



**Tata Global Beverages Limited**

Registered Office: 1 Bishop Lefroy Road Kolkata-700020

CIN - L15491WB1962PLC031425, Email : investor.relations@tgbl.com, Website : www.tataglobalbeverages.com

**Standalone Financial Results for the quarter ended June 30, 2019**

Rs. in Crores

| Particulars  | Three months ended |               |               | Year ended     |
|--|--------------------|---------------|---------------|----------------|
|  | June 30            | March 31      | June 30       | March 31       |
|  | 2019               | 2019          | 2018          | 2019           |
|  | Unaudited          | Refer Note 5  | Unaudited     | Audited        |
| Revenue from Operations  | 968.82             | 784.05        | 908.60        | 3429.66        |
| Other Income   | 38.40              | 26.61         | 59.90         | 182.51         |
| <b>Total Income</b>  | <b>1007.22</b>     | <b>810.66</b> | <b>968.50</b> | <b>3612.17</b> |
| Cost of materials consumed   | 532.14             | 500.86        | 456.77        | 2055.97        |
| Purchase of stock-in-trade   | 6.50               | 8.25          | 5.91          | 23.65          |
| Changes in inventories of finished goods, work-in-progress & stock-in-trade  | 66.03              | (30.85)       | 78.56         | 0.16           |
| Employees benefits expense   | 56.23              | 49.67         | 55.05         | 216.85         |
| Finance costs  | 5.49               | 3.24          | 3.69          | 13.18          |
| Depreciation and amortisation expense  | 13.68              | 8.73          | 7.32          | 31.68          |
| Advertisement and sales charges  | 49.73              | 62.85         | 41.35         | 226.55         |
| Other expenses   | 111.30             | 134.21        | 104.01        | 468.21         |
| <b>Total Expenses</b>  | <b>841.10</b>      | <b>736.96</b> | <b>752.66</b> | <b>3036.25</b> |
| <b>Profit before Exceptional Items and Tax</b>                               | <b>166.12</b>      | <b>73.70</b>  | <b>215.84</b> | <b>575.92</b>  |
| Exceptional Items (Net)  | (8.06)             | -             | -             | -              |
| <b>Profit before Tax</b>   | <b>158.06</b>      | <b>73.70</b>  | <b>215.84</b> | <b>575.92</b>  |
| Tax Expense (Net of reversals)   | (51.96)            | (20.44)       | (68.13)       | (164.99)       |
| <b>Net Profit after Tax (A)</b>  | <b>106.10</b>      | <b>53.26</b>  | <b>147.71</b> | <b>410.93</b>  |
| <b>Other Comprehensive Income</b>  |                    |               |               |                |
| <i>i) Items that will not be reclassified to profit or loss (net of tax)</i> |                    |               |               |                |
| Remeasurement of defined benefit plans                                       | (6.89)             | 7.00          | 5.31          | 3.04           |
| Changes in fair valuation of equity instruments                              | 3.48               | (8.57)        | 2.73          | (3.94)         |
|  | (3.41)             | (1.57)        | 8.04          | (0.90)         |
| <i>ii) Items that will be reclassified to profit or loss (net of tax)</i>    |                    |               |               |                |
| Gains/(loss) on effective portion of cash flow hedges                        | 0.08               | 0.99          | (1.58)        | 2.75           |
| <b>Other Comprehensive Income (Net of tax) (B)</b>                           | <b>(3.33)</b>      | <b>(0.58)</b> | <b>6.46</b>   | <b>1.85</b>    |
| <b>Total Comprehensive Income (A+B)</b>                                      | <b>102.77</b>      | <b>52.68</b>  | <b>154.17</b> | <b>412.78</b>  |
| Paid-up equity share capital (Face value of Re. 1 each)                      | 63.11              | 63.11         | 63.11         | 63.11          |
| Reserves excluding Revaluation Reserves                                      |                    |               |               | 4358.71        |
| Earnings per share (Basic & Diluted) (not annualised for the quarter) - Rs.  | 1.68               | 0.84          | 2.35          | 6.51           |

**Notes:**

1. For the quarter, Revenue from operations at Rs 969 crores increased by 7% over corresponding quarter of the previous year due to improvements in branded sales. Profit before exceptional items at Rs 166 crores is lower as compared to corresponding quarter of previous year on account of higher commodity costs, higher spends on brands and lower dividend Income. Consequently Profit after tax is lower than corresponding quarter of previous year.
2. a) The Board of Directors of the Company in its meeting held on May 15, 2019, as a part of business reorganisation, had approved the scheme of merger of consumer product business of Tata Chemicals Limited with the Company in terms of a scheme of arrangement under Section 230-232 and other applicable provisions of the Companies Act, 2013. The appointed date of the scheme is April 1, 2019. The Scheme would become effective after receipt of all requisite statutory and NCLT approvals, including Shareholders approval. The results of the said business will be included in the standalone results, with effect from the appointed date, on receipt of all requisite approvals. The costs incurred during the quarter in relation to the proposed scheme of merger have been disclosed as exceptional items.  
  
b) The Company had in April, 2019 entered into a non-binding term sheet to acquire the branded tea business of Dhunseri Tea & Industries Limited. The Board of Directors in its meeting held on July 31, 2019 approved entering into binding agreements.
3. The Company has organised its business into Branded Segment and Non Branded Segment. Branded Segment is further categorised as Branded Tea, Branded Coffee and the residual as Branded Others. As per the threshold limits prescribed under Indian Accounting Standard (Ind AS-108) on "Segment Reporting", the Company's reportable activity falls within a single business segment and hence, the segment disclosure requirements are not applicable.
4. Effective April 1, 2019, the Company has adopted Ind AS 116 – Leases and applied the revised standard to all lease contracts thereby capitalising assets taken on operating lease existing on April 1, 2019, using the modified retrospective method, with the cumulative adjustments to retained earnings. Accordingly, comparatives for the year ended March 31, 2019 have not been restated. On transition, the cumulative effect of applying the standard resulted in Rs 15 cores being debited to retained earnings, net of taxes. The effect of this adoption is insignificant on the profit for the period.
5. Figures for the quarter ended March 31, 2019 are the balancing figures between audited figures in respect of the full financial year and published year to date figures up to the third quarter of the relevant financial year.
6. Previous period's figures have been regrouped / rearranged, to the extent necessary, to conform to current period's classifications.

7. The aforementioned results were reviewed by the Audit Committee of the Board on July 30, 2019 and subsequently taken on record by the Board of Directors at its meeting held on July 31, 2019. The Statutory Auditors of the Company have conducted limited review on these results.

In terms of our report attached  
For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
Firm's Registration No. 117366W/W-100018



Sanjiv V. Pilgaonkar  
**Partner**  
Membership No. 039826  
Mumbai: July 31, 2019



Ajoy Misra  
**Managing Director and CEO**