Registered number 03017857

Annual report and financial statements

Year ended 31 March 2015

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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 March 2015. This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

Principal activities

The company acts as an intermediate holding company.

Results and business review

The company made a loss for the financial year of £9,445,000 (2014: £114,000). During the year the company booked an impairment charge of £8,981,000 (2014: £Nil) against its fixed asset investments.

Future developments and dividends

The directors do not recommend the payment of a dividend (2014: nil).

The company is expected to continue to act in its capacity as an intermediate holding company in the future.

On 17 May 2014, the company completed the purchase of Earth Rules Pty Ltd. The company is engaged in the coffee business under the "MAP" brand and operates in Australia.

Financial risk management

The directors of Tata Global Beverages Group Limited manage the company's risks at a group level, rather than at an individual subsidiary level. For this reason, the company's directors believe that a discussion of the group's risks would not be appropriate for an understanding of the development. performance or position of the business of Tata Global Beverages Overseas Holdings Limited, More detail on the performance of the Group as a whole can be found in the report of Tata Global Beverages Group Limited.

Directors

The directors of the company who were in office during the year and up to the date of signing the financial statements were:

L Krishna Kumar M Thakrar J Jacob

A Misra

(appointed 30 April 2014)

Directors' indemnities

As permitted by the Articles of Association, the Directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force. The Company also purchased and maintained throughout the financial year Directors' and Officers' liability insurance in respect of itself and its Directors.

Directors' report (continued)

Going Concern

Tata Global Beverages Group Limited has provided a letter of support to the company indicating it will provide such financial support as may be required to enable the company to meet its obligations as they fall due for a period of at least 12 months from the date of signing these financial statements. On this basis, the directors confirm that they have a reasonable expectation that the company has adequate resources to continue its operations as a going concern and have therefore adopted the going concern principle in preparing the financial statements.

Statement of disclosure of information to auditors

For each of the persons who were directors at the time this report was prepared, the following applies:

- So far as the directors are aware, there is no relevant information of which the Company's auditors are unaware; and
- The directors have taken steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Statement of directors' responsibilities in respect of the Annual report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently:
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the integrity of the financial statements being published on the ultimate parent company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislations in other jurisdictions.

Directors' report (continued)

Independent Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution that they may be reappointed will be proposed at the annual general meeting.

On behalf of the Board

M Thakrar

Director

10 July 2015

Independent auditors' report to the members of Tata Global Overseas Holdings Limited

Report on the financial statements

Our opinion

In our opinion, Tata Global Beverages Overseas Holdings Limited's financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

What we have audited

The financial statements comprise:

- the balance sheet as at 31 March 2015;
- the profit and loss account for the year then ended;
- the accounting policies; and
- the notes to the financial statements, which include other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Other matters on which we are required to report by exception

Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Independent auditors' report to the members of Tata Global Overseas Holdings Limited (continued)

Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

Entitlement to exemptions

Under the Companies Act 2006 we are required to report to you if, in our opinion, the directors were not entitled to: take advantage of the small companies exemption in preparing the Directors' Report; and take advantage of the small companies exemption from preparing a strategic report. We have no exceptions to report arising from this responsibility.

Responsibilities for the financial statements and the audit

Our responsibilities and those of the directors

As explained more fully in the Statement of directors' responsibilities set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

Independent auditors' report to the members of Tata Global Overseas Holdings Limited (continued)

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report and Financial Statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Hitesh Haria (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Uxbridge

10 July 2015

Accounting Policies

Basis of accounting

The financial statements are prepared on a going concern basis under the historical cost convention and in accordance with the Companies Act 2006 and applicable UK accounting standards. The company has consistently applied its accounting policies.

The directors confirm that they have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future and, having received assurances that amounts owed from Tata Global Beverages Group Limited, Tata Global Beverages Services Limited and Tata Global Beverages Overseas Limited will not be demanded in the next 12 months (refer note 10), they have adopted the going concern basis in preparing the financial statements.

Consolidation

The company has taken advantage of the exemption provided by Section 400 of the Companies Act 2006 not to prepare group financial statements as the results are included in the consolidated financial statements of Tata Global Beverages Group Limited.

Cash flow statement

The company is a wholly-owned subsidiary of Tata Global Beverages Group Limited and is included in the consolidated financial statements of Tata Global Beverages Group Limited, which are publicly available. Consequently the company has taken advantage of the exemption from preparing the cash flow statement under the terms of FRS 1 (revised 1996).

Related party transactions

As the company is a wholly owned subsidiary of Tata Global Beverages Group Limited advantage has been taken of the exemption afforded by FRS 8 not to disclose any related party transactions with members of the Group or associates and joint ventures of Tata Global Beverages Group Limited.

Fixed Asset Investments

Fixed asset investments are shown at cost less provision for impairment. Impairment reviews are performed by the directors when there has been an indication of potential impairment.

Foreign currencies

The company accounts for exchange differences arising on its foreign currency investments in subsidiary undertakings within reserves, net of differences, where applicable, on related currency borrowings. Transactions denominated in foreign currencies are translated into sterling at the rate of exchange prevailing at the transaction date. Monetary assets and liabilities in foreign currencies are re-translated at the rate of exchange ruling at the balance sheet date. All exchange differences are taken to the profit and loss account.

Profit and loss account Year ended 31 March 2015

| | Note | Year ended 31 March 2015 £'000 | Year ended 31 March 2014 £'000 |
|---|---------------------------------------|---|---|
| Income from shares in group undertakings | | 64 | 108 |
| Impairment of fixed asset investments | 6 | (8,981) | - |
| Administration expenses | | (2) | (17) |
| Operating (loss) / profit | · · · · · · · · · · · · · · · · · · · | (8,919) | 91 |
| Interest receivable and similar income | 2 | 317 | 350 |
| Interest payable and similar charges | 3 | (977) | (621) |
| Loss on ordinary activities before taxation | | (9,579) | (180) |
| Tax credit on loss on ordinary activities | 5 | 134 | 66 |
| Loss for the financial year | 12 | (9,445) | (114) |

There is no difference between the results as disclosed in the profit and loss account and the results on an historical cost basis.

The company has no recognised gains and losses other than those included in the results above and therefore no separate statement of total recognised gains and losses has been provided.

All amounts shown above relate to continuing businesses.

Balance sheet As at 31 March 2015

| | Note | 31 March | 31 March |
|--|------|----------|----------|
| | | 2015 | 2014 |
| | | £'000 | £'000 |
| Fixed assets | | - | |
| Investments | 6 | 57,167 | 54,084 |
| | | 57,167 | 54,084 |
| Current assets | | | |
| Debtors - amounts falling due within one year | 7 | 93 | 122 |
| Debtors - amounts falling due after more than one year | 8 | 13,698 | 19,184 |
| | | 13,791 | 19,306 |
| Creditors - amounts falling due within one year | 9 | (729) | - |
| Net current assets | | 13,062 | 19,306 |
| Total assets less current liabilities | | 70,229 | 73,390 |
| Creditors - amounts falling due after more than one year | 10 | (76,777) | (70,493) |
| Net assets | | (6,548) | 2,897 |
| Capital and reserves | | | |
| Called up share capital | 11 | _ | 38 _ |
| Share premium account | 12 | 4,750 | 4,750 |
| Profit and loss account | 12 | (11,298) | (1,853) |
| Total shareholders' funds | 13 | (6,548) | 2,897 |

The financial statement on pages 7 to 16 were approved by the Board of directors on 10 July 2015 and signed on its behalf by:

M Fhakrar Director

Tata Global Beverages Overseas Holdings Limited Registered number 03017857

Notes to the financial statements

1 Auditors' remuneration

The auditors' remuneration is paid by Tata Global Beverages Services Limited, a subsidiary of the company. The audit fee of £354,300 (2014: £331,000) was paid in aggregate for the audit of the UK based subsidiaries of Tata Global Beverages Group Limited and no split is separately available for the audit of the company.

2 Interest receivable and similar income

| Year | ended | Year ended |
|------------------------------------|-------|------------|
| 31 (| March | 31 March |
| | 2015 | 2014 |
| | £'000 | £'000 |
| Interest receivable on group loans | 317 | 350 |

3 Interest payable and similar charges

| | Year ended | Year ended |
|---------------------------------|------------|------------|
| | 31 March | 31 March |
| | 2015 | 2014 |
| | £'000 | £'000 |
| Interest payable on group loans | 977 | 621 |

4 Directors and employees

The directors did not receive any emoluments in the year in respect of their services as directors of the company (2014: £nil). Three of the directors are employees of Tata Global Beverages Limited (India) which is the ultimate parent company and one director is an employee of Tata Global Beverages GB Limited. All the directors are remunerated for their services to the Group as a whole.

The company had no employees during the year (2014: nil).

Notes to the financial statements (continued)

5 Tax on loss on ordinary activities

| | Year ended 31 March 2015 31 | Year ended March 2014 |
|--|--------------------------------|--------------------------|
| Current tax: | €'000 | €,000 |
| UK corporation tax credit on loss for the year | (139) | (66) |
| Adjustment in respect of prior years | 5 | e . s |
| Total current tax credit | (134) | (66) |

The tax credit assessed on the loss on ordinary activities for the year is lower (2014: lower) than the standard rate of corporation tax in the UK of 21% (2014: 23%). The differences are explained below:

| | Year ended 31 March 2015 3 | Year ended 1 March 2014 |
|---|-------------------------------|----------------------------|
| | £'000 | £'000 |
| Current Tax: | | |
| Loss on ordinary activities before taxation | (9,579) | (180) |
| Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK of 21% (2014: 23%) | (2,012) | (41) |
| Amounts not allowable for tax | 1,886 | - |
| Non taxable income | (13) | (25) |
| Adjustment in respect of prior years | . 5 | • |
| Current tax credit for the year | (134) | (66) |

The company has surrendered the benefit of tax losses to another group company for consideration of £134,000 (2014: £66,000). Accordingly, no tax losses are available for carryforward.

Factors affecting the tax charge for future years

The company expects fellow UK subsidiary undertakings to remain sufficiently profitable such that the company will continue to receive payment for tax losses surrendered to these undertakings.

Changes to the UK Corporation Tax Rules were substantively enacted as part of the Finance Bill 2013 on 2 July 2013. These include reductions to the main rate to reduce the rate to 21% from 1 April 2014 and to 20% from 1 April 2015.

Notes to the financial statements (continued)

6 Investments

| | €,000 |
|-------------------------|--------|
| Cost At 1 April 2014 | 58,707 |
| Additions | 12,064 |
| At 31 March 2015 | 70,771 |
| Impairment | |
| At 1 April 2014 | 4,623 |
| Charge for the year | 8,981 |
| At 31 March 2014 | 13,604 |
| Net book value | |
| At 31 March 2015 | 57,167 |
| At 31 March 2014 | 54,084 |

The increase in investments in subsidiaries relates to further investment in Tata Global Beverages Czech Republic a.s. of £1,857,000 and the purchase of 100% holding in Earth Rules Pty Ltd. for £9,415,000 which is engaged in coffee business under the 'MAP' brand, with presence in Roast & Ground coffee and the fast growing coffee pods segment in Australia.

As part of the annual impairment review the directors have assessed the future cashflows of the underlying investments and reduced the carrying values to the recoverable amounts. This has resulted in an impairment charge of £8,981,000 in the current year.

Notes to the financial statements (continued)

6 Investments (continued)

The Company's subsidiary and joint venture undertakings held are as follows:

| | Country of incorporation | Sector | Proportion of equity and voting rights held |
|--|--------------------------|-----------------|---|
| Tata Global Beverages US Holdings Inc | USA | Holding company | 100% |
| Tetley USA Inc (indirect holding) | USA | Tea | 100% |
| Empirical Group LLC (indirect holding) | USA | Tea | 56% |
| Southern Tea LLC (indirect holding) | USA | Tea | 50% |
| Good Earth Corporation Inc. (indirect holding) | USA | Holding company | 100% |
| Good Earth Teas Inc. (indirect holding) | USA | Tea | 100% |
| Tata Global Beverages Overseas Limited | UK | Tea | 100% |
| Tata Global Beverages Canada Inc | Canada | Tea | 100% |
| Tata Global Beverages Australia Pty Limited | Australia | Tea | 100% |
| Earth Rules Pty Limited | Australia | Coffee | 100% |
| Stansand (Africa) Limited | Kenya | Tea | 100% |
| Stansand (Central Africa) Limited | Malawi | Tea | 100% |
| Tata Global Beverages Polska Sp. z o.o | Poland | Tea | 100% |
| Tetley Clover (Private) Limited | Pakistan | Tea | 50% |
| Tetley ACI (Bangladesh) Limited | Bangladesh | Tea | 50% |
| Tata Global Beverages Czech Republic a.s. | Czech Republic | Tea | 100% |
| Joekels Tea Packers (Proprietary) Limited | South Africa | Tea | 51.7% |

Notes to the financial statements (continued)

7 Debtors - amounts falling due within one year

| | 31 March 2015 | 31 March |
|------------------------------------|------------------|---------------|
| | £'000 | 2014 £'000 |
| Amounts owed by group undertakings | 28 | 28 |
| Prepayments and accrued income | 65 | 94 |
| Total | 93 | 122 |

8 Debtors - amounts falling due after more than one year

| | 31 March 2015 £'000 | 31 March 2014 £'000 |
|------------------------------------|---------------------------|---------------------------|
| Amounts owed by group undertakings | 13,698 | 19,184 |

Amounts owed by group undertakings include loans to Tata Global Beverages Holdings Limited amounting to £3 million (2014: £3 million), a loan to Tata Global Beverages GB Limited amounting to £0.6 million (2014: £0.4million) and a loan to Tata Global Beverages Polska Sp. z o.o totalling £0.3million (2014: Nil) which are all interest free and unsecured.

Amounts owed by group undertakings also includes a loan to Tata Global Beverages US Holdings Inc totalling £8.1million (2014: £7million) and a loan to Tata Global Beverages Czech Republic a.s. of £1.8million (2014: £8.8million). Interest on these balances is charged at margins of 2% over LIBOR and the loans are repayable on demand by the company.

The company has indicated to the borrowers that it will not require repayment of the loans until at least twelve months from the date that these financial statements were approved. The loans have therefore been treated as payable after more than one year from the balance sheet date.

9 Creditors - amounts falling due within one year

| | 31 March | 31 March |
|------------------------------|----------|----------|
| | 2015 | 2014 |
| | £'000 | £'000 |
| Bank loans and overdraft | 604 | • |
| Accruals and deferred income | 125 | - |
| | 729 | - |

10 Creditors - amounts falling due after more than one year

| | 31 March 2015 £'000 | 31 March 2014 £'000 |
|------------------------------------|---------------------------|---------------------------|
| Amounts owed to group undertakings | 76,777 | 70,493 |

Notes to the financial statements (continued)

10 Creditors - amounts falling due after more than one year (continued)

Amounts owed to group undertakings include a loan from Tata Global Beverages Group Limited of £16.4 million (2014:£16.4 million), loans from Tata Global Beverages Services Limited totalling £56.1 million (2014: £49.8 million) and a loan from Tata Global Beverages Overseas Limited for £4.3 million (2014: £4.3 million). Loans totalling £38.6 million (2014: £30.8million) from Tata Global Beverages Services Limited are charged at a margin over LIBOR of 2%. The remaining loans are interest free and unsecured. The loan agreements provide for the principal to be repaid on demand by the lenders.

The lenders have indicated to the company that they will not require repayment of the loans until at least twelve months from the date that these financial statements were approved. The borrowings have therefore been treated as payable after more than one year from the balance sheet date.

11 Called up share capital

| | Number | 31 March 2015 £ | 31 March 2014 £ |
|---|-----------------|-----------------------|-----------------------|
| Authorised Ordinary shares of £1 each | 100 (2014: 100) | 100 | 100 |
| Allotted, called up and fully paid Ordinary shares of £1 each | 4 (2014: 4) | 4 | 4 |

12 Reserves

| | Share Premium Account £'000 | Profit and Loss Account £'000 |
|-----------------------------|--------------------------------------|--|
| At 1 April 2014 | 4,750 | (1,853) |
| Loss for the financial year | - | (9,445) |
| At 31 March 2015 | 4,750 | (11,298) |

Notes to the financial statements (continued)

13 Reconciliation of movements in shareholders' funds

| | 31 March | 31 March |
|-------------------------------------|----------|----------|
| | 2015 | 2014 |
| | £'000 | £'000 |
| Loss for the financial year | (9,445) | (114) |
| Net movement in shareholders' funds | (9,445) | (114) |
| Opening shareholders' funds | 2,897 | 3,011 |
| Closing shareholders' funds | (6,548) | 2,897 |

14 Parent company

The immediate parent undertaking is Tata Global Beverages Holdings Limited. The smallest parent company to include the company's financial statements in its consolidated financial statements is Tata Global Beverages Group Limited, a company incorporated in the United Kingdom. Copies of that company's financial statements may be obtained from 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ. The largest company to consolidate the company's results and the company's ultimate parent undertaking is Tata Global Beverages Limited, a company registered in India. The consolidated financial statements of Tata Global Beverages Limited are available from 1 Bishop Lefroy Road, Kolkata, India.