Company Number: 03835716

# Tata Consumer Products UK Group Limited

(formerly Tata Global Beverages Group Limited)

Annual report and financial statements

Year ended 31 March 2020

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The directors present their strategic report on the Group for the year ended 31 March 2020.

#### **Principal activities**

The principal activities of Tata Consumer Products UK Group Limited, formerly known as Tata Global Beverages Group Limited (the "Group") are mainly the processing, marketing and distribution of tea, coffee and related products. The Group operates mainly in the UK and has subsidiaries in the US, Canada, Australia and Poland as well as joint ventures in South Africa and Bangladesh.

The company acts as an intermediate holding company and expects to continue to act in this capacity in the future.

#### Review of the business and key performance indicators

The Group considers its key performance indicators to be revenue, operating profit and market share.

The Group achieved revenue of £237,582k (2019: £238,239k), an operating profit before exceptional and other items of £11,258k (2019: £5,568k) but reported a loss for the financial year was £6,918k (2019: Profit of £2,507k).

This has been a very strange year with Brexit related challenges, mainly in the UK and Europe, at the beginning of the year coupled with the world crisis due to the Covid-19 pandemic at the end of the year. This led to various challenges in various points during the year with different types of contingency planning in place for each case the business faced. Despite the challenges faced, we are pleased to report that Revenue from operations remains flat and there has been good improvements recorded in operating profit before exceptional items. However, there was a loss for the year mainly due to non-cash impairments relating to goodwill/intangibles on certain businesses which is explained in the later part of this section. During the year the Company also changed its name to Tata Consumer Products UK Group Limited to reflect access to a larger portfolio the Company has through the Company's ultimate parent company and its vision to expand into multiple categories beyond beverages.

Revenue was flat during the year mainly due to the transfer of the Middle Eastern operations to the Company's ultimate parent company at the beginning of the year and exit from our business in Czech Republic during the last quarter of the year. On a like to like basis, Revenue improved by 1% mainly due to improvements in Canada, Teapigs, Australia tea and a marginal improvement in UK partially being offset by a decline in Australia coffee and others European markets. Most of the international markets got a boost in retail sales in the last month of the year due to panic buying in anticipation of lack of supply, due to the Covid-19 shutdown. We are pleased to announce that we have been able to maintain the supply chain during the pandemic and we have taken adequate measures to ensure that there is no disruption in the supply chain in the near future. However, it is also to be noted that our Out of Home businesses in certain markets were impacted because of the shutdown. Growth has been witnessed in all major categories in the recent months with non-black tea categories growing faster than black tea categories. The focus remains to pursue growth in the growing non-black tea category and other growth oriented adjacent categories.

Operating profits before exceptional items and other losses at £11,258k reflects an improvement of 102% over prior year mainly attributable to margin expansion and cost optimisation initiatives. However, there was a loss before income tax at £4,777k (2019: Profit of 5,874k) mainly due to the impact of exceptional items. Exceptional items mainly reflect Restructuring costs and non-cash impairment loss on goodwill/intangibles relating to the branded businesses in Australia and tea business in the US partially offset by a gain on disposal of our small loss making business in Czech Republic. The accounting impairment has been recognised due to Covid-19 related factors such as impact on specific out of home business segments and higher discount rates due to market conditions.

At the year end the net assets totalled £523,575k (2019: £525,557k). The Group has reported a net cash (including borrowings) position of £56,652k (2019: £30,844k).

The market performance of the Group's principal subsidiaries remains satisfactory despite the challenging economic environment further exacerbated due to the restriction imposed due to the pandemic in which these subsidiaries operate. UK is our largest market reflected a 12-month market share in value terms of 16.7%. UK registered a stable performance during the year. A new master brand campaign 'now we are talking' was launched during the current year which was well received by our customers and will further strengthen our brand position in Tea. We continued to support our new product launch Cold Infusion with two new flavours, Strawberry and Water-Melon, launched during the year. The Cold Infusion category continues to grow despite increased competition and is now  $\sim 1\%$  of the overall tea category value and overall size of the market (value) is growing by  $\sim 25\%$  year-over-year. In Canada, the Group's second largest market, leadership was maintained with a value share of 28.9% (2019: 29.0%). Market performance in the Group's other markets was satisfactory.

The operating environment globally remains challenging with marginal growth in everyday black tea category, macroeconomic challenges, changes in consumer behaviour, impact due to Covid-19 and high competitive intensity. The Group constantly strives to meet these challenges with a focus on investment behind brands, category expansion, innovation and cost rationalisation.

In the initial days post Covid-19 lockdown, there were instances of panic buying mainly in the retail segment in most major markets with reduced sales in the out of home segments in certain markets and supply shocks in the system due to uncertainty of whether raw materials will be available in the near future. The situation has been tackled well through a number of initiatives including ensuring timely delivery of additional orders, upfront sourcing of raw teas to ensure adequate stock to meet the requisite demand for the near future. For our Trade receivables, based on our business outlook, collection pattern and insurance covers in place, the Group does not envisage any material risks arising from the pandemic. We also have a strong cash position. Covid-19 has caused disruption in the industry and we may possibly see long term shifts in consumer behaviour. The digital disruption can be seen across segments - whether it is in terms of increase in consumption of online content (news, entertainment, games and learning) or stronger demand for online delivery (where it is relatively easier to maintain social distancing). There is also upswing of sales in General Trade outlets with restriction on travel and closing of shopping malls / complexes during the lockdown. In the short term – we expect an increased at home consumption with reduction in order of take-outs/ deliveries. There potentially will be stronger focus on quality and hygiene. Consumers will proactively look at Health and Wellness options in their purchases including traditional and preventive measures. We expect to see consumers who are more price and value conscious in their choices given uncertainty with Covid-19. The situation is being closely monitored and we are taking the necessary steps to ensure that the risk on the company is minimised.

The Group continues to see growth opportunities beyond its core everyday black market and as such the focus remains on growing its presence within speciality tea, premium tea and adjacent beverage categories through its existing portfolio of brands.

#### Principal risks and uncertainties

The Group takes a proactive approach to the management of the various risks that it faces. Of these risks the principal ones are raw tea pricing, currency movements and the current dependence on black tea. These are managed in the following ways:

**Raw tea pricing** – raw tea is the Group's single largest cost. Climatic conditions in the different countries from which raw tea is sourced can lead to fluctuations in price. However, these raw teas are blended before packing which allows some flexibility to manage these fluctuations by substitution. Historically the Group has been successful in passing on significant increases in input prices to the market.

**Covid-19 pandemic-** The Group believes that depending on the pace of stabilization in regions from where raw materials are sourced, disruptions to the supply chain in the future cannot be ruled out. This is an area which will be dynamically reviewed and managed by the Group.

**Currency movements** – foreign exchange risk in relation to export revenues and import costs is managed by Group Treasury using forward exchange contracts and options. The directors' report gives further consideration to risks arising from currency movements.

**Covid-19 pandemic**- The pandemic can cause continuing volatility in the currency market and this risk would be mitigated through effective hedging policies. Further, the Group basis their assessment believes that the probability of the occurrence of their forecasted transactions is not impacted by Covid-19 pandemic. The Group does not expect any material deterioration in both counterparty credit risk and own credit risk. Accordingly, the Group continues to believe that there is no impact on effectiveness of its hedges.

**Dependence on dry black tea products** - Much of the Group's current sales are from dry black tea products in markets that are in slow decline over a period of time. Management's strategy is to develop the business in growing product categories other than black tea and to expand into new geographies.

**Covid-19 pandemic**- Growth has been witnessed in all major categories in the recent months with Non Black tea categories growing faster than black tea categories. The group still retains its focus in developing its strategy in growing the non-black tea category, develop and grow alternative channels and expand into new geographies.

#### **Impact of Brexit**

The various trade and other agreements which the UK enters into will determine the impact of Brexit on the UK economy in the coming years. Until such time, the financial markets is expected to be volatile as detailed political and legal issues are being worked out. A prolonged depreciation of sterling and fall in gilt yields has been witnessed as an aftermath of the decision to exit the European Union, further exacerbated by the recent pandemic. Further, changes in the trade relationships between Europe and UK, which are yet to be finalised, could give rise to supply and cost issues along with export sales disruption. The Group's management are constantly reviewing mitigations like pricing strategy, currency hedging, stock levels and latest available legal counsel to seek to minimise any adverse fall out.

#### Section 172 statement

The Companies (Miscellaneous Reporting) Regulations 2018 ('2018 MRR') require the Company's Directors to explain how they considered the interests of key stakeholders and the other matters set out in section 172(1) (A) to (F) of the Companies Act 2006 ('S172') when performing their duty to promote the success of the Company for the benefit of its members as a whole.

Of critical importance to the Directors whenever they exercise their s172 duties is the need to uphold the principles of the Tata Code of Conduct ('TCoC'). This long standing Code is a comprehensive set of principles which are applicable to all employees and Directors in the wider Tata group of companies. The Code lays emphasis, amongst other things, on the importance of integrity in the workplace and in business practices, honest and ethical personal conduct, diversity, fairness and respect for others. The TCoC is augmented by a number of other corporate policies that help to strengthen governance practices within the Company, including:

- the Tata Code for Prevention of Insider Trading;
- the AntiBribery and Anti-Corruption Policy;
- the Gifts and Hospitality Policy;,
- the Whistle Blower Policy:
- the Tata Business Excellence Model; and
- the Prevention of Sexual Harassment in the Workplace Policy.

The Company believes in "Zero Tolerance" to any ethical violations, in all forms or manner.

The members of the Company's Board of Directors are suitably qualified persons having demonstrable competence and integrity, relevant business experience, financial acumen, a strategic mindset and leadership experience., They demonstrate a significant degree of commitment towards the Company, and devote time to prepare thoroughly for Board meetings. New Directors are provided with a detailed induction programme on being appointed to the Board. This includes, amongst others, a briefing on Directors' statutory duties, and an update on regulatory matters, the existing business structure, and the existing strategy with key risks and opportunities for the business. The Board meets at regular intervals to discuss and decide on Company / business policy and strategy, as well as to consider other Board business. Ahead of Board meetings, the Directors are supplied with detailed papers which highlight relevant stakeholder considerations and other factors considered relevant to the matter under consideration. The Board exerts strong operational oversight by receiving detailed trading and financial presentations at quarterly Board meetings. Other Board meetings are often convened from time to time as and when necessary to consider and decide on operational and strategic matters. Board meetings are pre-scheduled to help Directors plan their individual schedules and facilitate their meaningful participation in Board meetings. Occasionally, in case of special and / or urgent business, if the need arises, the Board's decision making is sought by convening Board meetings at shorter notice, as permitted by law.

The Company's key stakeholders are our employees, customers, distributors and suppliers. The Company has in place the following framework to ensure Directors have regard to our key stakeholders and those other matters referenced in section 172(1) in their decision-making:

#### Section 172 (1) (A) 'The likely consequences of any decision in the long-term'

The Board has deep experience in reviewing management's recommendations in relation to decisions facing the Company. The very nature of any Board decision means its possible long term consequences must always be considered by the Board. This consideration is facilitated by the fact each Director understands the wider business and economic environment in which the Company operates. In considering the long-term consequences of a decision, where necessary the Board will obtain specialist advice either internally and / or from external professional advisors. All strategic priorities are within the Company's framework for risk management. This collaborative approach between the Board, key employees and external advisors helps to promote the long-term success of the Company.

#### Section 172 (1) (B) 'The interests of the Company's employees'

The Board promotes engagement with the Company's workforce through extensive and substantive communication and activities, including announcements on the Company's intranet, webinars about published financial results, engagement and pulse surveys, town halls, and employee awards ceremonies. The Directors recognise that success in achieving the Company's strategic priorities depends in part on attracting, retaining and motivating employees. The Directors ensure that we remain a responsible employer by ensuring benchmarked pay packages and benefits to the employees' health, safety and workplace environment. Details of the same are available in the Directors' Report. The Directors factor the implications of decisions on employees where relevant and feasible. The Directors recognise that our pensioners, though no longer employees, also remain important stakeholders.

The Directors, through the Company's HR department, have a relentless focus to build an ecosystem focussed on employee safety, productivity and wellness. The Board is given updates at regular intervals on measures and compliances on health and safety such as accident rates, near miss reports, progress on initiatives to improve various health and safety measures, regular audits of manufacturing facilities for compliance on health and safety policies etc. In relation to the the Covid-19 pandemic, the Board of the Company's operating subsidiary, Tata Consumer Products GB Limited, reviewed the results of a comprehensive risk assessment that had been carried out, and approved the implementation of an extensive range of health and safety mitigations to facilitate a safe return to work.

#### Section 172 (1) (C) 'The need to foster the Company's business relationships with suppliers, customers and others'

The Directors feel that the strategic priorities can be achieved with strong relationships with our customers, suppliers, distributors, governments and others who have some association with the Business. The Company has a strong framework to manage the relationship across various stakeholders. The framework ensures that we partner with our customers and distributors so that, amongst others, we understand their evolving needs, and market trends, so we can improve and adapt to meet those needs. We work alongside our suppliers to ensure delivery of products and services which are required for our operations. There are a discreet set of activities which are followed to enhance the relationship with various stakeholders. The Directors also receive various information updates on a variety of topics including the use of externally sourced supplier-customer ranking surveys that indicate how these stakeholders have been engaged.

#### Section 172 (1) (D) 'The impact of the Company's operations on the community and the environment'

The Company believes in adding value to the communities that help make its business a success and is proud of its commitment in this area. It contributes time, skills and money through a range of partnerships with charities and non-government organisations. In addition, the Company is also committed and pursues a programme to reduce the impact of its operations on the environment. This is described in the strategic report of the Directors and measurement of our Company's UK emissions is given within the Director's report. The Company also supports various community initiatives across various international markets.

# Section 172 (1) (E) 'The desirability of the Company maintaining a reputation for high standards of business conduct'

The Directors always seek to maintain and where possible enhance the positive reputation of the Company, and the wider Tata Group, in their decision-making. The Company has policies on a wide range of business and ethics related practices which are regularly reviewed and updated as necessary so as to ensure continued compliance with legal and regulatory requirements and good industry practice. These standards are communicated to all stakeholders to ensure the highest ethical and business standards are being followed across the business units. The Company's vigil mechanism allows employees to report their concerns about unethical behaviour, actual or suspected fraud or violation of the code of conduct / business ethics. The vigil mechanism provides for adequate safeguards against victimisation of employee(s) who avail this mechanism.

## Sec 172 (1) (F) 'The need to act fairly as between members of the Company'

The Directors are reminded annually in writing of their general statutory duties under the Companies Act 2006, including the need to act fairly as between members of the Company. The Company has five members, all of whom are other Tata companies, either within the Tata Consumer Products Group or the wider Tata group of companies.

Approved for issue by board of directors and signed on behalf of the board

M Thakrar Director

12 June 2020

The directors present their Report and the audited consolidated financial statements of the Group for the year ended 31 March 2020.

#### **General Information**

Tata Consumer Products UK Group Limited is a company limited by shares and is incorporated and domiciled in the UK and its registered office is 325 Oldfield Lane North, Greenford, Middlesex, UK, UB6 0AZ.

The ultimate parent company is Tata Consumer Products Limited, a public company incorporated in India.

#### **Future developments**

The Group's activities and future prospects have been reviewed and the Group plans to continue trading within the tea and related beverage market in the near term even as it evaluates various growth opportunities for the medium term. The Group is looking to maximise the value of its portfolio of brands and to increase its presence in the wider beverage space.

#### **Dividends**

The directors proposed and paid a dividend of Nil (2019: £6,000k) during the year and do not recommend the payment of a final dividend (2019: £Nil).

#### Health, safety and the environment

The Group operates in compliance with all relevant environmental and health and safety legislation and has worldwide policies and ISO14001 accreditation for its UK based facilities.

The Group has defined its commitment to sustainability in the 'Natural Foods & Beverages Policy', and aspires to be the consumer's first choice in sustainable production and consumption. The sustainability pillars of the Group are Sustainable Sourcing, Climate Change, Water Management, Waste Management and Community Development. The Group uses 100% sustainably sourced Rain Forest Alliance certified tea for the Tetley brand in Europe, Canada, America & Australia. The carbon footprint or Green House Gas (GHG) emission for the company, audited by British Standards Institute, was 26,915 tons of CO2e during 2018-19, showing a decrease of 30% between 2010-19. About 14% of energy utilized in beverages division in 2019-20 came from renewable sources. The Eaglescliffe factory was one of the first locations in the UK to be accredited to Energy Management System ISO 50001 and is now exempt from much of the new ESOS regulations. The carbon reduction programmes began in 2008 and since then, a number of energy saving and renewable energy projects have been conducted. All beverages factories worldwide are now zero waste to landfill and all wastes are disposed through authorized vendors who recycle or repurpose them to avoid landfill. The Group officially joined UK Plastics Pact which is a collaborative initiative between UK businesses across the plastics value chain, the UK government and NGOs to create a circular economy in plastics. We have signed up into On Pack Recycling Logo (OPRL) membership to start communicating to consumers recyclability information on pack to help them to dispose the packaging correctly and facilitate the actual recycling system to increase recycling rates.

#### **Energy and carbon disclosures**

Details of our UK emissions are detailed in the directors' report of our 100% owned UK subsidiary, Tata Consumer Products GB Limited.

#### **Disabled persons**

It is the policy of the Group to employ disabled persons, whenever possible, in jobs suited to their individual circumstances and to give them, together with employees who become disabled while employed, full and fair consideration at all times in career development, training and promotion.

#### Research and development expenditure

The Group is committed to growth through new product development and geographical expansion. A focused programme of research and product development is in place to meet that strategic need, building on successes, entering new and developing markets, and creating new, differentiated products that will enable the Group to penetrate new markets. The Group spent £278k (2019: £353k) on research and development.

#### Charitable and political contributions

The Group believes in adding value to the communities that help make its business a success and is proud of its commitment in this area. It contributes time, skills and money through a range of partnerships with charities and non-government organisations. It chooses partners with a relevance to its business.

The Group made financial contributions of £106k (2019: £63k) to a range of causes in the countries where it operates, the biggest recipient being Point Foundation UK, a registered charity.

There were no political donations during the year (2019: nil).

#### Treasury policy and financial risk management

The Group's operations expose it to a variety of financial risks that include the effects of changes in foreign currency exchange rates, interest rates, credit risks and liquidity. The board approves Treasury policy that provides a framework to manage these risks on financial performance. The application of the policy, together with the management of day-to-day treasury operations, is managed by the Group Treasury function. Treasury activities are reported to the board on a regular basis and are subject to periodic independent review and audit, both internal and external.

Treasury policy is in place designed to manage the main financial risks faced by the Group in relation to funding and hedging. The policy dictates that borrowings and investments are with board approved counterparties and are limited to specific instruments. It also dictates that the exposure to any one counterparty or type of instrument be within specified limits and that Group exposure to interest rate and exchange rate movements is managed according to set parameters.

The treasury function enters into derivative transactions, principally forward currency contracts and options. Interest rate swaps are also available as a tool for treasury to utilise. The purpose of these transactions is to manage the interest rate and currency risks arising from the Group's underlying business operations.

In the context of the Group's business operations, no transactions are undertaken which are speculative in nature.

#### Liquidity risk

The Group ensures that there is adequate financing available to fund growth and has adequate capacity to comfortably meet its expected peak funding requirements. The Group considers that its cash reserves are sufficient for this purpose, but also has local third party borrowing arrangements in place. Should the overall structure change, the Group is confident that debt can be raised from the market on attractive terms.

**Covid-19 pandemic-** Based on recent trends observed, profitability, cash generation, cash surpluses held by the Group and borrowing lines available, the Group does not envisage any material liquidity risks. Future outlook will depend on how the pandemic develops and the resultant impact on businesses.

#### Interest rate risk

The Group seeks to manage any exposure to changes in interest rates arising from external borrowings that it may take out which would be achieved through the use of interest rate swaps. No change to the existing hedging structure is permitted without approval of the Board. Group Treasury is responsible for monitoring long–term interest exposures of the Group and for recommending appropriate action to the Board.

**Covid-19 pandemic-** Based on the recent trends observed, type of instruments and strength of the counterparties, the Group does not envisage any material risks. Wherever the underlying assets/ instruments are subject to market risks, they have been marked to market as at the Balance Sheet date. Future outlook will depend on how the pandemic develops and the resultant impact on businesses.

#### Foreign currency exchange rates risk

Foreign exchange risk is divided into transaction risk which arises from income and expenses denominated in foreign currencies and translation risk, which arises from balance sheet items.

a) Transaction risk - The Group's transaction risk consists mainly of a deficit in US dollars for purchasing tea and a surplus in Canadian dollars arising from its Canadian operations.

The Group hedges its transaction exposures with a combination of forward contracts and options. Group Treasury monitors exposures through cashflow forecasts up to three months forward.

The maximum period for which transaction exposures may be hedged under Group policy is 12 months, with specific board approval.

b) Translation risk - The Group has an exposure on its US dollar denominated deposits which it has been managing through the use of forward contracts. The currency mix in which cash assets are held is subject to review and approval by the Board.

The currency impact on the Group's net investment in overseas subsidiaries, joint ventures and joint arrangements is calculated from the shareholders' equity and accumulated profit of foreign subsidiaries and associated companies in the consolidated balance sheet.

In accordance with the Treasury policy, this net currency position is reviewed periodically.

**Covid-19 pandemic-** The pandemic could continue to drive volatility in the currency market and this risk would be mitigated through effective hedging policies. Further, the Group based on the recent trends believes that the probability of the non-occurrence of forecasted transactions is minimal. The Group also does not expect any material deterioration in both counterparty credit risk and own credit risk. Accordingly, the Group continues to believe that there is no impact on effectiveness of its hedges. Future outlook will depend on how the pandemic develops and the resultant impact on the businesses.

#### Credit risk

The Group's credit risks are spread both geographically as well as across customers. Whilst the majority of customers have good credit ratings, where this is not the case other measures are used to mitigate credit risks, for example risk monitoring services and credit insurance. The Group recognised no significant credit losses during the financial year.

As discussed in the financial risk section of note 3, the top 5 customer receivables account for 41.5% of the trade receivables balance.

**Covid-19 pandemic**- Based on recent trends observed, collection pattern and insurance covers in place, the Group does not envisage any material risks. Future outlook will depend on how the pandemic develops and the resultant impact on businesses.

#### Price risk

The Group is exposed to changes in the price of raw tea. Whilst the Group is not able to hedge this price exposure, it manages its exposure through blending which enables it to source teas from different geographies limiting its exposure to supply-driven price increases in any given region and through long term contracts with suppliers.

**Covid-19 pandemic**- Based on recent trends, the Group believes that depending on prevalence of lockdown conditions in regions from where raw materials are sourced, disruptions to the supply chain in the future cannot be ruled out. This is an area which will be dynamically reviewed and managed by the Group. Future outlook will depend on how the pandemic develops and the resultant impact on businesses.

#### **Supplier payments**

The Group agrees payment terms with its suppliers when it places purchase orders for the supply of goods and services. Tea commodity purchases are subject to industry-wide purchase contracts. The Group expects to meet these payment terms provided it is satisfied that the supplier has provided the goods or services in accordance with the agreed terms and conditions.

The trade creditor days for the Group were 29 days (2019: 33). This is an arithmetical calculation and does not necessarily reflect our practice, nor the experience of any individual creditor.

#### **Employee involvement**

The Group believes in effective communication to engage its employees worldwide. This is regularly delivered via its intranet site supported by ad hoc mailings, face to face communication events together outlining strategy and significant developments, with a quarterly financial performance update webinar hosted by the Group CEO. Together, these ensure all employees are well informed about the Group's performance and key business issues and developments and are given an opportunity to share their views on matters affecting them.

Further details of the group's approach to engaging its employees has been outlined in the section 172 statement, found within the strategic report.

There are no employee share schemes but an element of employee pay is linked to financial performance.

#### Engagement with suppliers, customers and others

The group's approach to engagement with suppliers, customers and others has been outlined in the section 172 statement, found within the strategic report.

#### Directors and their interests

The directors of the Company who were in office during the year and up to the date of signing the financial statements were:

L Krishna Kumar S D'Souza (appointed 14 April 2020) B Puri (appointed 28 February 2020) A Misra (resigned 31 March 2020) S Shah M Thakrar A Ahmad I Burdett

Details of directors' emoluments are given in note 10 of the financial statements.

The company secretary, who is not a director, is M Bailey.

#### Directors' indemnities

As permitted by the Articles of Association, the Directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The Company also purchased and maintained throughout the financial year Directors' and Officers' liability insurance in respect of itself and its Directors.

#### Going concern

The directors confirm that they have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. For this reason they have adopted the going concern basis in preparing the financial statements. For further information please see note 2. In particular, as mentioned in the strategic report Covid-19 has created some uncertainties around increased consumer demand and potential supply and manufacturing constraints which the company believes have been well managed to date through a number of initiatives and as such does not envisage any material risks to the business outlook and balance sheet strength arising from the pandemic.

#### Statement of disclosure of information to auditors

In accordance with Companies Act 2006, the directors report that so far as they are aware, there is no relevant audit information of which the Company's auditor is unaware. The directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

#### Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the Group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and the parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 101 "Reduced Disclosure Framework". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing the parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

In preparing the Group financial statements, International Accounting Standard 1 requires that directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- make an assessment of the company's ability to continue as a going concern.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

#### **Independent auditors**

The auditor, Deloitte LLP, have expressed their willingness to continue in office as auditor and appropriate arrangements have been put in place for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

Approved for issue by board of directors and signed on behalf of the board.

M Thakrar Director

12 June 2020

Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited)

Independent Auditor's report to the members of Tata Consumer Products UK Group Limited for the year ended 31 March 2020

#### Report on the audit of the financial statements

#### **Opinion**

In our opinion:

- the financial statements of Tata Consumer Products UK Limited (the 'parent company') and its subsidiaries (the 'group') give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2020 and of the group's loss for the year then ended;
- the Group financial statements have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and IFRSs as issued by the International Accounting Standards Board (IASB);
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Tata Consumer Products UK Group Limited (the 'parent company') and its subsidiaries (the 'Group') which comprise:

- the consolidated income statement:
- the consolidated statement of comprehensive income;
- the consolidated and parent company balance sheets;
- the consolidated and parent company statements of changes in equity;
- the consolidated statement of cash flows; and
- the related notes 1 to 37.

The financial reporting framework that has been applied in the preparation of the Group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast
  significant doubt about the Group's or the parent company's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are authorised for
  issue.

We have nothing to report in respect of these matters.

Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited)
Independent Auditor's report to the members of Tata Consumer Products UK Group Limited for the year
ended 31 March 2020

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited)

Independent Auditor's report to the members of Tata Consumer Products UK Group Limited for the year ended 31 March 2020

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Sukhbinder Kooner (Senior statutory auditor)

For and on behalf of Deloitte LLP

**Statutory Auditor** 

London, United Kingdom

12 June 2020

Consolidated Income Statement for the year ended 31 March 2020

(All amounts in £ thousands unless otherwise stated)

	Note	2020	2019
Revenue	5	237,582	238,239
Operating profit before exceptional and other items	6	11,258	5,568
Goodwill impairment	15	(20,649)	-
Intangible assets impairment	15	(1,059)	-
Brand and licenses loss on disposal	15	-	(1,023)
Profit on disposal of asset held for sale	30	1,174	-
Exceptional items	7	(980)	(3,120)
Other losses - net	8	(849)	(749)
Operating (loss) / profit	6	(11,105)	676
Finance income	11	6,811	6,987
Finance costs	11	(797)	(1,583)
Finance income - net	11	6,014	5,404
Share of profit / (loss) of investments in joint ventures accounted for using the			
equity method	16	314	(206)
(Loss) / profit before income tax		(4,777)	5,874
Income tax	12	(2,141)	(3,367)
(Loss) / profit for the year		(6,918)	2,507
(Loss) / profit attributable to:			
- Owners of the parent		(3,979)	636
- Non-controlling interests		(2,939)	1,871

The notes on pages 23 to 74 are an integral part of these consolidated financial statements.

The company has elected to take the exemption under section 408 of the Companies Act 2006 not to present the parent company profit and loss account. The loss for the parent company for the year was £95,833k (2019: profit of £472,060k) mainly attributable to non-cash impairment of investments (please refer to note 8 in company financial statements for details).

# Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Consolidated Statement of comprehensive income for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

	Note	2020	2019
(Loss) / profit for the year		(6,918)	2,507
Other comprehensive income / (expense):			
Items that will not subsequently be reclassified to profit or loss			
Remeasurement gains on defined benefit pension schemes	28	8,400	9,000
Deferred tax on defined benefit pension schemes	19	(2,295)	(2,176)
Current tax on pension contributions to defined benefit pension schemes	12	950	950
Remeasurement (losses) / gains on other post-retirement schemes	28	(11)	30
		7,044	7,804
Items that may be subsequently reclassified to profit or loss			
Gains in the year in respect of cashflow hedges		1,053	592
Deferred tax in respect of cashflow hedges accounted for in the hedging reserve	12	(283)	(23)
Exchange differences on translation of foreign operations		631	4,652
Exchange differences on translation of foreign joint ventures	16	(134)	7
		1,267	5,228
Other comprehensive income for the year, net of tax		8,311	13,032
Total comprehensive income for the year		1,393	15,539
Attributable to:			
- Owners of the parent		776	18,227
- Non-controlling interests		617	(2,687)

The notes on pages 23 to 74 are an integral part of these consolidated financial statements.

Consolidated balance sheet as at 31 March 2020 (All amounts in £ thousands unless otherwise stated)

		As at 31 March	As at 31 March
	Note	2020	2019
Assets			
Non-current assets			
Property, plant and equipment	14	13,176	12,876
Right of use assets	27	7,208	-
Intangible assets	15	266,998	290,063
Investments	16	7,877	7,874
Financial assets at fair value through other comprehensive income	18	521	521
Post-employment benefits	28	27,600	14,100
Trade and other receivables	21	99,631	95,629
		423,011	421,063
Current assets			
Inventories	22	37,332	41,302
Trade and other receivables	21	63,382	76,299
Current income tax asset - net		30	168
Cash and cash equivalents (excluding bank overdrafts)	23	81,508	55,580
Derivative financial instruments	20	1,771	526
		184,023	173,875
Assets held for sale	30	-	4,177
			·
Total assets		607,034	599,115

Consolidated balance sheet as at 31 March 2020

(All amounts in £ thousands unless otherwise stated)

		As at 31 March	As at 31 March
	Note	2020	2019
Equity and liabilities			
Equity and liabilities attributable to owners of the parent			
Share capital	24	235,075	235,075
Hedging reserve		1,175	405
Foreign currency translation reserve		(13,209)	(10,003)
Financial assets at fair value through other comprehensive income reserve		(2,107)	(2,107)
Retained earnings		293,723	295,801
		514,657	519,171
Non-controlling interests		8,918	6,386
Total equity		523,575	525,557
Non-current liabilities			
Lease liabilities		8,030	-
Deferred income tax liabilities	19	3,485	1,644
Post-employment benefits	28	1,137	1,120
Provisions	29	89	73
		12,741	2,837
Current liabilities			_
Trade and other payables	25	44,488	43,013
Borrowings	26	24,856	24,736
Lease liabilities	27	963	-
Derivative financial instruments	20	-	596
Provisions	29	411	777
		70,718	69,122
			_
Liabilities held for sale	30	-	1,599
Total liabilities		83,459	73,558
			· · · · · · · · · · · · · · · · · · ·
Total equity and liabilities		607,034	599,115

The notes on pages 23 to 74 are an integral part of these consolidated financial statements. The financial statements on pages 16 to 74 were authorised for issue by the board of directors on 9 June 2020 and were signed on its behalf.

M Thakrar Director 12 June 2020 Tata Consumer Products UK Group Limited Registered number 03835716

# Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Consolidated statement of changes in equity for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

		Attributable to equity holders of the company							
	_		Retained	Hedging	Foreign currency translation	Financial assets at fair value through OCI		Non- controlling	Total
	Notes	Share capital	earnings	Reserve	reserve	reserve	Total	interest	equity
Balance at 1									
April 2018		235,075	291,254	(164)	(15,046)	-	511,119	6,899	518,018
Change in									
accounting policy		_	2,107	_	_	(2,107)	_	_	_
Restated			2,107			(2,107)			
balance at 1									
April 2018		235,075	293,361	(164)	(15,046)	(2,107)	511,119	6,899	518,018
Profit for the				-		-			
year		-	636	-	-	-	636	1,871	2,507
Other									
comprehensive									
income / (expense) for									
the year		<u>-</u>	7,804	569	5,043	-	13,416	(384)	13,032
Total			7,001	307	3,013		13,110	(304)	13,032
comprehensive									
income /									
(expense) for									
the year		-	8,440	569	5,043	-	14,052	1,487	15,539
Dividends	13	-	(6,000)	-	-	_	(6,000)	(2,000)	(8,000)
Balance at 31									
March 2019		235,075	295,801	405	(10,003)	(2,107)	519,171	6,386	525,557
Change in									
accounting	2		(1.020)				(1.020)		(1.020)
policy Restated		-	(1,039)	-	-		(1,039)	-	(1,039)
balance at 1									
April 2019		235,075	294,762	405	(10,003)	(2,107)	518,132	6,386	524,518
Profit for the									·
year		-	(3,979)	-	-	-	(3,979)	(2,939)	(6,918)
Other									
comprehensive									
income for the year		<u>.</u>	7,044	770	(120)	_	7,694	617	8,311
Total			7,011	770	(120)		7,071	017	0,311
comprehensive									
income for the									
year		-	3,065	770	(120)	-	3,715	(2,322)	1,393
Transfer of									
exchange gains									
on disposal of asset held for									
sale to profit									
or loss			-	-	(429)	-	(429)	-	(429)
Transactions							,		` ,
with non-									
controlling									
interests		-	(4,104)	-	(2,657)	-	(6,761)	6,764	3
Dividends	13	-	-	-	-	-	-	(1,910)	(1,910)
Balance at 31			000 ===			(0.10=			<b>-</b> 00
March 2020		235,075	293,723	1,175	(13,209)	(2,107)	514,657	8,918	523,575

# Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Consolidated statement of cashflows for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

	Note	2020	2019
Cashflows used in operating activities			
(Loss) / Profit before tax		(4,777)	5,874
Adjustment for share of (profit)/loss from joint ventures	16	(314)	206
Adjustment for net finance income	11	(6,014)	(5,404)
Operating loss		(11,105)	676
Adjustments for:			
-Depreciation	14	3,556	2,024
-Amortisation	15	1,764	2,051
-Brand and licenses loss on disposal	15	-	1,023
-Goodwill and Intangible assets impairment	6	21,708	-
-Gain on disposal of asset held for sale		(1,174)	-
-Loss on disposal of property, plant and equipment		5	11
-Post employment benefits - contributions	28	(5,026)	(5,034)
-Post employment benefits - administration expenses	28	300	400
-Post employment benefits - GMP equalisation adjustment	28	-	900
-Provisions - net movement	29	(399)	(2,323)
Changes in working capital (excluding the effects of acquisition and exchange			
differences on consolidation)			
-Decrease / (increase) in inventories		4,371	(2,544)
-Increase in trade and other receivables (*1)		(2,871)	(3,116)
-Increase / (decrease) in trade and other payables (*2)		1,645	(4,727)
-Derivatives		(3,853)	1,808
Income tax paid		(843)	3,040
Net cashflows used in operating activities		8,079	(5,812)
			, ,
Cashflows from investing activities			
Sale of subsidiary net of expenses		3,324	-
Cash injection into existing joint ventures	16	(343)	-
Purchases of property, plant and equipment	14	(2,783)	(2,488)
Proceeds from sale of property, plant and equipment		176	6
Cash receipts on lease assets	27	7	-
Purchases of intangible assets	15	(49)	(184)
Proceeds from sale of intangible assets		3	-
Interest received		5,157	5,692
Loan (given) / repayments from related parties		(1,919)	(247)
Loan repayments from related parties		3,690	
Loan repayments from other companies		13,665	-
Dividends from joint ventures	16	164	138
Net cashflows used in investing activities		21,093	2,917
		-	·
Cashflows (used in) / from financing activities			
Dividends paid	13	-	(6,000)
Interest paid		(797)	(1,582)
Decrease in borrowings	26	_	(884)
Principal elements of lease payments	27	(1,377)	
Dividends paid to non-controlling interests		(1,910)	(2,000)
Net cash used in financing activities		(4,083)	(10,467)

Consolidated statement of cashflows for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

Net increase / (decrease) in cash and cash equivalents	25,089	(13,361)
Cash and cash equivalents at beginning of year	30,844	44,164
Cash overdraft disposed of during the year	282	-
Cash overdraft transferred to asset held for disposal	-	185
Exchange gains / (losses) on cash and cash equivalents	438	(144)
Cash and cash equivalents at end of year 23	56,652	30,844

<sup>(\*1)</sup> excludes loans given to related parties and other companies.

<sup>(\*2)</sup> excludes loans from related parties.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### 1 General Information

Tata Consumer Products UK Group Limited ("the company") and its subsidiaries (together, "the Group") and the Group's joint ventures are a global beverage business engaged in trading, processing, marketing and distribution of tea and coffee products. The Group operates in the UK, US, Canada, Australia, and Poland as well as through joint ventures in South Africa and Bangladesh.

The company is a private company limited by shares and is incorporated and domiciled in England and Wales. The address of its registered office is 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ.

#### 2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of preparation

The Group financial statements have been prepared in accordance with International Financial Reporting standards (IFRS) and IFRS Interpretations Committee (IFRS IC) as adopted by the European Union and the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention, unless otherwise stated.

The consolidated and company financial statements and the related notes are presented in British Pounds (GBP). Unless indicated otherwise, amounts are expressed in thousands of British Pounds (GBP) and rounded to the nearest thousand.

The consolidated and company financial statements for the Group for the year ended 31 March 2020 were approved by the company's board of directors on the 9 June 2020.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 4.

#### **Going Concern**

In adopting the going concern basis for preparing the financial statements, the directors have considered the business activities as set out on page 3 and the Group's principal risks and uncertainties as set out on pages 4 & 5. Based on the Group's balance sheet showing a net asset position of £523,575k and net cash of £56,652k at 31 March 2020 and the forecasts and projections, taking account of reasonably possible changes in trading performance based on recent trends observed, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Covid-19 has created significant uncertainties in the general business environment within countries in which the group operates. The Group's product range consist of items for every day consumption and based on trends observed, have not been adversely impacted by the business uncertainties arising out of the covid 19 pandemic, except for specific businesses operating in the out of home segment which were impacted by the lockdown conditions. These specific businesses are not materially significant as compared to the overall business portfolio of the Group. Potential constraints around manufacturing and supply chain have been well managed to date through a number of initiatives. In line with FRC guidelines, the directors have also considered reverse stress testing in the evaluation for Going Concern. Considering the business scenario as explained herein above, the strength of the balance sheet, the cash position, it can be concluded that there is sufficient liquidity within the business for it to carry on its operations for the foreseeable future i.e the next 12 months. The continuing future impact on the business environment would largely be dependent on how the pandemic develops

#### Changes in accounting policies and disclosures

(a) New standards, amendments and interpretations adopted by the Group

The Group has adopted IFRS 16, effective from April 1, 2019 and applied the standard to its leases, retrospectively. The cumulative effect of initially applying the standard was recognised on April 1, 2019 as an adjustment to the retained earnings. The Group has not restated comparative for the year ended March 31, 2019.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

(All amounts in £ thousands unless otherwise stated)

On transition, the adoption of the new standard resulted in recognition of Right-of-use ("ROU") Asset of £8,502k (including a reduction relating to the transfer of existing leasehold improvement £163k from accrued liabilities), a lease asset (net investment in sub-lease of ROU Building) of £775k, a decrease in investment in joint ventures of £347k and a lease liability of £10,302k. The cumulative effect of applying the standard, amounting to £1,039k was debited to retained earnings net of taxes (including the deferred tax of £170k and impact on). The effect of this adoption is insignificant on profit for the year.

The principle portion of the lease payments have been disclosed under cash flow from financing activities. The lease payments for operating leases as per IAS 17 - Leases, were earlier reported under cash flow from operating activities. On application of IFRS 16, the nature of expenses has changed from lease rent in previous periods to depreciation cost for the right-to-use asset, and finance cost for interest accrued on lease liability.

There are no other new FRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 April 2019 have had a material impact on the company.

(b) New standards, amendments and interpretations not yet adopted by the Group

The company is currently assessing the remaining list of standards and amendments in its results and financial position as listed below:

- Amendments to References to the Conceptual Framework in IFRS Standards
- Amendments to IFRS 3 (Oct 2019), 'Definition of Business'
- Amendments to IAS 1 and IAS 8 (Oct 2019), 'Definition of Material'
- IFRS 17. 'Insurance Contracts'
- Amendments to IFRS 10 and IAS 28 (Sept 2014), 'Sale or Contribution of Assets between an Investor and its Associate or Joint Venture'

#### Consolidation

#### (a) Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and ceases to be consolidated from the date the Group loses control of the subsidiary. Fully consolidated means recognition of all assets and liabilities and items in the income statement in full. Thereafter the portion of net profit and equity is segregated between the company (Group's share) and non-controlling shareholders.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the fair value of consideration over the identifiable net asset acquired is recorded as goodwill, if the consideration is lower or in-case of bargain purchase the gain is recognised directly in the income statement. The Group recognises any non-controlling interest in the acquired entity basis at fair value.

Changes in ownership that do not result in a change of control are accounted for as equity transactions and therefore do not have any impact on goodwill. The difference between consideration and the non-controlling share of net assets acquired is recognised within equity.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such remeasurement are recognised in profit or loss or other comprehensive income as appropriate.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

If the initial accounting for a business combination can be determined only provisionally by the end of the first reporting period, the business combination is accounted for using provisional amounts. Adjustments to provisional amounts, and the recognition of newly identified asset and liabilities, must be made within the 'measurement period' where they reflect new information obtained about facts and circumstances that were in existence at the acquisition date. The measurement period cannot exceed one year from the acquisition date and no adjustments are permitted after one year except to correct an error in accordance with IAS 8.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 in the income statement. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated if there is a profit on ultimate sale of goods. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

#### (b) Joint Ventures

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint ventures. Joint control is the contractually agreed sharing of control of an arrangement, which exist only when decisions about the relevant activities required unanimous consent of parties sharing control. Investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures.

The Group's investment in Joint Ventures are accounted using the equity method. Goodwill relating to a Joint Venture is included in the carrying value of the investments and is not tested for impairment individually. Under equity method of accounting, the investments are initially recorded at cost and adjusted thereafter to recognise the Group's share of post-acquisition profit and loss, and the Group's share of other comprehensive income. Dividend received from associates and joint ventures are recognised as a reduction in the carrying amount of the investments. Unrealised gains on transactions between the Group and its associate and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated if there is a profit on ultimate sale of goods.

At each reporting date, the Group determines whether there is objective evidence that the investment in the Joint Venture is impaired. If there is such evidence, the carrying amount is tested for impairment by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount and impairment, if any, is recognised as 'Share of profit of a joint venture' in the income statement.

#### Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in British Pounds (GBP), which is the Group's presentation currency and rounded off to the nearest thousand.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in other comprehensive income as qualifying cashflow hedges. Foreign exchange gains and losses that relate to borrowings are presented in the income statement within 'finance income - net.' All other foreign exchange gains and losses are presented in the income statement within operating profit.

Translation differences on non-monetary financial assets and liabilities are recognised in other comprehensive income.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### (c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each statement of profit and loss are translated at monthly exchange rates; and
- (iii) all resulting exchange differences are recognised in other comprehensive income.

On disposal of a foreign operation, the associated exchange differences are reclassified to the statement of profit and loss, as part of the gain or loss on disposal.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

#### Property, plant and equipment

Land and buildings comprise mainly factories and offices. All property, plant and equipment is stated at historical cost of acquisition less accumulated depreciation and accumulated impairment loss, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial year in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Buildings - Freehold 50 years or their estimated remaining useful life. Straight line basis over remaining term of lease.

Plant and equipment 3- 25 years.

Depreciation is allocated to the operating loss in the income statement. Cost incurred on assets under development are disclosed under capital work in progress and not depreciated till asset is ready to use.

The assets' residual values and useful lives are reviewed, and adjusted prospectively if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Recoverable amount is higher of the value in use or exchange.

Gains and losses on disposals are determined by comparing the sale proceeds with the carrying amount and are recognised within operating profit in the income statement.

#### **Intangible assets**

#### (a) Goodwill

Goodwill arising on the acquisition of subsidiaries represents the excess of the fair value of consideration over the identifiable net assets acquired. Fair value of consideration represents the aggregate of the consideration transferred, a reliable estimate of contingent consideration payable, the amount of any non-controlling interest in the acquiree and the fair value of any previous equity interest in the acquiree on the acquisition date. Net assets acquired represents the fair value of the identifiable assets acquired and liabilities assumed.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the CGUs, or Groups of CGUs, that is expected to benefit from the acquisition itself or from the synergies of the combination or both. Each unit or Group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill is not amortised but is tested for impairment. Goodwill impairment reviews are undertaken annually. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed unless the CGU is held as "Asset held for sale" and there is evidence for reversal. Goodwill is subsequently measured at cost less amounts provided for impairment.

#### (b) Brands

Brands acquired separately are measured on initial recognition at the fair value of consideration paid. Following initial recognition, brands are carried at cost less any accumulated amortisation or impairment losses. A brand acquired as part of a business combination is recognised outside goodwill, at fair value at the date of acquisition, if the asset is separable or arises from contractual or other legal rights and its fair value can be measured reliably.

The useful lives of brands are assessed to be either finite or indefinite. The assessment includes whether the brand name will continue to trade, and the expected lifetime of the brand. Amortisation is charged on assets with finite lives on a straight-line basis over a period appropriate to the asset's useful life. The carrying values of brands with finite and indefinite lives are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Brands with indefinite useful lives are also tested for impairment annually either individually or, if the intangible asset does not generate cash flows that are largely independent of those from other assets or Groups of assets, as part of the CGU to which it belongs. Such intangibles are not amortised. The useful life of a brand with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis. Brands with finite useful lives have been ascribed an useful life of 3 to 30 years

#### (c) Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- technical and commercial feasibility of the project is demonstrated
- future economic benefits are probable
- the Group has an intention and ability to develop and sell or use the software
- the costs can be measured reliably

Directly attributable costs that are capitalised as part of the software's product include related employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives, which range between 3 to 5 years.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives of 3 to 5 years.

#### (d) Customer relationships

Customer relationships acquired in a business combination are recognised at fair value at the acquisition date. The customer relationships have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over the expected life of the customer relationship. The useful lives of customer relationships are based on the historic churn rates with estimated useful lives of 7 to 15 years.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### (e) Trademarks and Licenses

Trademarks and Licenses acquired in a business combination are recognised at fair value at the acquisition date. The licenses have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over their estimated useful lives of 10 years 11 months to 20 years.

#### Impairment of non-financial assets – intangible assets (b) – (e)

Intangible assets that have an indefinite useful life or intangible assets not ready to use are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). Prior impairments of non-financial assets (other than goodwill) are reviewed for possible reversal at each reporting date.

#### Non-current assets (or disposal Groups) held for sale

Non-current assets held for sale and disposal Groups are presented separately in the balance sheet when the following criteria are met:

- the Group is committed to selling the asset or disposal Group;
- the assets are available for sale immediately;
- an active plan of sale has commenced; and
- sale is expected to be completed within 12 months.

Assets held for sale and disposal Groups are measured at the lower of their carrying amount and fair value less cost to sell. Assets held for sale are no longer amortised or depreciated.

#### Financial assets

#### Classification

The Group classifies its financial assets in the following categories: financial assets at fair value through profit and loss, available-for-sale financial assets and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(a) Financial assets at fair value through profit and loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

(b) Available-for-sale financial assets – accounting policy up until 31 March 2019

Available-for-sale financial assets are non-derivatives and are not held for trading. Following an irrevocable election on initial recognition changes in fair value are presented in other comprehensive income rather than profit or loss. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

(c) Financial asset at fair value through other comprehensive income (FVOCI)

These represent equity securities which are not held for trading, and which the Group has irrevocably elected at initial recognition to recognise in this category. These are strategic investments and the Group considers this classification to be more relevant.

Notes to the consolidated financial statements for the year ended 31 March 2020

(All amounts in  $\mathcal{E}$  thousands unless otherwise stated)

On disposal of these equity investments, any related balance within the FVOCI reserve is reclassified to retained earnings.

#### (d) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The Group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet (notes 21 and 23).

#### **Recognition and measurement**

Regular purchases and sales of financial assets are recognised on the trade-date (the date on which the Group commits to purchase or sell the asset). Available-for-sale financial assets are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets are subsequently carried at fair value. Loans and receivables are carried at amortised cost using the effective interest method.

Dividend income from available-for-sale financial assets is recognised in the income statement as part of other income when the Group's right to receive payments is established.

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income.

#### Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

#### Impairment of financial assets

#### (a) Assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or Group of financial assets is impaired. A financial asset or a Group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or Group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a Group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### (b) Assets classified as FVOCI

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a Group of financial assets is impaired.

For equity investments in unlisted companies, fair value is assessed based on recent transactions entered into with third parties, put or call options negotiated with third parties or external appraisals.

For equity investments, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss.

#### Derivative financial instruments and hedging activities

A derivative is a financial instrument which changes value in response to changes in an underlying asset and is settled at a future date. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- (a) hedges of the fair value of recognised assets or liabilities (fair value hedge); or
- (b) hedges of a particular risk associated with a firm commitment or a highly probable forecast transaction (cash flow hedge);

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are effective in offsetting changes in cash flows of hedged items.

Movements on the hedging reserve in other comprehensive income are shown within the statement of changes in equity. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

#### (a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The Group only applies fair value hedge accounting for hedging foreign exchange risk on recognised assets and liabilities.

#### (b) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The ineffective portion of changes in the fair value of the derivative is recognised in the income statement within 'Other losses – net.'

Amounts accumulated in equity are reclassified to the income statement in the periods when the hedged item affects the income statement (for example, when the forecast purchase that is hedged takes place).

When a hedging instrument expires or is, swapped or unwound, or when a hedge no longer meets the criteria for hedge accounting, any accumulated gain or loss in other equity remains there and is reclassified to statement of profit and loss when the forecasted cash flows affect profit or loss.

When a forecasted transaction is no longer expected to occur, the cumulative gains or losses than were reported in equity are immediately transferred to the income statement.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### **Inventories**

Inventories are stated at cost or net realizable value whichever is lower. Cost is determined on a weighted average basis for all inventories other than auction/privately purchased teas and stores and spares. Stores and spare parts are valued at cost whilst auction purchased or privately bought teas are carried at actual cost for each lot. Cost comprises of expenditure incurred in the normal course of business in bringing the inventories to its present location and condition and includes appropriate overheads based on the normal level of activity. Net realisable value is the estimated selling price in the ordinary course of business less applicable selling expenses. Provision is made for obsolescence, slow moving and defective stocks and other anticipated losses wherever considered necessary.

#### Trade receivables

Trade receivables are amounts due from customers for products sold in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets. Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method if the time value of money is significant, less provision for impairment.

#### Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

#### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method if the time value of money is significant.

#### **Borrowings**

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method. Transaction costs generally include fees, commission, payment to advisors, levies by regulatory etc.; incurred to avail the borrowing. For certain types of credit facilities, the lender may charge a fee for an unused credit line for undisbursed loan. A 'commitment fee' is generally specified as a fixed percentage of the undisbursed loan amount. Such costs form a part of finance charges. In the consolidated balance sheet, bank overdrafts are shown within borrowings in current liabilities.

#### Current and deferred income tax

The tax expense for the year comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

Deferred income tax is recognised using the balance sheet approach on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements on the reporting date. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Only where there is an agreement in place that gives the Group the ability to control the reversal, the temporary difference is not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### **Employee benefits**

The Group operates various post-employment schemes, including both defined benefit and defined contribution pension plans and post-employment medical plans.

#### (a) Pension obligations

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Obligations for contributions are recognised as an expense in the income statement as they fall due. The Group has no legal or constructive obligations to pay further contributions once the contributions have been paid.

A defined benefit plan is a pension plan that is not a defined contribution plan. Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method and taking into account various actuarial assumptions such as employee benefit increases, mortality rates, discount rates and inflation rates. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in finance cost in the income statement.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### (b) Other post-employment obligations

Some Group companies provide post-retirement healthcare and life assurance benefits to their retirees. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and on the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment using the same accounting methodology as used for defined benefit pension plans. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income in the period in which they arise.

#### (c) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of termination benefits. In the case of an offer is made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

#### Provisions and contingent liabilities

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions mainly comprise of restructuring provisions which may include employee termination payments, lease termination penalties and dilapidations or any other provision relating to the restructure; provision for onerous lease contracts and provision for litigation. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

Contingent liabilities exist when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group, or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required or the amount cannot be reliably estimated. Contingent liabilities are appropriately disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

#### Revenue from contracts with customer

Revenue from contract with customers is recognised when the Group satisfies performance obligation by transferring promised goods and services to the customer. Performance obligations maybe satisfied at a point of time or over a period of time. Performance obligations satisfied over a period of time are recognised as per the terms of relevant contractual agreements / arrangements. Performance obligations are said to be satisfied at a point of time when the customer obtains controls of the asset or when services are rendered.

Revenue is measured based on transaction price, which is the fair value of the consideration received or receivable, stated net of discounts, returns and value added tax. Transaction price is recognised based on the price specified in the contract, net of the estimated sales incentives/ discounts. Accumulated experience is used to estimate and provide for the discounts/ right of return, using the expected value method.

A refund liability is recognised for expected sale returns and corresponding assets are recognised for the products expected to be returned.

The Group recognises as an asset, the incremental costs of obtaining a contract with a customer, if the Group expects to recover those costs. The said asset is amortised on a systematic basis consistent with the transfer of goods or services to the customer.

Notes to the consolidated financial statements for the year ended 31 March 2020

(All amounts in £ thousands unless otherwise stated)

#### **Interest income**

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables is recognised using the original effective interest rate.

#### **Dividend income**

Dividend income is recognised when the right to receive payment is established.

#### Research and development

Such expenditure is generally written off to income statement as incurred. Certain development costs (computer software) are recognised under intangible assets provided the criteria outlined in the intangible assets accounting policy are met.

#### Leases

Policy applied from 1 April 2019

#### (i) As a lessee

At inception of a contract, the group assesses whether a contract is or contains a lease. A contract is, or contains, a lease if a contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the group assesses whether:

- the contract conveys the right to use an identified asset;
- the Group has the right to obtain substantially all the economic benefits from use of the asset throughout the period of use; and
- the Group has the right to direct to use of the identified asset.

At the date of commencement of a lease, the Group recognises a right-of-use asset ("ROU Assets") and a corresponding lease liability for all leases, except for leases with a term of twelve months or less (short-term leases) and low value leases. For short-term and low value leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease. Group has considered all leases where the value of an underlying asset does not individually exceed £5k as a lease of low value assets.

Certain lease arrangements includes the options to extend or terminate the lease before the end of the lease term. Lease payments to be made under such reasonably certain extension options are included in the measurement of ROU assets and lease liabilities.

Lease liability is measured by discounting the lease payments using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of the leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the Group changes its assessment of whether it will exercise an extension or a termination option.

Lease payments are allocated between principal and finance cost. The finance cost is charged to statement of profit and loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The ROU assets are initially recognised at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives and restoration costs. They are subsequently measured at cost less accumulated depreciation and impairment losses. ROU assets are depreciated on a straight-line basis over the asset's useful life or the lease term whichever is shorter.

Impairment of ROU assets is in accordance with the Group's accounting policy for impairment of tangible and intangible assets.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### (ii) As a lessor

Lease income from operating leases where the group is a lessor is recognised in the statement of profit and loss on a straight-line basis over the lease term.

Policy applied until 31 March 2019

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

The Group leases certain property, plant and equipment. Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

The corresponding rental obligations, net of finance charges, are included in other long- term payables. Each lease payment is allocated between the liability and finance charges. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

#### **Dividend distribution**

Dividend distribution to the company's shareholders is recognised as a liability in the Group's financial statements in the year in which the dividends are approved by the company's shareholders.

#### **Exceptional items**

Exceptional items are disclosed separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the Group. They are material items of income or expense that have been shown separately due to the significance of their nature or amount and expected to be non-recurring.

#### 3 Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures.

#### (a) Market risk

Foreign exchange risk:

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the pound sterling.

Foreign exchange risk is divided into transaction risk which arises from income and expenses denominated in foreign currencies and translation risk, which arises from recognition of foreign currency assets and liabilities and consolidation of foreign currency subsidiaries into GBP.

Transaction risk - The Group's transaction risk consists mainly of a deficit in US dollars for purchasing tea and a surplus in Canadian dollars arising from its Canadian operations.

The Group hedges its transaction exposures with a combination of forward contracts and options. Group Treasury monitors exposures through cashflow forecasts. The maximum period for which transaction exposures may be hedged under Group policy is 12 months.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

ii) Translation risk - The Group has an exposure on its US dollar denominated deposits and loans which it has been managing through the use of forward contracts. The currency mix in which cash assets are held is subject to review and approval by the Board.

The currency impact on the Group's net investment in overseas subsidiaries, joint ventures and joint arrangements is calculated from the shareholders' equity and accumulated profit of foreign subsidiaries and associated companies in the consolidated balance sheet.

In accordance with the Treasury policy, this net currency position is reviewed periodically.

At 31 March 2020 if the US dollar had weakened/strengthened by 10% against GBP with all other variables held constant the recalculated post-tax loss for the year would have been £40k higher/£33k lower (2019:£57k higher / £47k lower) owing to unhedged trade payables. Other components of equity would have been £1,603k lower / £1,311k higher (2019:£1,581k lower / £1,294k higher) largely as a result of movement in fair value of derivatives designated as cashflow hedges for future USD tea purchases.

Impact of Covid-19 pandemic- Based on business outlook, profitability, cash generation, cash surpluses held by the Group and borrowing lines available, the Group does not envisage any material liquidity risks arising from the pandemic.

#### Price risk:

Price risk arises from transactions for securing supply of commodity and not being able to recover cost from the market. Commodity cost is the Group's single largest cost which accounts for 23% of the turnover. Mismatch in demand and supply, adverse weather conditions, storage of production of the desired quantity of the required commodity, market expectations etc., can all lead to fluctuations in prices.

The Group manages these fluctuations by actively managing the sourcing of tea, distribution of the source of supply, private purchases and also finding alternate blending strategies without impacting the quality of blend. Market dynamics, various market intelligence reports and the ability of the regions to negotiate such price increases with the customers impact the timing of such price increases, to pass on these commodity cost increases.

In the year to 31 March 2020 if tea prices had increased by 5%, operating profit would have been £2,642k lower.

#### Interest rate risk:

The Group's interest rate risk largely arises from cash deposits and loans given to related parties and other corporates partially offset by bank and finance lease borrowings taken, the majority of which have been issued at a variable rate over LIBOR.

Given the current low interest rate risk environment and low levels of Group debt the risks are weighted towards the upside.

		Impact of 25bps movement in		
		interest rates		
31 March 2020	Total	+ movement	- movement	
Amounts owed by related parties	102,035	255	(255)	
Loans given to Tata corporations	16,026	40	(40)	
Cash and cash equivalents	81,508	204	(204)	
Borrowings	(24,856)	(62)	62	
Finance lease liabilities	(8,993)	(22)	22	

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## (b) Credit risk

Credit risk is the risk that counterparty will not meet its obligations leading to a financial loss. The Group's credit risk are spread both geographically as well as across customers. Majority of our customers in the developed markets have good credit rating. In addition, the Group has an established credit policy and a credit review mechanism. The Group also covers certain category of its debtors through a credit insurance policy. The insurance provider sets an individual credit limit and also monitors the credit risk of the consumer. The Group establishes an allowance for impairment that represents its estimate of expected losses in respect of financial assets. Financial assets are classified into performing, under-performing and non-performing. All financial assets are initially considered performing and evaluated periodically for expected credit loss.

A default on a financial asset is when there is a significant increase in the credit risk which is evaluated based on the business environment. The assets are written off when the Group is certain about the non-recovery.

#### (i) Trade receivables

On a case by case basis, each local entity is responsible for managing and analysing the credit risk for each of their new clients before standard payment and delivery terms are offered to them. The quantum of the exposure to the risks associated with each customer/ unit is governed by the Board approved Schedule of authority (SOA); any exceptions to SOA needs to secure approval from the executive management team and or the Board.

Depending on the country of operation and the customer, the Group has a risk reduction policy which covers its receivables through a debtor insurance policy. In such cases the insurance provider sets the individual credit limit and jointly monitors the credit risk of the customer.

The fair values of trade and other receivables, deposits or bank guarantees are not considered to be significantly different from their carrying values, given their generally short period to maturity, with impairment reviews considered on an individual basis rather than when they become overdue. Management believes that the unimpaired amounts that are past due are collectible in full, based on historical payment pattern and analysis of customer credit risk.

Within note 21 details of the movement of provision for impairment of trade receivables is given.

The Group has a large number of trade receivable balances with customers, with the top 5 customer receivables at 31 March 2020 representing 41.5% (2019: 41.1%) of the total balance.

Impact of Covid-19 pandemic- Based on business outlook, collection pattern and insurance covers in place, the Group does not envisage any material risks arising from the pandemic.

## (ii) Financial instruments and cash deposits

The credit risk from balances / deposits with banks, other financial assets and current investments are managed in accordance with the Group's approved policy.

For items within cash or cash equivalents, derivative financial instruments and deposits with banks, financial institutions or corporates, the board of directors specify companies or financial institutions/banks with whom transactions are eligible.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

An analysis of the international long-term credit ratings of counterparties where cash and cash equivalents (including overdrafts) are held is as follows:

	2020	2019
AA-	29,936	7,009
A+	16,912	745
BBB+	-	82
BBB-	9,525	22,078
BB-	69	58
В	54	582
Not rated	156	290
	56,652	30,844

All non-trade exposures have prescribed limits either specified by the board, whilst all trade exposure limits are governed by the security taken, the credit quality of the customers taking into account the financial position, past experience and other factors. The utilisation of credit limits is regularly monitored. All transactions with counterparties are settled in cash.

There has been no breach of these limits during the year and based on current internal standards the management does not expect any losses from non-performance by these counterparties.

Impact of Covid-19 pandemic- Based on the recent trends observed, type of instruments and strength of the counterparties, the Group does not envisage any material risks. Wherever the underlying assets/ instruments are subject to market risks, the same have been marked to market as at the Balance Sheet date. Future outlook will depend on how the pandemic develops and the resultant impact on businesses.

## (c) Liquidity risk

Cash flow forecasting is performed by the operating entities of the Group. Group finance consolidates rolling forecasts of the Group's future liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining adequate headroom on its undrawn borrowing facilities at all times so that the Group does not breach limits or covenants (where applicable) on any of its facilities. Such forecasting takes into consideration the Group's future financing plans, compliance with covenants and internal balance sheet ratio targets and, if applicable, external regulatory or legal requirements.

Impact of Covid-19 pandemic- Based on business outlook, profitability, cash generation, cash surpluses held by the Group and borrowing lines available, the Group does not envisage any material liquidity risks arising from the pandemic.

Surplus cash held by operating units over and above the balances required for meeting the working capital requirements is managed by Group treasury through a multi-party, multi-currency notional cash pool held with HSBC Bank Plc, London. Group treasury manages liquidity requirements within the terms of the approved Treasury policy.

The table below analyses the Group's non-derivative financial liabilities and net-settled derivative financial liabilities into relevant maturity Groupings based on the remaining period at the balance sheet date to the contractual maturity date. Derivative financial liabilities are included in the analysis if their contractual maturities are essential for an understanding of the timing of the cash flows. The amounts disclosed in the table are the contractual undiscounted cash flows.

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020

(All	amounts	in £ t	housands	unless c	otherwise	stated)
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At 31 March 2020:	Less than	Between	
	1 year	1 and 3	Over 3
		years	years
Borrowings (including bank overdraft)	24,856	-	-
Finance lease liabilities	1,503	2,704	6,056
Derivative financial instruments	-	-	-
Trade and other payables excluding non-financial items	44,066	-	-
At 31 March 2019:	Less than	Between	
	1 year	1 and 3	Over 3
		years	years
Borrowings (including bank overdraft)	24,736	-	-
Finance lease liabilities	-	-	-
Derivative financial instruments	596	-	-
Trade and other payables excluding non-financial items	42,688	-	

#### **Capital Management**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to enhance long-term shareholder value, by investing in the business so as to improve the return on investment (by increasing profits available for dividends) and by managing the capital gearing ratio (mixture of equity and debt).

The Group manages, and makes adjustments to, its capital structure in light of the prevailing risks and economic conditions affecting its business activities. This may involve adjusting the rate of dividends, the issue of new shares and reviewing the level and type of debt. The Group manages its borrowings by appraising the mix of fixed and floating rate borrowings and the mix of long-term and short-term borrowings. The Group is primarily financed by ordinary shares and retained profits; external borrowings in the current and comparative year were not significant. There were no changes to the Group's approach to capital management during the year.

The capital structure of the Group is presented below.

	2020	2019
Cash and cash equivalents	81,508	55,580
Short term loans given to related parties and other corporates	16,026	30,873
Borrowings	(24,856)	(24,736)
Net cash	72,678	61,717
Equity	523,575	525,557

#### Fair value estimates

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1 The fair value of financial instruments quoted in active markets is based on their quoted closing price at the balance sheet date.
- Level 2 The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques using observable market data. Such valuation techniques include discounted cash flows, standard valuation models based on market parameters for interest rates, yield curves or foreign exchange rates, dealer quotes for similar instruments and use of comparable arm's length transactions.
- Level 3 The fair value of financial instruments that are measured on the basis of entity specific valuations using inputs that are not based on observable market data (unobservable inputs).

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

At 31 March 2020 the Group had the following instruments measured at fair value:

	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through other comprehensive				
income	-	-	521	521
Derivatives used for hedging - foreign exchange contracts	-	1,771	-	1,771
	-	1,771	521	2,292
Liabilities				
Derivatives used for hedging - foreign exchange contracts	-	-	-	-
	-	-	-	-

At 31 March 2019 the Group had the following instruments measured at fair value:

	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through other comprehensive				
income	-	-	521	521
Derivatives used for hedging - foreign exchange contracts	-	526	-	526
	-	526	521	1,047
Liabilities				
Derivatives used for hedging - foreign exchange contracts	-	596	-	596
	-	596	-	596

Level 1 – The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represents actual regularly occurring market transactions on an arm's length basis. The Group has no financial instruments classified as level 1.

Level 2 - The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. The fair value of the forward foreign exchange contracts is determined using forward exchange rates at the date of the statement of financial position, with the resulting value discounted accordingly as relevant.

Level 3 – The fair value of financial instruments that are measured on the basis of entity specific valuations using inputs that are not based on observable market data. For unquoted investments, fair value is assessed based on recent transactions entered into with third parties, put or call options negotiated with third parties or external appraisals.

The carrying value of all other financial instruments equates to fair value.

The following table presents the changes in level 3 instruments over the year:

	2020	2019
At 1 April	521	521
Gains / (losses) recognised in profit or loss	-	-
At 31 March	521	521

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 4 Critical accounting judgements and estimation uncertainty

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## Critical accounting estimates and assumptions

The Group makes certain estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (a) Goodwill and intangible assets

The Group records all intangible assets acquired as part of a business combination at fair value. In relation to business combinations, judgement is required to be exercised on determining the fair values, identification and measurement of assets acquired and liabilities assumed, in allocation of purchase consideration, in deciding the amortisation policy and on tax treatment of Goodwill and intangible assets acquired. Appropriate independent professional advice is also obtained, as necessary. Goodwill is assigned an indefinite useful life whilst intangible assets are assigned an indefinite useful life. Goodwill and intangible assets assigned an indefinite useful life are as a minimum subject to annual tests of impairment in line with the accounting policy stated in note 2.

Determining whether impairment is needed requires an estimation of the recoverable amount through value in use of the cash generating units to which the goodwill or intangible asset has been allocated. The value in use calculation requires management to estimate the future cash flows expected to arise from the cash-generating unit and use a suitable discount rate in order to calculate present value. Details of key estimates, sensitivities and key assumptions are discussed in note 15.

## (b) Employee benefits

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The Group determines the appropriate discount rate at the end of each year. This is the discount rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation.

Other key assumptions for pension obligations are based in part on current market conditions.

## (c) Carrying value of brand support accruals

The Group incurs significant costs in the support and development of the Group's brands. Judgement is required in determining the level of closing accrual required at a year end for promotions and brand support campaigns that either span more than one financial year or where the costs have not been fully settled by the year end date. This includes sales related discounts which are included within revenue as disclosed in the revenue recognition policy above.

There are no judgements that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### 5 Revenue

The principal operations of the Group mainly are the processing, marketing and distribution of tea and coffee products.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The Group's revenue by destination split by market is as follows:

	2020	2019
United Kingdom	114,665	114,019
North America	85,243	81,268
Europe	20,513	24,790
Rest of the World	17,161	18,162
Total	237,582	238,239

The Group's revenue split by category is as follows:

	2020	2019
Tea	230,859	229,880
Coffee	6,723	8,359
Total	237,582	238,239

## 6 Operating profit

Further analysis of the Group's income statement is provided as follows:

	2020	2019
Revenue	237,582	238,239
Cost of sales	(157,257)	(161,253)
Gross profit	80,325	76,986
Selling, marketing and distribution expenses	(36,157)	(34,053)
Administration expenses	(32,910)	(37,365)
Operating profit before exceptional and other items	11,258	5,568

The operating loss is stated after charging / (crediting):

	2020	2019
Depreciation (note 14)	2,228	2,024
Depreciation of ROU assets (note 27)	1,328	-
Amortisation (note 15)	1,763	2,051
Profit on disposal of asset held for sale (note 30)	(1,174)	-
Trademarks and licenses loss on disposal (note 15)	-	1,023
Goodwill impairment (note 15)	20,649	-
Intangible assets impairment (note 15)	1,059	-
Research and development costs	278	353

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

During the year the Group (including its overseas subsidiaries) obtained the following services from the company's auditor and its associates:

	2020	2019
Fees payable to company auditors for the audit of parent company and consolidated		
financial statements:	240	257
Fees payable to the company's auditors and its associates for other services:		
- The audit of company's subsidiaries pursuant to legislation	313	382
- Audit-related assurance services	75	75
- Tax compliance and advisory services	-	82
	628	796

The Company's audit fee was £15,000 (2019: £15,000); fees for non-audit services were £nil (2019: £nil). The Group's fees for non-audit services principally relate to advice on taxation. The Company's fees for audit services in the year were borne by Tata Global Beverages GB Limited.

## 7 Exceptional items

Exceptional items are disclosed separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the Group. They are material items of income or expense that have been shown separately due to the significance of their nature or amount and expected to be non-recurring.

An analysis of the amount presented as exceptional items within operating profit is given below.

	2020	2019
Administration expenses:		
GMP Provision	-	(900)
Group restructuring programme (*)	(980)	(2,220)
Total exceptional items	(980)	(3,120)

(\*) Includes costs for re-organisation of the management team and associated redundancy costs.

## 8 Other losses - net

	2020	2019
Net foreign exchange losses	(849)	(749)
Total	(849)	(749)

This includes fair value adjustments on cashflow hedges, with the foreign exchange suffered on the underlying hedged transactions often recorded in other lines of the income statement, e.g. cost of sales.

## 9 Employees

The average monthly number of persons (including executive directors) employed by the Group during the year was:

	2020	2019
	Number	Number
(i) By activity:		
Manufacturing	286	312
Sales and distribution	154	153
Administration	105	130
	545	595
		_
(ii) By geographical segment:		
United Kingdom	393	413
USA	14	14
Rest of the World	138	168
	545	595

Employee costs (including directors' remuneration) charged to the Group income statement were as follows:

	2020	2019
Wages and salaries	25,613	25,687
Social security costs	2,204	2,166
Pension costs - defined contribution plans	1,371	1,453
Pension costs - closed defined benefit plans administration costs	300	400
Total	29,488	29,706

## 10 Directors' emoluments

The emoluments of the Directors were as follows:

	2020	2019
Salaries	711	665
Defined contribution pension scheme	28	29
Benefits in kind	35	42
Compensation for loss of office	-	419
Aggregate directors' emoluments	774	1,155

Emoluments of the highest paid director were £257k (2019: £605k) which includes contributions to the defined benefit scheme of £28k (2019: £7k). The accrued pension was nil (2019: nil).

The number of directors who are members of:

	2020	2019
The closed defined benefit scheme	1	1
The defined contribution pension scheme	2	2

M Thakrar, J Burdett and A Ahmad are remunerated directly by the Group for their services. L Krishna Kumar and A Misra were only partly remunerated directly for their services to the Group with the remainder of their remuneration being paid by the ultimate parent company for their services to the wider Group, with no specific re-allocation made to the Group.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

For the period commencing 28 February 2020, when B Puri was a director he did not attend any meetings and as such did not receive any payment for his services. S Shah, a non-executive director was paid £20k (2019: £20k) in fees.

## 11 Finance income and costs

	2020	2019
Interest income on:		
- short-term bank deposits	734	1,064
- loans to related parties	5,001	4,979
- loans to Tata corporations	668	859
- finance lease assets	22	-
Net finance income relating to post-retirement benefits (Note 28)	386	85
Finance income	6,811	6,987
Interest expense:		
- Bank borrowings	(568)	(937)
- Finance lease liabilities	(303)	·
Net foreign exchange gains / (losses) on financing activities	74	(646)
Finance costs	(797)	(1,583)
Net finance income	6,014	5,404

## 12 Income tax expense

	2020	2019
Current tax		
UK corporation tax charge for the year	1,942	1,118
Adjustments in respect of prior years	(20)	1,183
	1,922	2,301
Overseas corporation tax charge for the year	606	559
Adjustments in respect of prior years	188	-
	794	559
Total current tax charge	2,716	2,860
Deferred tax		
Origination and reversal of temporary differences	667	909
Adjustments in respect of prior years	(1,242)	(402)
Total deferred tax (credit) / charge	(575)	507
Total tax charge	2,141	3,367
Statement of comprehensive income		
Current tax in respect of contribution to defined benefit pension plans	(950)	(950)
Deferred tax on remeasurements of defined benefit pension plans	2,295	2,432
Impact of change in tax rate	-	(256)
Deferred tax in respect of cashflow hedges accounted for in the hedging reserve	283	23
Total tax charge to statement of comprehensive income	1,628	1,249

UK corporation tax is calculated at 19% (2019: 19%) of the estimated assessable profit for the year. Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

Notes to the consolidated financial statements for the year ended 31 March 2020

(All amounts in £ thousands unless otherwise stated)

	2020	2019
(Loss) / Profit before tax	(4,777)	5,874
Tax at the UK corporation tax rate of 19% (2019: 19%)	(908)	1,116
Tax effect of expenses that are not tax deductible	62	920
Tax effect of expenses that are not tax deductible - impairments	4,152	
Non taxable income	(240)	(32)
Effect of different tax rates of subsidiaries in overseas jurisdictions	39	189
Effect of joint venture results reported net of tax	17	-
Effect of current year tax losses not recognised for deferred tax	18	472
Recognition of previously unrecognised tax losses	(53)	(122)
Adjustments in respect of prior years	(771)	956
Adjustments in respect of prior years - Overseas	(302)	(175)
Overseas withholding tax suffered on dividends and management fees	127	43
Total tax charge	2,141	3,367

The weighted average applicable tax rate was -45% (2019: 57%).

## Factors that may affect future tax

Changes to the UK corporation tax rates were substantively enacted as part of Finance Bill 2020 (on 17 March 2020). These include reversing the reduction in the main rate of corporate tax to 17% and so from 1 April 2020 the main rate is maintained at 19%. Deferred taxes at the balance sheet date have been measured using these enacted tax rates and reflected in these financial statements.

## 13 Dividends

	2020	2019
Equity - Ordinary		·
Interim paid 2020: Nil (2019: 2.55p) per £1 share	-	6,000

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 14 Property, plant and equipment

		Plant and	Capital work in	
	Land and buildings	Equipment	progress	Total
Cost				
At 1 April 2018	5,128	54,927	733	60,788
Additions	-	422	2,057	2,479
Transfers	-	2,142	(1,842)	300
Disposals	-	(464)	-	(464)
Currency adjustments	-	77	-	77
At 31 March 2019	5,128	57,104	948	63,180
Accumulated depreciation				
At 1 April 2018	1,715	46,941	-	48,656
Charge for the year	82	1,942	-	2,024
Disposals	-	(440)	-	(440)
Currency adjustments	-	64	-	64
At 31 March 2019	1,797	48,507	-	50,304
		-		-
Cost				
At 1 April 2019	5,128	57,104	948	63,180
Additions	-	536	2,267	2,803
Transfers	-	2,755	(2,755)	-
Disposals	-	(455)	(163)	(618)
Currency adjustments	-	(178)	(9)	(187)
At 31 March 2020	5,128	59,762	288	65,178
Accumulated depreciation				
At 1 April 2018	1,797	48,507	-	50,304
Charge for the year	83	2,145	-	2,228
Disposals	-	(431)	-	(431)
Currency adjustments	-	(99)	-	(99)
At 31 March 2020	1,880	50,122	-	52,002
Not book ownerst.				
Net book amount: At 31 March 2020	3,248	9,640	288	13,176
At 31 March 2020 At 31 March 2019	3,331	<b>9,640</b> 8,597	948	12,876
AL 31 IVIAICII 2013	5,331	0,397	340	12,870

Land and buildings – net book amount includes freehold property of £2,912k (2019: £2,993k) and land which is not depreciated totalling £338k (2019: £338k)

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 15 Intangible assets

	Goodwill	Brands	Customer Contracts	Trademark s and Licenses	Software	Software work in progress	Total
Cost							
As at 1 April 2018	315,695	6,744	12,071	2,680	8,784	488	346,462
Additions	-	-	-	-	18	161	179
Disposals	-	-	-	(1,877)	(79)	-	(1,956)
Reclassifications	-	-	-	-	1	(301)	(300)
Transfer from WIP	-	-	-	-	(136)	136	-
Currency adjustments	3,693	21	910	40	35	-	4,699
At 31 March 2019	319,388	6,765	12,981	843	8,623	484	349,084
Accumulated amortisation and	imnairment						
As at 1 April 2018	42,985	5,441	1,564	745	7,023	_	57,758
Charge for the year	-	173	922	222	734	-	2,051
Disposals	_	-	-	(854)	(80)	-	(934)
Currency adjustments	30	14	93	(10)	19	_	146
At 31 March 2019	43,015	5,628	2,579	103	7,696	-	59,021
	-,		,		,		
Cost							
As at 1 April 2019	319,388	6,765	12,981	843	8,623	484	349,084
Additions	-	-	-	-	99	(54)	45
Disposals	-	-	-	-	(6)	-	(6)
Reclassifications	-	-	-	-	-	-	-
Transfer from WIP	-	-	-	-	238	(238)	-
Currency adjustments	(907)	(94)	660	50	(14)	-	(305)
At 31 March 2020	318,481	6,671	13,641	893	8,940	192	348,818
Accumulated amortisation and	impairment						
As at 1 April 2019	43,015	5,628	2,579	103	7,696	-	59,021
Charge for the year	-	111	948	43	662	-	1,764
Disposals	-	-	-	-	(3)	-	(3)
Impairment	20,649	962	98	-	-	-	21,709
Currency adjustments	(721)	(30)	86	7	(13)	-	(671)
At 31 March 2020	62,943	6,671	3,711	153	8,342	-	81,820
Net book amount:	222 222		0.000	740		400	200 000
At 31 March 2020	255,538	-	9,930	740	598	192	266,998
At 31 March 2019	276,373	1,137	10,402	740	927	484	290,063

The amortisation of intangible brands for all categories has been charged to administration expenses within the income statement.

#### **Brands**

Brands includes the purchase completed in October 2016 of 'Tetley Harris' corporate trade name, principally used in USA and recognised as part of acquisition of Empirical LLC. As at 31 March 2020 this brand was fully amortised.

During the year the group fully impaired its 'Map' coffee brand with a carrying value of £962k, principally sold in Australia recognised as part of acquisition of Earth Rules Pty Ltd completed in May 2014.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### **Customer contracts**

Customer contracts mainly consists of customer relationships recognised as part of Empirical LLC acquisition (carrying value of £9,930k and allocated useful life of 15 years).

During the year the group fully impaired customer relationships recognised as part of the Earth Rules Pty Ltd acquisition with a carrying value of £98k.

#### **Trademarks and Licenses**

Licenses represent product trademarks acquired as part of Empirical LLC acquisition (carrying value of £740k and useful lives of 20 years).

#### **Software**

Software is capitalised at cost. These intangible assets have been assessed as having finite lives and are amortised using the straight-line method over a period of 3 to 5 years. As at 31 March 2020 these intangible assets have a remaining useful life of up to 5 years. Software work in progress is not amortised until brought into use.

#### Goodwill

Goodwill represents the excess of the fair value of investments held by the Group in its subsidiaries over the fair values of the underlying net assets at the dates of acquisition. The carrying value of the goodwill is subject to an annual impairment review as explained below.

#### Impairment tests for goodwill and intangible assets (excluding software)

Management reviews the carrying value of goodwill and intangible assets annually to determine whether there has been any impairment. This involves making an assessment of the value of goodwill and intangible assets for each cash generating unit (CGU) and comparing it to the carrying value. If the assessed value is lower than the carrying value, then an impairment charge is recognised to reduce the carrying value to this amount.

Management reviews the business performance based on the geography and type of business. It has identified Canada, US, UK and other Europe and Australia as the main geographies. Goodwill is monitored by the management at the operating segment level.

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The following is a summary of the goodwill and intangible assets allocation for each operating segment.

					Foreign	
2019	Opening	Disposals	Amortisation	Impairment	exchange	Closing
GB and Other Europe	184,590	-	-	-	-	184,590
US	17,265	-	-	-	1,392	18,657
Canada	62,198	-	-	-	2,292	64,490
Australia	8,657	-	-	-	(21)	8,636
Goodwill total	272,710	-	-	-	3,663	276,373
US intangibles	11,081	-	(977)	-	884	10,988
Australia intangibles	2,664	(1,023)	(340)	-	(532)	1,291
Other Intangibles total	13,745	(1,023)	(1,317)	-	874	12,279
Total	286,455	(1,023)	(1,317)	-	4,537	288,652

					Foreign	
2020	Opening	Disposals	Amortisation	Impairment	exchange	Closing
GB and Other Europe	184,590	-	-	-	-	184,590
US	18,657	-	-	(12,817)	772	6,612
Canada	64,490	-	-	-	(154)	64,336
Australia	8,636	-	-	(7,832)	(804)	-
Goodwill total	276,373	-	-	(20,649)	(186)	255,538
US intangibles	10,988	-	(946)	-	628	10,670
Australia intangibles	1,291	-	(156)	(1,059)	(76)	-
Other Intangibles total	12,279	-	(1,102)	(1,059)	552	10,670
Total	288,652	-	(1,102)	(21,708)	366	266,208

Value in use (i.e. the enterprise value for each CGU) is calculated using cash flow projections over a period of 5 years, with amounts based medium term strategic plans approved by the board. Any major variations to strategic plan based on past experience are incorporated in the calculations. Cashflows beyond the 5 year period are extrapolated using a long-term growth rate.

Key assumptions in the business plans include future revenue volume/price growth rates, associated future levels of marketing support and other relevant cost base. These assumptions are based on historical trends and future market expectations specific to each CGU and the markets and geographies in which they operate.

Other key assumptions applied in determining value in use are:

- Long-term growth rate Cash flows beyond the 5-year period are extrapolated using the estimated long-term growth rate applicable for the geographies in which the CGUs operate
- Discount rate The discount rate is based on a Weighted Average Cost of Capital (WACC) for comparable companies operating in similar markets and geographies, adjusted for country specific risk affecting where each CGU operates.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The long term growth rates and discount rates applied in the value in use calculations have been set out below:

	Pre-tax discount rate	Long-term growth rate
UK & Europe	9.05%	1.75%
US	8.70%	3.60%
Canada	8.97%	3.70%
Australia - tea	9.74%	1.70%
Australia - coffee	9.74%	3.40%

During the year, the group recognised a non-cash impairment loss on goodwill relating to its branded tea business in the US and to its branded business in Australia. The accounting impairment has been recognised due to a combination of factors like Covid-19 related impact on specific out of home business segments, changes to discount rates due to market conditions and revision in business plan sensitivities.

We have performed sensitivity analyses around the base assumptions and have concluded that no reasonable possible changes in key current assumptions based on current recent trends would cause the recoverable amount of the CGUs to be less than the carrying value.

## 16 Investment in joint ventures

The joint ventures in which the Group has an interest are listed in note 34. An analysis of the Group's investments in joint ventures is as follows:

	2020	2019
Movements during		
<b>31 March 2019</b> and 31 March 2018	7,876	8,212
Adjustment to net assets on adoption of IFRS 16	(347)	-
<b>1 April (restated) 2019</b> and 1 April 2018	7,529	8,212
Additions	337	-
Share of profit / (loss)	314	(206)
Dividends received	(169)	(138)
Currency differences	(134)	7
31 March	7,877	7,874

Income statement and balance sheet information for joint ventures aggregating 100% of the results of each investment, is as follows:

	2020	2019
Revenue	102,090	92,938
Profit / (Loss) after tax	583	(436)
	2020	2019
Non-current assets	4,011	3,273
Current assets	23,555	28,465
Total assets	27,566	31,738
Non-current liabilities	(13,848)	(19,784)
Current liabilities	(1,797)	(460)
Total liabilities	(15,645)	(20,244)
Net assets	11,921	11,494

The joint ventures have no significant contingent liabilities to which the Group is exposed, and the Group has no significant contingent liabilities in relation to its interest in the joint ventures and associates.

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The Group has no outstanding capital commitments with respect to joint ventures. The risks associated with the Group's interest in joint ventures are the same as those identified for the Group.

Outstanding balances with joint ventures and associates are shown in note 33.

## 17 Financial Instruments

Set out below is a comparison by category of the carrying values and fair values of all the Group's financial assets and financial liabilities as at 31 March 2020 and 31 March 2019.

2020

				2020		
Carrying amount and fair value	Note	Amortised cost	Fair value through PL	Fair value through OCI	Fair value through OCI - designated	Total
Assets per balance sheet						
Equity Investments designated as financial assets at fair value through other						
comprehensive income	18	-	-	-	521	521
Derivative financial instruments	20	-	225	1,546	-	1,771
Trade and other receivables excluding pre-	21					
payments, tax and other social security		159,461	-	-	-	159,461
Cash and cash equivalents	23	81,508	-	-	-	81,508
Total		240,969	225	1,546	521	243,261

Carrying amount and fair value		Amortised cost	Fair value through PL	Total
Liabilities as per balance sheet				
Borrowings	26	24,856	-	24,856
Derivative financial instruments	20	· <u>-</u>	_	-
Trade and other payables excluding tax				
and other social security	25	44,066	-	44,066
Total		68,922	-	68,922

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

		2019						
Carrying amount and fair value	Note	Amortised cost	Fair value through PL	Fair value through OCI	Fair value through OCI - designated	Total		
Assets per balance sheet								
Equity Investments designated as financial assets at fair value through other comprehensive income  Derivative financial instruments	18 20	-	-	- 526	521	521 526		
Trade and other receivables excluding pre-payments, tax and	20	-	-	320	-	320		
other social security	21	168,769	-	-	-	168,769		
Cash and cash equivalents	23	55,580	-	-	-	55,580		
Total		224,349	-	526	521	225,396		

Carrying amount and fair value		Amortised cost	Fair value through PL	Total
Liabilities as per balance sheet				
Borrowings	26	24,736	_	24,736
Derivative financial instruments	20	-	596	596
Trade and other payables excluding				
tax and other social security	25	42,688	-	42,688
Total	·	67,424	596	68,020

## 18 Financial assets at fair value through other comprehensive income

Financial assets at fair value through OCI consists of unlisted equity shares. For equity investments in unlisted companies, the fair value is assessed based on recent transactions entered into with third parties, put or call options negotiated with third parties or external appraisals.

The fair values are within level 3 of the fair value hierarchy (see note 3).

	2020	2019
At beginning of the year	521	-
Reclassification from available-for-sale financial asset	-	521
At 31 March	521	521

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 19 Deferred income tax

The analysis of deferred tax assets and deferred tax liabilities is as follows:

	Year Ended March	31
	2020	2019
Deferred tax assets		
Deferred tax asset - to be recovered after 12 months	1,080	369
Deferred tax asset - to be recovered within 12 months	677	384
	1,757	753
Deferred tax liabilities		
Deferred tax liability - to be paid after 12 months	(5,242)	(2,397)
Deferred tax liability - to be paid within 12 months	-	-
	(5,242)	(2,397)
Deferred tax (liabilities) - net	(3,485)	(1,644)

The movement in deferred income tax assets and liabilities during the year is as follows:

	Retirement benefit obligation	Provisions	Tax losses and other timing differences	Brand	Property, plant and equipment	Other	Derivatives used for hedging	Total
At 1 April 2018	(221)	117	1,084	573	(440)	(95)	46	1,064
Income statement (charge) / credit	-	72	(411)	(35)	(140)	7	-	(507)
Tax charge relating to components of other comprehensive income	(2,176)	-	-	-	-	-	(23)	(2,199)
Tax credited directly to goodwill								
Exchange differences	-	-	(2)	-	-	-	-	(2)
At 31 March 2019	(2,397)	189	671	538	(580)	(88)	23	(1,644)
Adjustment on adoption of IFRS 16	-	-	-	-	-	170	-	170
At 1 April 2019	(2,397)	189	671	538	(580)	82	23	(1,474)
Income statement (charge) / credit	-	287	826	(538)	415	(415)	-	575
Tax charge relating to components of								
other comprehensive income	(2,295)	-	-	-	-	-	(283)	(2,578)
Exchange differences	-	-		-	-	(8)	-	(8)
At 31 March 2020	(4,692)	476	1,497	-	(165)	(341)	(260)	(3,485)

The Group offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same authority.

In relation to the brought forward US tax losses, the Company has recognised deferred tax asset to the extent of deferred tax liability. The balance deferred tax asset has not been recognised in the absence of reasonable certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realized.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## Unrecognised tax items

The Group has tax losses of £9,577k (2019: £9,061k) that are available for up to 20 years, tax losses of £nil (2019: £674k) that are available for up to 5 and 10 years, tax losses of £866k (2019: £nil) that are available for up to 5 years and tax losses of £2,136k (2019: £4,573k) that are available indefinitely. These losses are available for offset against future taxable profits of the companies in which the losses arose. However, as these losses relate to subsidiaries that have a history of losses, deferred tax assets have not been recognised as these losses may not be used to offset taxable profits elsewhere in the Group.

At 31 March 2020, there was no recognised deferred tax liability (2019: £Nil) for taxes that would be payable on the unremitted earnings of certain of the Group's subsidiaries, associate or joint venture. The Group has determined that undistributed profits of its subsidiaries, joint ventures or associates will not be distributed in the foreseeable future, as:

- The Group has an agreement with its subsidiaries that the profits of the subsidiaries will not be distributed until it obtains the consent of the Group. The parent company does not foresee giving such a consent at the reporting date; and
- The joint venture of the Group cannot distribute its profits until it obtains the consent from all venture partners. The parent company does not foresee giving such a consent at the reporting date.

The temporary differences associated with investments in subsidiaries and joint venture, for which a deferred tax liability has not been recognised, aggregate to £184k (2019: £274k).

#### 20 Derivative financial instruments

	2020		2019	
	Asset	Liability	Asset	Liability
Forward foreign exchange contracts - cash flow hedges	1,546	-	526	-
Forward foreign exchange contracts - fair value hedges	225	-	-	596
Foreign exchange options - held for trading	-	-	-	
Total - current	1,771	-	526	596
Less non-current portion: for foreign exchange contracts (cash flow hedges)	-	-	-	-
Less non-current portion: for foreign exchange contracts (fair value hedges)	-	-	-	-
Foreign exchange options - held for trading	-	-	-	
Current portion	1,771	-	526	596

## Forward foreign exchange contracts

The Group had the following forward foreign exchange contracts and swaps outstanding at year end:

	202	0	20	19
	Notional		Notional	
	Amount to	Equivalent	Amount to	Equivalent
	buy/(sell)	amount	buy/(sell)	amount
	(000s of		(000s of	
	currency)	(GBP 000s)	currency)	(GBP 000s)
USD	(28,000)	(22,665)	(54,500)	(41,635)
AUD	(14,000)	(6,900)	(12,000)	(6,499)
EUR	(230)	(204)	(1,200)	(1,030)
CZK	-		(35,600)	(1,183)
CAD	(16,000)	(9,086)	(10,000)	(5,692)

All currencies are bought/sold against GBP.

The USD forward foreign exchange contracts and swaps reflects forward sales in respect of its US dollar denominated receivables and cash USD 50,000k (2019: USD77.500k) partly offset by forward purchases in respect of tea buying commitments and intercompany loan USD22,000k (2019: USD23,000k).

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The hedged highly probable forecast transactions denominated in foreign currency are expected to occur at various dates during the next 12 months. Gains and losses recognised in the hedging reserve in equity on forward foreign exchange contracts as of 31 March 2020 are recycled to the income statement in the period or periods during which the hedged forecast transaction affects the income statement. This is generally within 12 months of the end of the reporting period unless the gain or loss is included in the initial amount recognised for the purchase of fixed assets, in which case it is recognised is over the estimated useful lives of the related assets. Changes in the fair value of forward foreign exchange contracts that are designated and qualify as fair value hedges are recorded in the statement of profit and loss.

#### Foreign exchange options

The group enters into foreign exchange option contracts to reduce foreign exchange risk of expected purchases denominated in USD, these are designated as cash flow hedges and gains and losses are recognised in the hedging reserve in equity. As on 31st March 2020 the outstanding option contracts is Nil (2019: USD 6,000k).

#### 21 Trade and other receivables

	2020	2019
Trade receivables	39,456	37,662
Less: Provision for impairment of trade receivables	(90)	(148)
Trade receivables - net	39,366	37,514
Lease receivables (note 27(b))	790	-
Other receivables	1,244	1,123
Other taxation and social security	1,497	1,400
Prepayments and accrued income	2,055	1,759
Amounts owed by related parties	102,035	102,889
Loans to other Tata corporations	16,026	27,243
Total	163,013	171,928
Less non-current portion:		
Lease receivables (note 27(b))	(717)	-
Amounts owed by related parties	(98,914)	(95,629)
Current portion	63,382	76,299

Amounts owed by related parties - current included a loan to Consolidated Coffee Inc of £Nil (2019: £3,630k) with interest charged at a margin over LIBOR of 2.5% (2019: margin over LIBOR of 2.5%). This was repaid during the year. The remaining amounts owed by related parties are trading balances which are unsecured, repayable on demand and non-interest bearing. The counter parties are given in note 33.

Amounts owed by related parties – non-current represent a loan to Eight O'clock Coffee Inc (USA) of £24,284k (2019: £22,918k) charged at a margin over LIBOR of 4.75% (2019: margin over LIBOR of 4.75%) and a loan to Tata Consumer Products Capital Limited of £74,630k (2019: £72,711k) charged at a margin over LIBOR of 3.5% (2019: margin over LIBOR of 3.5%).

Consolidated Coffee Inc (USA), Eight O'clock Coffee Inc and Tata Consumer Products Capital Limited are companies under common control of the Group's ultimate parent company (see note 34).

Loans to other corporations comprise of loan of £16,026k (2019: £27,243k) on which interest is charged at variable interest rate of 3.5% + USD LIBOR per annum and the loan is repayable as various maturities up until 28 June 2020.

The credit worthiness of trade debtors and the credit terms set are determined in individual regions and countries. There are no particular concentrations of credit risk as the Group's customer base is large. Trade receivables are considered a single class of financial assets, and based on the Group's experience of collecting receivables and associated defaults there is a low credit risk across regions and countries.

In certain regions adequate insurance cover has been taken on trade receivables to further reduce the risk of default.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

Impact of Covid-19 pandemic- Based on business outlook, collection pattern and insurance covers in place, the Group does not envisage any material risks arising from the pandemic.

The fair values of trade and other receivables, deposits or bank guarantees are not considered to be significantly different from their carrying values, given their generally short period to maturity, with impairment reviews considered on an individual basis rather than when they become overdue.

Ageing of trade receivables	2020	2019
Of which:		
Not overdue	34,501	33,565
Past due up to 3 months	4,655	3,447
Past due 3 to 6 months	179	462
Past due more than 6 months	121	188
	39,456	37,662

As at 31 March 2020 trade receivables of £90k (2019: £148k) were provided for. The ageing of these receivables is as follows.

	2020	2019
Up to 3 months	67	93
3 to 6 months	23	55
	90	148

Movements on the Group provision for impairment of trade receivables are as follows:

	2020	2019
As at 1 April	148	138
Provision for impairment	38	47
Receivables written off during the year as uncollectible	(70)	(10)
Unused amounts reversed	(26)	(34)
Exchange differences	-	7
At 31 March	90	148

The carrying amounts of the Group's trade and other receivables are denominated in the following currencies:

	2020	2019
UK Pound	101,483	95,228
US Dollars	46,251	61,773
Canadian Dollars	7,805	7,580
Other currencies	7,474	7,347
	163,013	171,928

## 22 Inventories

	2020	2019
Raw materials and consumables	17,538	20,113
Work in progress	326	487
Finished goods	19,468	20,702
	37,332	41,302

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

During the year ended 31 March 2020 £1,093k (2019: £748k) was charged to the income statement for slow moving and obsolete inventories.

The cost of inventories recognised as an expense and included in 'cost of sales' amounted to £123,790k (2019: 126,431k).

## 23 Cash and cash equivalents (excluding bank overdrafts)

	2020	2019
Cash at bank and in hand	25,957	33,506
Short-term bank deposits	55,551	22,074
Cash and cash equivalents	81,508	55,580

Cash and cash equivalents include the following for the purposes of the statement of cashflows:

	2020	2019
Cash and cash equivalents	81,508	55,580
Bank overdrafts	(24,856)	(24,736)
Cash and cash equivalents	56,652	30,844

## 24 Share capital

	Number	Share
	(thousands)	capital
Authorised:		
Ordinary shares of £1 each		
At 1 April 2019 and 31 March 2020	500,000	
Allotted and fully paid:		
Ordinary shares of £1 each		
At 1 April 2019 and 31 March 2020	235,075	235,075

## 25 Trade and other payables

	2020	2019
Trade payables	12,478	14,647
Amounts due to related parties	5,110	4,139
Social security and other taxes	422	325
Accrued expenses	25,436	22,439
Other creditors	1,042	1,463
Total	44,488	43,013

The fair value of trade and other payables equals their carrying amount as the impact of discounting is not significant.

Amounts due to related parties are trading balances which are unsecured, repayable on demand and non-interest bearing.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## Non-financial trade and other payables

The following balances are classified as non-financial.

	2020	2019
Payroll taxes	306	325
VAT payable	116	-
Total	422	325

## **26 Borrowings**

	2020	2019
Current		
Bank overdrafts	24,856	24,736
Total borrowings	24,856	24,736

## Bank borrowings and overdrafts

The bank overdrafts totalling £24,856k (2019: £24,736k) are part of a Group cash-pooling arrangement with interest charged at a margin over I.C.E. benchmark administration settlement rate +2.0%.

The exposure of the Group's bank borrowings and overdraft to interest rate changes and the contractual re-pricing dates at the end of the year are as follows:

	2020	2019
6 months or less	24,856	24,736
6-12 months	-	-
1-5 years	-	-
Over 5 years	-	-
	24,856	24,736

The fair value of current borrowings equals their carrying amount as the impact of discounting is not significant.

The Group has the following undrawn borrowing facilities:

	2020	2019
Floating rate:		
- Expiring within one year	10,000	10,000
- Expiring beyond one year	-	-
Fixed rate:		
- Expiring within one year	-	-
- Expiring beyond one year	-	
	10,000	10,000

Given that the group has no external borrowings the cash and non-cash changes are nil.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### 27 Leases

## (a) Leases where the group is the lessee

From 1 April 2019, following the adoption of IFRS 16, lease are recognised as right-of-use assets and a corresponding liability at the date which the lease asset is available for the use by the group. Until 31 March 2019, leases of property, plant and equipment were classified as either finance leases or operating lease. Please refer to note 2 a description of the new accounting policy and 2(a) explains the impact.

Lease liabilities are secured on the leased assets. The group leases various offices, factory buildings, equipment and motor vehicles. Rental contracts are typically made for fixed periods of 3 to 15 years.

Amounts recognised in the balance sheet:

## Right-of-use assets

		Plant and	
Cost	Buildings	Equipment	Total
At 31 March 2019	-	-	-
Adjustment on adoption of IFRS 16	8,186	316	8,502
At 1 April 2019 (restated)	8,186	316	8,502
Additions	-	151	151
Transfers	(3)	-	(3)
Disposals	-	(112)	(112)
Currency adjustments	(17)	(2)	(19)
At 31 March 2020	8,166	353	8,519
Accumulated depreciation			
At 31 March 2019	-	-	-
Adjustment on adoption of IFRS 16	-	-	-
At 1 April 2019 (restated)	-	-	-
Charge for the year	1,194	134	1,328
Disposals	-	1	1
Currency adjustments	(15)	(3)	(18)
At 31 March 2019	1,179	132	1,311
Net book amount:			
At 31 March 2020	6,987	221	7,208
At 31 March 2019	-		

## Lease liabilities

	2020
Current	963
Non-current	8,030
Total	8,993

Amounts recognised in profit or loss:

	2020
Depreciation charge of right-of-use assets	
- Buildings	1,195
- Plant and Equipment	134
Interest expenses (included in finance costs)	303

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The total cash outflow for leases was £1,680k with £1,377k represents the repayment of the principal liability and £303k the interest which is included within the total interest paid line in the cashflow.

Contractual maturities of lease liabilities on an undiscounted basis:	2020
Less than one year	1,503
One to two years	1,369
Two to five years	3,085
More than five years	4,306
Total	10,263

## **Extension and termination options**

Extension and termination options are included in a number of property and equipment leases across the Group. These are expected to maximise operational flexibility in terms of managing the assets used in Group's operation. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

(b) Leases where the group is the lessor

The group sub-lets part of a rented office building recognised as a right of use asset.

Amounts recognised in the balance sheet:

#### Lease receivables

	2020
Current	73
Non-current	717
Total	790

Movement in Lease receivables:	2020
Balance at beginning of the period	-
New additions during the period	775
Interest Income accrued during the period	22
Lease Receipts	(7)
Translation Difference	-
Balance at the end of the period	790

Amounts recognised in the profit or loss:

	2020
Interest income (included in finance income)	22
Operating rental income	7

Contractual maturities of Lease receivables on an undiscounted basis:	2020
Less than 1 year	77
1 to 2 years	78
2 to 3 years	79
3 to 4 years	79
4 to 5 years	79
More than 5 years	513
Total	905

## 28 Post-employment benefits

The table below outlines where the Group's post-employment amounts and activities are included in the financial statements.

	2020	2019
Balance sheet obligations for:		
Non-current assets		
- Defined pension benefits	27,600	14,100
Non-current liabilities		
- Post-employment medical benefits	(675)	(691)
- Post-employment life assurance benefits	(462)	(429)
	(1,137)	(1,120)
Income statement charge:		
- Finance income on defined pension benefits	400	100
- Administration cost on defined pension benefits	(300)	(400)
- GMP equalisation adjustment	-	(900)
- Post-employment life assurance benefits	(14)	(15)
	86	(1,215)
Gains / (losses) recognised in other comprehensive income:		
- Remeasurements for defined pension benefits	8,400	9,000
- Remeasurements for post employment life assurance benefits	(11)	30
	8,389	9,030

## (a) Defined benefit pension benefits

The Group sponsors a defined benefit pension plan, the Tetley GB Final Salary Scheme (the "Scheme"), in the UK with benefits based on final salary. The Group closed the Scheme to future accrual with effect from 6 April 2005. At this point, all active Scheme members moved to a deferred status under the Scheme. The final salary pension plans provides benefits to members in the form of a guaranteed level of pension payable for life. The level of benefits provided depends on the members' length of service and their salary in the schemes final year.

Payments to the scheme are generally updated in line with the retail price index. The majority of benefit payments are from trustee-administered funds. Responsibility for governance of the plan – including investment decisions and contribution schedules – lies with the board of trustees. The board of trustees must be composed of representatives of the company and plan participants in accordance with the plan's regulations.

The amounts recognised in the balance sheet are determined as follows:

	2020	2019
Present value of funded obligations	(137,000)	(146,200)
Fair value of plan assets	164,600	160,300
Asset in the balance sheet	27,600	14,100

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The movement in the defined benefit asset over the year is as follows:

		Fair value	
	Present value	of plan	
	of obligation	assets	Total
At 1 April 2018	(147,700)	149,000	1,300
Interest (expense) / income	(3,800)	3,900	100
Administrative expenses	-	(400)	(400)
Past service costs	(900)	-	(900)
	(152,400)	152,500	100
Remeasurements:			
– Return on plan assets, excluding amounts included in interest income / (expense)	-	7,800	7,800
– Gain from change in demographic assumptions	3,300	-	3,300
– Loss from change in financial assumptions	(7,000)	-	(7,000)
– Experience gains	4,900	-	4,900
	1,200	7,800	9,000
Contributions:			
– Employers	-	5,000	5,000
Payments from plans:			
– Benefit payments	5,000	(5,000)	-
At 31 March 2019	(146,200)	160,300	14,100

	Present value of obligation	Fair value of plan assets	Total
At 1 April 2019	(146,200)	160,300	14,100
Interest (expense) / income	(3,400)	3,800	400
Administrative expenses	-	(300)	(300)
Past service costs	-	-	-
	(149,600)	163,800	14,200
Remeasurements:			
- Return on plan assets, excluding amounts included in interest expense/(income)	-	3,200	3,200
– Gain from change in demographic assumptions	(300)	-	(300)
– (Gain) / Loss from change in financial assumptions	4,800	-	4,800
– Experience losses	700	-	700
	5,200	3,200	8,400
Contributions:			
– Employers	-	5,000	5,000
Payments from plans:			
– Benefit payments	7,400	(7,400)	-
At 31 March 2020	(137,000)	164,600	27,600

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The assumptions used in calculating the accounting costs and obligations of the Scheme, as detailed below, are set by the Company after consultation with professionally qualified actuaries.

The weighted average duration of the Scheme liabilities is around 15 years.

	2020	2019
	%	%
Discount rate	2.40	2.40
RPI inflation	2.65	3.25
Rate of increase in pensions in payment	3.25	3.55
Rate of increase in pensions in deferment	3.00	3.25

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in each territory. These assumptions translate into an average life expectancy in years for a pensioner retiring at age 65:

	Executives		Staff	
	2020	2019	2020	2019
	Years	Years	Years	Years
Longevity at age 65 for current pensioners:				
Males	24.1	24.1	21.7	21.6
Females	25.9	25.8	23.6	23.4
Longevity at age 65 for future pensioners:				
Males	25.4	25.4	23.1	23.0
Females	27.1	27.0	24.8	24.6

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation			
	Change in	Increase in	Decrease in	
	assumption	assumption	assumption	
Discount rate	0.50%	9,700	(10,800)	
RPI inflation	0.50%	(4,100)	2,100	
		Increase by 1 year in assumption	Decrease by 1 year in assumption	
Life expectancy of members		(5,500)	5,200	

The above sensitivity analysis is based on a change in assumption while holding all other assumptions constant. In practice this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the year) has been applied as when calculating the pension asset recognised within the statement of financial position.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

Plan assets comprised of:

	2020	2019
Equities	28,200	26,000
LDI	73,900	85,200
Multi asset credit	21,900	35,700
Property	-	11,600
Diversified growth funds	10,700	-
Secured income asset	14,400	-
Corporate bonds	12,200	-
Cash and Insurance policies	3,300	1,800
Total	164,600	160,300

#### Risks

The nature of the Scheme exposes the Group to the risk of paying unanticipated additional contributions to the Scheme in times of adverse experience. The most financially significant risks are likely to be:

#### - Asset volatility

The Scheme's liabilities are calculated using a discount rate set with reference to corporate bond yields in line with the requirements of IAS 19. If the Scheme assets underperform this yield, it will increase the deficit. The plan holds investments across a range of asset classes which are expected to outperform corporate bonds in the long term but provide volatility and risk in the short term.

#### - Changes in bond yields

A decrease in corporate bond yields will increase plan liabilities. In the event of a reduction in the corporate bond yields there will be an increase in the value of the Scheme's interest rate swaps and derivatives held which reduce exposure to this risk by approximately 80%.

#### - Inflation risk

The Group pension obligations are linked to inflation, and higher inflation will lead to higher liabilities. The hedging strategy in place means through the use of inflation swaps and derivatives the scheme assets hedge approximately 90% of this risk.

#### - Life expectancy

The Scheme's obligation is to provide benefits for the life of the members. An increase in life expectancy will result in an increase in the Scheme's liabilities.

## Policy for recognising gains and losses

The Group recognises actuarial gains and losses immediately, through the remeasurement of the net defined benefit liability.

#### Asset-liability matching strategies used by the Scheme

The Scheme's stated investment strategy includes holding a benchmark allocation of 40% to liability-driven investments which involves hedging the Scheme's exposure to changes in interest rates and inflation through the use of liability driven investments (LDI) which typically involves swaps and derivatives, a 15% benchmark exposure to multi-asset credit and a 7.5% benchmark holding in corporate bonds. The remaining portfolio is invested across a diversified range of growth assets which include equities, diversified growth funds and secured income assets.

## Description of funding arrangements and funding policy that affect future contributions

The Schedule of Contributions dated 31 August 2018, sets out the current contributions payable by the Company to the Scheme. This was revised based on the triennial valuation performed as at 6 April 2017 which revealed a deficit of £34,900k, with an annual deficit recovery, subject to discussions triennially of £5,000k per year up until 5 April 2021 followed by contributions of £3,500k per year until 5 December 2024.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## Expected contributions over the next financial year

The Group expects to contribute approximately £5,000k to the Scheme in the year ending 31 March 2021.

#### **IFRIC 14**

Legal advice provided in respect of the Scheme confirms that there is an unconditional right to any remaining surplus once all member benefits have been paid.

## Maturity profile of defined benefit obligation (undiscounted basis)

	2020	2019
Within next 12 months	4,900	4,900
Between 2 and 5 years	21,500	21,600
Between 6 and 9 years	24,500	24,300
10 years and above	154,100	171,700

#### (b) Post-employment medical benefits

The Group operates post-employment medical benefits to former employees in the US and UK. These plans are unfunded and the valuation method is similar to those used for defined benefit pension schemes set out above with the addition of actuarial assumptions relating to the long-term increase in healthcare costs in the US of 5.0% per annum and in the UK of 5.4% per annum.

The liability recognised in the balance sheet as at 31 March 2020 was £675k (31 March 2019: £691k). The movement in the year can be largely be attributed to benefits paid.

## (c) Post-employment life assurance benefits

The Group operates post-employment life assurance benefits to former employees in the US. These plans are unfunded and the valuation method is similar to those used for defined benefit pension schemes set out above

The liability recognised in the balance sheet as at 31 March 2020 was £462k (31 March 2019: £429k).

The movement in the defined benefit liability over the year is as follows:

		2020			2019	
		Fair			Fair	
	Present	Value		Present	Value	
	value of	of plan		value of	of plan	
	obligation	assets	Total	obligation	assets	Total
At 1 April	429	-	429	428	-	428
Interest expense / (income)	14	-	14	15	-	15
						-
Remeasurements:						-
- Loss from change in demographic assumptions	3	-	3	2	-	2
- Gain from change in financial assumptions	31	-	31	-	-	-
- Experience gains	(31)	-	(31)	(32)	-	(32)
	3	-	3	(30)	-	(30)
Exchange differences	30	-	30	32	-	32
Contributions paid - Employers	-	(14)	(14)	-	(16)	(16)
Payments from plans - benefit payments	(14)	14	-	(16)	16	-
At 31 March	462	-	462	429	-	429

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## **Defined contribution pension schemes**

The amount recognised as an expense in the consolidated income statement in relation to defined contribution schemes is £1,371k (2019: £1,453k).

## 29 Provisions for liabilities and charges

	2020	2019
At 1 April	850	3,182
Charged / (credited) to the income statement:		
- Additional provisions	16	38
- Unused amounts reversed	(163)	(20)
Used during the year	(205)	(2,350)
Exchange differences	2	-
At 31 March	500	850

Analysis of total provisions:

	2020	2019
Non-current	89	73
Current	411	777
Total	500	850

£85k of the provision is for an onerous lease commitment on an office building in the UK which is expected to be utilised in the period to October 2020. £89k relates to a dilapidations provision being built up for another UK office building. This is not expected to be utilised until the end of the lease period which is July 2031.

The remaining provision is for expected redundancy and professional fees incurred owing to the outsourcing of certain processes within the finance function in the UK and is expected to be utilised in the following year.

## 30 Assets held for sale - disposal

The Group disposed its 100% equity holding in its Czech Republic based subsidiary, Tata Global Beverages Czech Republic a.s in January 2020. This had been accounted for at 31st March 2019 as an asset held for sale.

Cash proceeds amounted to £3,323k and net assets disposed were £2,722k. Credits relating to unused selling cost provision of £154k and the reversal of foreign currency translation reserve of £429k were taken. The resultant gain on disposal of £1,174k is reported within operating profit.

## 31 Contingent liabilities

There were contingent liabilities at 31 March 2020 in respect of outstanding letters of credit and guarantees. All of these arrangements have been undertaken in the normal course of trade and are centrally monitored by Group Treasury. Because the value of many of these liabilities are dependent on future market price movements, the directors believe that it is not practicably possible to provide an estimate of the Group's potential liability under such arrangements.

## **32 Capital Commitments**

Future capital expenditure authorised by the Board and contracted for at 31 March 2020 was £278k (2019: £789k) of which £253k relates to property, plant and equipment and £25k relates to computer software. This amount is not provided for within the Group's financial statements.

## Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020

(All amounts in  $\mathcal{E}$  thousands unless otherwise stated)

## 33 Related parties

Loans with fellow subsidiaries are disclosed in note 21.

In addition, the Group had the following transactions and balances with fellow subsidiaries, its ultimate parent company Tata Consumer Products Limited and other related parties.

	2020	2019
Sale of raw materials and finished product		
Tata Consumer Products Limited	1,826	1,979
Tata Consumer Froducts Emilied	2,020	2,373
Purchase of raw materials and finished product		
Tata Consumer Products Limited	(11,311)	(12,734)
Tata Coffee Limited	(69)	(327)
Services received		
Eight O'clock Coffee Inc	(4,328)	(5,212)
Tata Consumer Products Limited	(3,527)	(4,765)
Services rendered		
Eight O'clock Coffee Inc	2,339	2,233
Tata Consumer Products Limited	1,208	2,450
to be a section of		
Interest received	1,838	1,857
Eight O'clock Coffee Inc Tata Consumer Products Capital Limited	3,163	3,122
rata Consumer Froducts Capital Limited	3,103	5,122
Services received from Tata Sons and its subsidiaries		
Tata Sons Limited	-	350
Tata Consultancy Services Limited	1,583	1,164
Tata Limited	-	1
Tata Communications Ltd	162	225
Tata Services Limited	-	12
Amounts outstanding (excluding intercompany loans)		
Debtors		
Eight O'clock Coffee Inc	1,920	1,792
Tata Consumer Products Capital Limited	528	528
Tata Consumer Products Limited	410	1,159
Creditors		
Eight O'clock Coffee Inc	(365)	(208)
Tata Consumer Products Capital Limited	(1,190)	-
Tata Consumer Products Limited	(3,149)	(4,811)
Tata Coffee Limited	-	-
Tata Sons Private Limited	-	(350)
Tata Consultancy Services Limited	(137)	(61)
Tata Communications Limited	(55)	(3)

# Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

The Group had the following transactions and balances with its joint ventures:

	2020	2019
Purchase of raw materials and finished product Southern Tea LLC	26,558	24,527
Services received Joekels Tea Packers (Proprietary) Limited	(179)	(261)
Amounts outstanding (excluding intercompany loans)		
Debtors		
Joekels Tea Packers (Proprietary) Limited	259	85
Creditors		
Southern Tea LLC	(350)	(795)
Joekels Tea Packers (Proprietary) Limited	(73)	(119)

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 34 Interests in other entities

Set out below are the subsidiaries and joint ventures of the Group. The subsidiaries and joint ventures listed below have share capital consisting solely of ordinary shares and the country of incorporation is also their principal place of business.

## **Subsidiaries:**

Name of undertaking	Address of the registered office	Nature of business	Proportion of equity and voting rights held indirectly by Group	Proportion of equity and voting rights held directly by parent
Tata Global Beverages Services Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 OAZ, UK	Dormant	100%	-
Tata Consumer Products GB Limited (formerly Tata Global Beverages GB Limited)	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Manufacturing, marketing and distribution of tea	-	100%
Tata Global Beverages Holdings Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Dormant	-	100%
Tetley USA Inc	155 Chestnut Ridge Road, Montvale, New Jersey 07645, USA	Marketing and distribution of tea	100%	-
Tata Consumer Products US Holdings Inc (formerly Tata Global Beverages U.S Holdings, Inc.)	155 Chestnut Ridge Road, Montvale, New Jersey 07645, USA	Holding company	100%	-
Tata Consumer Products Canada Inc (formerly Tata Global Beverages Canada Inc)	10 Carlson Street, Etobicoke, Ontario, Canada M9W6L2	Marketing and distribution of tea	100%	-
Tata Consumer Products Australia Pty. Limited (formerly Tata Global Beverages Australia Pty Limited)	620 Church Street, Richmond, Victoria, Australia 3121	Marketing and distribution of tea	100%	-
Earth Rules Pty Limited	620 Church Street, Richmond, Victoria, Australia 3121	Marketing and distribution of coffee	100%	-
Tata Global Beverages Overseas Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Dormant	100%	-
Tata Consumer Products Overseas Holdings Limited (formerly Tata Global Beverages Overseas Holding Limited)	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Holding company	-	100%
Lyons Tetley Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 OAZ, UK	Dormant	100%	-

# Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

Name of undertaking	Address of the registered office	Nature of business	Proportion of equity and voting rights held indirectly by Group	Proportion of equity and voting rights held directly by parent
Stansand Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Dormant	100%	-
Stansand (Brokers) Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Dormant	100%	-
Stansand (Africa) Limited	3rd Floor Tea House, Nyerere Avenue P. O. Box 90683- 80100 Mombasa, Kenya	Purchase and sale of tea	100%	-
Stansand (Central Africa) Limited	Along Masauko Chipembere Highway- Maselema Area- Limbe, P. O. Box 546, Blantyre, Malawi	Purchase and sale of tea	100%	-
Tata Global Beverages Polska Sp. zo.o.	UL Zolny 33, 02-815 Warszawa, Poland	Marketing and distribution of tea	100%	-
Drassington Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Dormant	100%	-
Empirical Group LLC	155 Chestnut Ridge Road, Montvale, New Jersey 07645, USA	Marketing and distribution of tea	56%	-
Good Earth Corporation	155 Chestnut Ridge Road, Montvale, New Jersey 07645, USA	Holding company	100%	-
Good Earth Teas Inc	155 Chestnut Ridge Road, Montvale, New Jersey 07645, USA	Marketing and distribution of tea	100%	-
Tata Waters LLC	155 Chestnut Ridge Road, Montvale, New Jersey 07645, USA	Marketing and distribution of water	100%	-
Teapigs Limited	1 The Old Pumping Station, Pump Alley, Brentford, Middlesex, TW8 OAP, UK	Marketing and distribution of tea	100%	-

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

Name of undertaking	Address of the registered office	Nature of business	Proportion of equity and voting rights held indirectly by Group	Proportion of equity and voting rights held directly by parent
Teapigs US LLC	195 Chrystie Street, #602E, New York, New York 10002	Marketing and distribution of tea	100%	-
Tata Global Beverages Investments Limited	325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ, UK	Dormant	-	100%
Campestres Holdings Limited	Capital Center, 9th Floor, 2-4 Makarios Avenue, 1065 Nicosia, Cyprus	Holding company	100%	-
Kahutara Holdings Limited	Capital Center, 9th Floor, 2-4 Makarios Avenue, 1065 Nicosia, Cyprus	Holding company	100%	-
Suntyco Holding Limited	Capital Center, 9th Floor, 2-4 Makarios Avenue, 1065 Nicosia, Cyprus	Holding company	100%	-
Onomento Company Limited	Capital Center, 9th Floor, 2-4 Makarios Avenue, 1065 Nicosia, Cyprus	Holding company	100%	-
OOO Coffee Trade LLC	8 Zheleznodorozhnaya St., Mikrorayon Skhodnya, 141420 Khimki urban district, Moscow region.	Selling and distribution of tea and coffee	100%	-

All subsidiary undertakings are included in the consolidation.

The following dormant company subsidiaries have taken advantage of the s479A exemption from audit.

Name of undertaking	UK registered company number	
Tata Global Beverages Services Limited	03007544	_
Tata Global Beverages Holdings Limited	03265181	
Tata Global Beverages Overseas Limited	03167011	
Lyons Tetley Limited	00711835	
Stansand Limited	00523038	
Stansand (Brokers) Limited	00772942	
Drassington Limited	04949126	
Tata Global Beverages Investments Limited	05932003	

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## Joint ventures:

Name of undertaking	Address of the registered office	Nature of business	Proportion of equity and voting rights held indirectly by Group
Southern Tea LLC	1267 Cobb Industrial Drive, Marietta, Georgia 30066, USA	Manufacturing and distribution of tea	50%
Tetley ACI (Bangladesh) Limited	245 Tejgaon Industrial Area, Dhaka - 1208, Bangladesh	Manufacturing, marketing and distribution of tea	50%
Tetley Clover (Private) Limited	Lakson Square Building No 2 Sarwar Shaheed Road, Karachi, Pakistan	Manufacturing, marketing and distribution of tea	50%
Joekels Tea Packers (Proprietary) Limited	12 Caversham Road, Pinetown, 3610 Kwazulu Natal, South Africa	Manufacturing, marketing and distribution of tea	51.70%

## Transactions with non-controlling interests

During the year, Campestres Holdings Limited, has increased its shareholding in Kahutara Holdings Limited from 65% to 100% and the said transaction with non-controlling interest is reflected in the Statement of Changes in Equity.

## 35 Ultimate parent company

The company's shares are owned by Tata Consumer Products Limited, a company incorporated in India (30.1%) (2019: 30.1%); Tata Tea Extractions Inc, a company incorporated in the USA (10.6%) (2019: 10.6%), Tata Limited, a company incorporated in the UK (0.7%) (2019: 0.7%), Tata Enterprises (Overseas) AG, a company incorporated in Switzerland (10.2%) (2019: 10.2%) and Tata Consumer Products Capital Limited, a company incorporated in the UK (48.4%) (2019: 48.4%). Tata Consumer Products Limited, either directly or through its wholly owned subsidiaries, Tata Tea Extractions Inc and Tata Consumer Products Capital Limited, owns 89.1% (2019: 89.1%) of the Company. The Company's ultimate holding company and controlling party is Tata Consumer Products Limited, a company incorporated in India. The consolidated financial statements of the ultimate holding company which is the largest and smallest parent company preparing consolidated financial statements are available from the company's website tataglobalbeverages.com or from its registered office at 1 Bishop Lefroy Road, Kolkata, 700 020.

## 36 Events after the end of the reporting period

There have been no significant events after the end of the reporting period that would require disclosure or an adjustment to the financial statements.

Notes to the consolidated financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 37 Impact of Covid-19 and Brexit

#### Covid-19

In the initial days post Covid-19 lockdown, there were instances of panic buying mainly in the retail segment in most major markets with reduced sales in the out of home segments in certain markets and supply shocks in the system due to uncertainty of whether raw materials will be available in the near future. The situation has been tackled well through a number of initiatives including ensuring timely delivery of additional orders, upfront sourcing of raw teas to ensure adequate stock to meet the requisite demand for the near future. For our Trade receivables, based on our business outlook, collection pattern and insurance covers in place, the Group does not envisage any material risks arising from the pandemic. We also have a strong cash position. Covid-19 has caused disruption in the industry and we may possibly see long term shifts in consumer behaviour. The digital disruption can be seen across segments - whether it is in terms of increase in consumption of online content (news, entertainment, games and learning) or stronger demand for online delivery (where it is relatively easier to maintain social distancing). There is also upswing of sales in General Trade outlets with restriction on travel and closing of shopping malls / complexes during the lockdown. In the short term – we expect an increased at home consumption with reduction in order of take-outs/ deliveries. There potentially will be stronger focus on quality and hygiene. Consumers will proactively look at Health and Wellness options in their purchases including traditional and preventive measures. We expect to see consumers who are more price and value conscious in their choices given uncertainty with Covid-19. The situation is being closely monitored and we are taking the necessary steps to ensure that the risk on the company is minimised.

#### **Brexit**

The various trade and other agreements which the UK enters into will determine the impact of Brexit on the UK economy in the coming years. Till such time, in the financial markets is expected to be volatile as detailed political and legal issues are being worked out. A prolonged depreciation of sterling and fall in gilt yields has been witnessed in the aftermath of the decision to exit the European Union, further exacerbated by the recent pandemic. Further, changes in the trade relationships between Europe and UK, which is yet to be finalised, could give rise to supply and cost issues along with export sales disruption. The Group's management are constantly reviewing mitigations like pricing strategy, currency hedging, stock levels and latest available legal counsel to seek to minimise any adverse fall out.

Company balance sheet as at 31 March 2020

(All amounts in  $\mathcal{E}$  thousands unless otherwise stated)

		As at 31 March	
	Note	2020	2019
Assets			
Non-current assets			
Investments in subsidiaries	8	506,121	543,967
Investments at fair value through other comprehensive income	9	521	521
Trade and other receivables	13	98,913	95,629
		605,555	640,117
Current assets			
Trade and other receivables	13	16,343	44,518
Derivative financial instruments	12	225	-
Cash and cash equivalents (excluding bank overdrafts)	10	62,579	45,629
		79,147	90,147
Total assets		684,702	730,264
Equity and liabilities			
Equity and liabilities attributable to owners of the parent			
Called up share capital	11	235,075	235,075
Retained earnings		371,018	466,851
Total equity		606,093	701,926
Current liabilities			
Trade and other payables	14	78,609	27,742
Derivative financial instruments	12	-	596
		78,609	28,338
Total liabilities		78,609	28,338
			· · · · · · · · · · · · · · · · · · ·
Total equity and liabilities		684,702	730,264

The company has elected to take the exemption under section 408 of the Companies Act 2006 not to present the profit and loss account. The loss for the year was £95,833k (2019: profit of £472,060k).

The notes on pages 77 to 83 form part of these Company financial statements. The financial statements on pages 75 to 83 were approved and authorised for issue by the board of directors on 9 June 2020 and signed on its behalf.

M Thakrar Director 12 June 2020

Tata Consumer Products UK Group Limited Registered number 03835716

# Tata Consumer Products UK Group Limited (formerly Tata Global Beverages Group Limited) Company statement of changes in equity for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

			Retained	
	Notes	Share capital	earnings	Total equity
Balance at 1 April 2018		235,075	791	235,866
Profit for the year		-	472,060	472,060
Other comprehensive income for the year		-	-	_
Total comprehensive income for the year		-	472,060	472,060
Dividends	7	-	(6,000)	(6,000)
Balance at 31 March 2019		235,075	466,851	701,926
Balance at 1 April 2019		235,075	466,851	701,926
Profit for the year		-	(95,833)	(95,833)
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	(95,833)	(95,833)
Dividends	7	-		-
Balance at 31 March 2020		235,075	371,018	606,093

Notes to the Company financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### 1 General information

Tata Consumer Products UK Group Limited ("the company") acts as a holding entity with investments in and loans to and from subsidiaries who are engaged in the processing, marketing and distribution of tea, coffee and related products. During the year the company changed its name from Tata Global Beverages Group Limited.

The company is a private company limited by shares and is incorporated and domiciled in England and Wales. The address of its registered office is 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ.

## 2 Summary of significant accounting policies

#### **Basis of preparation**

The financial statements of the company have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention, as modified by accordance with the Companies Act 2006, as applicable to companies using FRS 101.

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- IFRS 7, 'Financial Instruments: Disclosures';
- Paragraphs 91 to 99 of IFRS 13, 'Fair value measurement' (disclosure of valuation techniques and inputs used for fair value measurement of assets and liabilities);
- Paragraph 38 of IAS 1, 'Presentation of financial statements' comparative information requirements in respect of:
  - o paragraph 79(a)(iv) of IAS 1; and
  - o paragraph 73(e) of IAS 16 Property, plant and equipment; paragraph 118(e) of IAS 38 Intangible assets (reconciliations between the carrying amount at the beginning and end of the period).
- The following paragraphs of IAS 1, 'Presentation of financial statements':
  - 10(d), (statement of cash flows);
  - o 10(f) (a statement of financial position as at the beginning of the preceding period when an entity applies an accounting policy retrospectively or makes a retrospective restatement of items in its financial statements, or when it reclassifies items in its financial statements);
  - 16 (statement of compliance with all IFRS);
  - o 38A (requirement for minimum of two primary statements, including cash flow statements);
  - 38B-D (additional comparative information);
  - o 40A-D (requirements for a third statement of financial position);
  - o 111 (cash flow statement information); and
  - o 134-136 (capital management disclosures).
- IAS 7, 'Statement of cash flows';
- Paragraph 30 and 31 of IAS 8 'Accounting policies, changes in accounting estimates and errors' (requirement for the disclosure of information when an entity has not applied a new IFRS that has been issued but is not yet effective):
- Paragraph 17 of IAS 24, 'Related party disclosures' (key management compensation); and
- The requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered into between two or more members of a Group.

The Group financial statements consolidate the financial statements of the company and all its subsidiary undertakings drawn up to 31 March each year. No individual profit and loss account is presented for the company as permitted by section 408 of the Companies Act 2006.

## Going concern

The directors have used the going concern principal on the basis the Company has sufficient net assets to meet current liabilities as they fall due, taking into account forecasts for the next 12 months and in particular with consideration to the potential impact of Covid-19. The current liabilities owed are largely due to 100% owned subsidiaries and with high cash levels and external loans receivable the directors consider the company to be in a strong financial position.

Notes to the Company financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### Changes in accounting policies and disclosures

(a) New standards, amendments and interpretations adopted by the company

There are no new FRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 April 2019 have had a material impact on the company.

(b) New standards, amendments and interpretations not year adopted by the company

The company is currently assessing the remaining list of standards and amendments in its results and financial position as listed below:

- Amendments to References to the Conceptual Framework in IFRS Standards
- Amendments to IFRS 3 (Oct 2019), 'Definition of Business'
- Amendments to IAS 1 and IAS 8 (Oct 2019), 'Definition of Material'
- IFRS 17. 'Insurance Contracts'
- Amendments to IFRS 10 and IAS 28 (Sept 2014), 'Sale or Contribution of Assets between an Investor and its Associate or Joint Venture'

#### Investment in subsidiary undertakings

Investments represent equity interests in subsidiary undertakings, and these are shown at cost less provision for impairment. At each reporting date investments are reviewed to determine whether there is any indication of impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected investment is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in the income statement.

If an impairment loss subsequently reverses, the carrying amount of the investment is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the investment in prior years. A reversal of an impairment loss is recognised immediately in the income statement. See note 8 for the net carrying amount of the investments and associated impairment. The company has elected to use the deemed cost alternative available under FRS 101 where the aggregate deemed cost of the investments are deemed to be the cost as recorded under UK GAAP.

#### Financial assets at fair value through other comprehensive income (FVOCI)

These represent equity securities which are not held for trading, and which the Group has irrevocably elected at initial recognition to recognise in this category. These are strategic investments and the Group considers this classification to be more relevant.

On disposal of these equity investments, any related balance within the FVOCI reserve is reclassified to retained earnings.

## Trade and other receivables

Trade and other receivables are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### Trade and other payables

Trade and other payables are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method. Interest charged is accounted for on an accruals basis through the income statement.

## Cash and cash equivalents

Cash and cash equivalents include cash in hand and deposits held at call with banks. In the balance sheet, bank overdrafts are shown within borrowings in current liabilities.

Notes to the Company financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### **Dividends**

Dividend income is recognised when the company's right to receive payment is established. Final dividends are recorded in the financial statements in the period in which they are approved by the company's shareholders. Interim dividends are recorded in the period in which they are declared.

#### **Taxation**

Current tax including UK corporation tax is provided at amounts expected to be paid or recovered using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### **Derivative financial Instruments**

Foreign currency forward contracts are entered into to hedge translational exposures of its cash assets. Foreign currency forward contracts are retranslated at the year-end rate and gains and losses arising on the contracts are matched against foreign currency gains and losses arising on the underlying assets. Any exchange difference on account of timing differences are taken to the income statement.

#### **Auditors' remuneration**

Overall audit fee for parent company and consolidated financial statements was £240k (2019: £257k). The Company's fees for audit services in the year totalled £15k (2019: £15k) which were borne by Tata Consumer Products GB Limited. No recharge was made.

## Critical accounting judgements and estimation uncertainty

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## (a) Critical accounting estimates and assumptions

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (i) Impairment of loans and balances

The company makes an estimate of the recoverable value of its loans and balances due from Group companies. When assessing impairment of loans and balances due from Group companies, management considers the credit-worthiness of the borrower - the existing and future trading cash flows, the economic environment in which the business operates and historical repayment experience. See note 13 for the net carrying amount of the loans and balances due from Group companies including any associated impairment provision.

There are no judgements that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Notes to the Company financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 5 Profit of the company

The company made a loss of £95,833k in the year (2019: profit of £472,060k).

## 6 Directors and employees

M. Thakrar, J. Burdett and A. Ahmad are remunerated directly by the Group for their services. L. Krishna Kumar and A. Misra were only partly remunerated directly for their services to the Group with the remainder of their remuneration being paid by the ultimate parent company for their services to the wider Group, with no specific re-allocation made to the Group. For the period B. Puri was a director he did not receive any payment for his services. S. Shah, a non-executive director was paid £20k (2019: £20k) in fees. The company had no employees during the year (2019: nil).

## 7 Dividends

	2020	2019
Equity - Ordinary		
Interim paid 2020: Nil (2019: 2.55p) per £1 share	-	6,000

#### 8 Investment in subsidiaries

The movements in investments held by the company during the year are as follows:

Cost	2020	2019
As at 1 April 2018 and <b>1 April 2019</b>	543,967	773,952
Additions	60,000	543,967
Impairments	(97,846)	(773,952)
As at 31 March	506,121	543,967

The addition of £60,000k during the year represents additional equity investment in 100% owned subsidiary Tata Consumer Products Overseas Holdings Limited.

As part of the annual impairment review the directors assess the future cash flows of the underlying investments. In the current year this has resulted in a total non-cash write down in the carrying value amounting to £97,846k related to the company's investment in Tata Consumer Products Overseas Holdings Limited, a holding company for the group's operations outside of the UK. The non-cash write down has mainly arisen due to a past fair value step up in the carrying value of investments and partially due to decline in the value in use cashflow of underlying businesses.

As at the year end, the carrying value of investments in Tata Consumer Products GB Ltd is £345.5m (2019: £345.2m) and in Tata Consumer Products Overseas Holdings Limited £160.6m (2019: £198.5m)

The list of the subsidiary undertakings of which the company is, either directly or through subsidiary companies, the beneficial owner of the whole of the equity share capital is given in note 34 of the consolidated financial statements.

Notes to the Company financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## Financial assets at fair value through OCI

Cost	2020	2019
At 1 April 2018 and 1 April 2019	521	-
Additions	-	521
At 31 March	521	521

Financial assets at fair value through OCI consists of unlisted equity shares. For equity investments in unlisted companies, the fair value is assessed based on recent transactions entered into with third parties, put or call options negotiated with third parties or external appraisals.

## 10 Cash and cash equivalents

	2020	2019
Cash and cash equivalents	62,579	45,629
Total	62,579	45,629

Cash and cash equivalents represent short term fixed deposit investments maturing at various dates up to 22 June 2020.

## 11 Share capital

	Number (thousands)	Share capital
Authorised:		
Ordinary shares of £1 each		
At 1 April 2019 and 31 March 2020	500,000	
Allotted and fully paid:		
Ordinary shares of £1 each		
At 1 April 2019 and 31 March 2020	235,075	235,075

## 12 Derivatives

The company has an exposure on its US dollar assets which it has been managing through the use of forward contracts. The currency mix in which cash assets are held is subject to review and approval by the board.

At the balance sheet date, the company had forward sales of US dollars amounting to USD 50.0million (31 March 2019: USD 77.5m) in forward contracts in respect of its US dollar denominated cash and receivables.

#### 13 Trade and other receivables

	2020	2019
Amounts owed by group undertakings	135	13,583
Amounts owed by related parties	98,936	99,299
Loans to other corporations	16,026	27,255
Other receivables	160	10
Total	115,257	140,147
Less non-current portion:		
Amounts owed by related parties	(98,914)	(95,629)
Current portion	16,343	44,518

## Amounts owed by Group undertakings

The current portion of amounts owed by Group undertakings includes a trading balance with Onomento LLC of £44k, a loan to Kahutara Limited of £91k (2019: £231k) and loan to Tata Consumer Products Overseas Holdings Limited of £nil (2019: £13,352k). All amounts are interest free, have no fixed date of repayment and are payable on demand.

The amount receivable from Kahutara Limited is stated after provisions for impairment of £21,856k (2019: £20,599k).

#### Amounts owed by related parties

Amounts owed by related parties and interest rates have been disclosed in note 15.

#### Loans to other corporations

Loans to other corporations comprise of loan of £16,026k (2019: £24,163k) on which interest is charged at variable interest rate of 3.5% + USD LIBOR per annum and the loan is repayable as various maturities up until 28 June 2020.

## 14 Trade and other payables

	2020	2019
Bank overdrafts	-	-
Amounts due to group undertakings	78,609	27,742
Total	78,609	27,742
Less non-current portion:		
Amounts due to group undertakings	(31,961)	-
Current portion	46,648	27,742

Amounts due to group undertakings – current are unsecured, interest free, have no fixed date of repayment and are payable on demand.

Amounts due to group undertakings – non-current represents a balance owed to Tata Consumer Products GB Limited which is unsecured, interest free and has no fixed date of repayment.

Tata Consumer Products GB Limited has provided a letter to the company confirming that they will not require repayment of the loan until at least twelve months from the date that these financial statements were approved. The borrowings have therefore been treated as payable after more than one year from the balance sheet date.

Notes to the Company financial statements for the year ended 31 March 2020 (All amounts in £ thousands unless otherwise stated)

## 15 Related parties

The company has taken advantage of the exemption under IAS 24 available to a parent company not to disclose transactions with its wholly owned subsidiaries within its financial statements.

The company entered into the following transactions with fellow subsidiaries of the ultimate parent undertaking.

	2020	2019
Interest received		
Consolidated Coffee Inc (USA)	9	9
Tata Global Beverages Capital Limited	1,838	140
Eight O'clock Coffee Holdings Inc	75	75
Loans outstanding		
Consolidated Coffee Inc (USA)	-	3,630
Tata Global Beverages Capital Limited	74,638	72,736
Eight O'clock Coffee Holdings Inc	24,298	22,933

## 16 Contingent liabilities

The company has provided a letter of financial support to the following entities listed in the table which indicates the company will provide such financial support as may be required to meet its obligations as they fall due for a period of at least twelve months from the date of approval of the financial statements. Details of their profit/loss for the financial year end and net assets are given.

Entity	Loss for year ended 31 March 2020	Net assets / (liabilities) at 31 March 2020
Tata Consumer Products Capital Limited	(1,331)	88,369
Tata Consumer Products Overseas Holdings Limited	(14,815)	(6,234)
Tata Global Beverages Polska Sp. z o.o	78	990
Campestres Holdings Limited	(16)	(138)
Kahutara Holdings Limited	(3,739)	(19,750)
Suntyco Holding Limited	(492)	(7,237)

## 17 Events after the end of the reporting period

As at the date of this report, no matter or circumstance has arisen since 31 March 2020 that has significantly affected, or may significantly affect the company, its results or the state of affairs.