.24 | 965.75 | 886.24 |
| Non Branded Business | 155.34 | 169.88 | 132.57 | 169.88 |
| Total Segment Liabilities | 1311.20 | 1056.12 | 1098.32 | 1056.12 |
| Unallocable Corporate Liabilities | 1595.83 | 1523.23 | 1455.44 | 1523.23 |
| Total Liabilities | 2907.03 | 2579.35 | 2553.76 | 2579.35 |

Notes:

- The group has organised business into Branded Segment and Non Branded Segment. Branded Segment is further sub-categorised as Branded Tea, Branded Coffee and the residual as Branded Others. Accordingly, the group has reported its segment results for these segments.
- Business Segments: The internal business segmentation and the activities encompassed therein are as follows:
 - Branded Business -
 - Branded Tea : Sale of branded tea and various value added forms
 - Branded Coffee : Sale of coffee in various value added forms
 - Branded Others : Sale of water products
 - Non Branded Business - Plantation and Extraction business for Tea, Coffee and other produce.
- The segment wise revenue, results, assets and liabilities figures relate to the respective amounts directly identifiable to each of the segments. Unallocable items includes expenses incurred on common services at the corporate level, unallocable other income and exceptional items.
- Figures for the quarter ended March 31, 2019 are the balancing figures between audited figures in respect of the full financial year and published year to date figures up to the third quarter of the relevant financial year.

Ajoy Misra

Managing Director and CEO

Mumbai: July 31, 2019