# TATA TEA (GB) LIMITED

# Consolidated Balance Sheet as at 31st March, 2010

			2010	2009	
SOURCES OF FUNDS	Schedule				
Shareholders' Funds					
Share Capital	1	159965.74		170441.14	
Reserves and Surplus	2	215132.98		230278.35	
			375098.72		400719.49
Minority Interest			9250.97		124.59
•					
Loan Funds					
Secured Loans	3	85504.98		109032.71	
Unsecured Loans	4	195.00		134.98	
			85699.98	_	109167.69
TOTAL		_	470049.67	_	510011.77
		=		=	
APPLICATIONS OF FUNDS					
Fixed Assets	5				
Gross Block		250235.58		248053.75	
Less: Depreciation		41217.66		40616.77	
Net Block		209017.92	<del>-</del>	207436.98	
Add :Capital Work-in-progress		1884.95	210902.87	2059.39	209496.37
Deferred Tax Asset (Net)	13		690.82		726.04
Current Assets, Loans & Advances					
Inventories	6	35433.63		25900.96	
Sundry Debtors	7	36549.12		28323.15	
Cash & Bank Balances	8	182781.62		97870.74	
Other Current Assets	9	751.26		1265.81	
Loans and Advances	10	78349.32		220561.02	
		333864.95	_	373921.68	
Less : Current Liabilities & Provisions			_		
Liabilities	11	72659.23		58268.53	
Provisions	12	2749.74		15863.79	
		75408.97	<u> </u>	74132.32	
Net Current Assets		<del>_</del>	258455.98	_	299789.36
TOTAL		_	470049.67	_	510011.77
		=		=	
Notes on Accounts The Schedules referred to above form an integral p	22 art of the Conso	olidated Balance Shee	t.		

# TATA TEA (GB) LIMITED

# Consolidated Profit and Loss Account for the year ended 31st March 2010

	_	201	10	2009	
	Schedule				
INCOME					
Sales and Services - Net	14	286665.16		240626.11	
Other Income	15	-		55.26	
			286665.16		240681.37
EXPENDITURE					
Purchases	16	32194.88		23751.63	
Raw Materials Consumed	17	71689.57		46333.43	
Expenses	18	158956.82		136324.30	
Depreciation and Amortisation		4991.28		5029.12	
(Accretion )/ Decretion to Stock	19	(3,201.55)		1045.15	
			264631.00		212483.63
		' <u></u>	22034.16		28197.74
Interest Income					
(net of interest expense Rs 5002.02 Lakhs (R	Rs 8421.69 Lakhs))		7391.20		5808.20
Exceptional Income / (Expenditure)	21		(15614.93)		75313.18
Profit before Taxation			13810.43		109319.12
Provision for Taxation	20		5679.82		31742.04
<b>Profit after Taxation before Minority Interes</b>	t		8130.61		77577.08
Minority Interests			(1541.29)		0.00
Net Profit			6589.32		77577.08
Balance Bought forward			270031.72		205867.93
			276621.04		283445.01
APPROPRIATIONS					
Dividend:					
- Final		5968.09		13413.29	
- Fillal		5900.09	5968.09	13413.29	13413.29
Balance Carried Forward			270652.95	_	270031.72
Balance Carried I Ol Ward		<del></del>	270032.93	=	270031.72
Basic and Diluted Earnings per share (Rs)			2.80		33.00
Notes on Accounts	22				
The Schedules referred to above form an in	tegral part of the Co	nsolidated Profit and	Loss Account.		

# TATA TEA (GB) LIMITED

# Schedules forming part of the Balance Sheet

					Rs in Lakhs
				2010	2009
Schedule 1			_		
SHARE CAPITAL					
Issued, Subscribed and Paid-up 2350.84 Lacs ordinary shares of £ 1 each				159965.74	170441.14
				159965.74	170441.14
			:	133903.74	170441.14
Schedule 2			_		
RESERVES AND SURPLUS					
	2009	Additions	Deductions		
Exchange Fluctuation Reserve	(26433.15)	(16878.84)	-	(43311.99)	(26433.15)
Hedging Reserve	(780.16)	` 1112.24 <sup>´</sup>	-	332.08	(780.16)
General Reserve	(12540.06)	-	-	(12540.06)	(12540.06)
	(39753.37)	(15766.60)		(55519.97)	(39753.37)
Profit & Loss Account			•	270652.95	270031.72
			•	215132.98	230278.35

# TATA TEA (GB) LIMITED

# Schedules forming part of the Balance Sheet

	2010	2009
Schedule 3 SECURED LOANS		
5253.122 254.16		
Working Capital Facilities *  * Secured against stocks and book debts	4614.19	1547.38
Senior Debt* * Debte are accurate over spects of the company and it's subsidiaries	80890.79	107485.33
* Debts are secured over assets of the company and it's subsidiaries	85504.98	109032.71
Schedule 4		
UNSECURED LOANS		
Other than Short Term		
From Others	195.00	134.98
	195.00	134.98

# TATA TEA (GB) LIMITED

#### Schedules forming part of the Balance Sheet

Schedule 5

FIXED ASSETS								
<del>-</del>		Co			Deprec	iation	Net Book	Net Book
<u>-</u>	As at 1.4.2009	Additions/ Adjustments	Deductions/ Adjustments	As at 31.3.2010	For the Year	To date	Value as at 31.3.2010	Value as at 31.3.2009
TANGIBLE								
Land (including Development)	281.54	3.75	22.04	263.25	0.30	0.00	263.25	281.54
Buildings	3830.92	14.28	217.97	3627.23	143.21	1156.67	2470.56	2733.95
Plant & Machinery	42061.01	6404.01	4303.84	44161.18	3986.30	34751.67	9409.51	7674.36
Furniture, Fixtures & Office Equipment	6752.31	604.28	692.54	6664.05	766.83	5004.74	1659.31	1896.07
Motor Vehicles	366.82	435.38	64.62	737.58	94.64	304.58	433.00	89.91
INTANGIBLE								
Goodwill	190942.75	11990.63 (^)	11969.49	190963.89	0.00	0.00	190963.89	190942.75
Intangibles	3818.40		0.00	3818.40	0.00	0.00	3818.40	3818.40
Total _	248053.75	19452.33	17270.50	250235.58	4991.28	41217.66	209017.92	207436.98
Previous Year	268598.52	2329.10	(22873.87)	248053.75	5029.12	40616.77	207436.98	
Capital Work-in-Progress (include Previous Year	es capital advances	5)					<b>1884.95</b> 2059.39	

- Notes:
  1. (^) Goodwill addition is on account of purchase of stake in Russian business, acqusition of distribution assets in Poland Rs.11990.63 Lakhs (Rs. Nil).
  2. Exchange differences arising due to restatement of fixed assets, as at year end, have been transferred to Exchange Fluctuation Reserves.
  3. Depreciation to date includes adjustment towards foreign exchange on restatement at the year end.

# TATA TEA (GB) LIMITED

# Schedules forming part of the Balance Sheet

	201	2010		
Schedule 6  INVENTORIES Stores, Spare Parts & Packing Materials Raw Materials Finished Goods Work-in-progress  Schedule 7		2352.35 22192.26 10725.09 163.93 35433.63		1748.92 16464.57 7509.27 178.20 25900.96
SUNDRY DEBTORS (Unsecured unless otherwise stated)				
Debts outstanding for a period exceeding six months	34.48		13.47	
Other Debts	36606.52		28384.46	
Less: Provision for Doubtful Debts	36641.00 91.88	36549.12 36549.12	28397.93 74.78	28323.15 28323.15
Note: Debts considered good Debts considered doubtful	36549.12 91.88 36641.00		28323.15 74.78 28397.93	
Schedule 8  CASH & BANK BALANCES  With Banks on: Current Account Deposit Accounts	8353.66 174427.96	182781.62 182781.62	4884.68 92986.06	97870.74 97870.74
Schedule 9				
OTHER CURRENT ASSETS Interest accrued		751.26 751.26		1265.81 1265.81

# TATA TEA (GB) LIMITED

# Schedules forming part of the Balance Sheet

	2010	2009
LOANS & ADVANCES (Unsecured and considered good unless otherwise stated) Loans / Intercorporate Loans (including secured loans amounting to Rs. 26420.70 Lakhs (Rs. 28393.69 Lakhs)) Advances recoverable in cash or in kind or for value to be received	66711.83	208308.45
Considered good Considered doubtful  Less: Provision for doubtful advances	8915.53 	6832.81 
Balance in Escrow Account	2721.96 78349.32	5419.76 220561.02
Schedule 11		
LIABILITIES		
Sundry Creditors Interest accrued but not due Pension Liabilities* Other Liabilities	63415.71 205.42 8457.13 580.97 72659.23	47740.75 1305.43 8593.32 629.03 58268.53
Notes: (*) Represents estimated pension liability payable over nine years.		
Schedule 12		
PROVISIONS Taxation less advance payments	2749.74 2749.74	15863.79 15863.79
Schedule 13		
DEFERRED TAXATION Deferred Tax Liability Deferred Tax Asset	(1749.18) 2440.00 690.82	(1887.71) 2613.75 726.04

# TATA TEA (GB) LIMITED

# Schedules forming part of the Profit and Loss Account

Cabadula 44	20	2010		2009	
Schedule 14 SALES & SERVICES					
Tea Coffee Others	268765.92 16011.73 1887.51	286665.16 286665.16	240626.11 - -	240626.11 240626.11	
Schedule 15					
OTHER OPERATING INCOME Profit on sale of Fixed Assets (net)		<u> </u>		55.26 55.26	
Schedule 16					
PURCHASES					
Теа		32194.88 <b>32194.88</b>		23751.63 23751.63	
Schedule 17					
RAW MATERIALS CONSUMED					
Opening Stock Add: Purchases	16464.57 77417.26		11380.97 51417.03	00700 00	
Less: Closing Stock		93881.83 22192.26 71689.57		62798.00 16464.57 46333.43	

# TATA TEA (GB) LIMITED

# Schedules forming part of the Profit and Loss Account

	20	10	200	9
Schedule 18	_			
EXPENSES	-			
Salaries, Wages and Bonus		32270.51		28142.66
Contribution to Provident Fund and other Funds		1160.20		955.51
Cultivation, Plucking and Manufacturing and Contract Packing Expenses		2792.56		2562.45
Consumption of Packing Materials		22599.40		19996.16
Consumption of Stores and Spare Parts		68.69		55.62
Power and Fuel		937.89		862.98
Repairs to Plant and Machinery		1491.83		1433.59
Repairs to Buildings		72.56		132.31
General Repairs		974.78		612.32
Rent		2456.41		2060.78
Rates & Taxes		486.10		504.12
Advertisement and Sale Charges		62127.18		55610.64
Commission on Sales		7210.08		6766.88
Freight		8385.44		7827.91
Insurance		871.31		1007.74
Miscellaneous Expenses*		15030.59		7824.70
Provision for Doubtful Debts and Advances		21.29		(32.07)
Trovision for Bodolidi Bosto dha Advanoco		158956.82		136324.30
* Includes Exchange Gain <b>Rs. 1402.68 Lakhs</b> ( Rs.Nil)				
Schedule 19	_			
(ACCRETION)/DECRETION TO STOCK / WORK IN PROGRESS Stock as at 1st April				
Tea	7509.27		8464.49	
Work-in-Progress	178.20		268.13	0700.00
Charles on at 24 at March		7687.47		8732.62
Stock as at 31st March	40705.00		7500.07	
Tea Madria Branco	10725.09	40000.00	7509.27	7007.47
Work-in-Progress	163.93	10889.02	178.20	7687.47 <b>1045.15</b>
		(3201.55)		1045.15

# TATA TEA (GB) LIMITED

# Schedules forming part of the Profit and Loss Account

	201	0	2009	
Schedule 20				
PROVISION FOR TAXATION Income Tax Deferred Tax	6313.23 (633.41)	5679.82	32770.57 (1028.53) _ =	31742.04
Schedule 21  EXCEPTIONAL INCOME / (EXPENDITURE)				
Income Exchange Gain	-	-	81888.35	81888.35
Expenditure Re-organisation costs Exchange Loss	(1395.08) (10217.65)		(1087.97)	
Actuarial (Loss)/ Gain on defined benefit schemes	(4002.20)	(15614.93) (15614.93)	(5487.20)	(6575.17) 75313.18

#### Tata Tea (GB) Limited

#### **Consolidated Notes on Accounts**

#### Schedule 22

# 1. Significant Accounting Policies

#### (a) Basis of Consolidation

The consolidated financial statements comprises of the financial statements of Tata Tea GB Limited (the Holding Company), its Subsidiaries and Joint ventures. The consolidated financial statements are prepared in accordance with Accounting Standard 21 on "Consolidated Financial Statements", and Accounting Standard 27 on "Financial Reporting of Interests in Joint Ventures".

The consolidated financial statements are prepared on the following basis:

Investment in Subsidiaries

- The financial statements of the Holding Company and its subsidiary companies have been combined on a line by line basis by adding together like items of assets, liabilities, income and expenses. The intra-group balances, intra-group transactions and unrealized profits or losses thereon have been fully eliminated.
- The financial statements of the subsidiaries used in the consolidation are drawn up to the same reporting date as that of the Holding Company.
- The excess value of the consideration given over the net value of the identifiable assets acquired in the subsidiary companies is recognized as goodwill / capital reserve. Goodwill disclosed under fixed assets is not amortized but is, however, tested for impairment.
- Joint ventures of subsidiaries have been accounted for by the subsidiaries in their consolidated financial statements using the proportionate consolidation method whereby a venturer's share of each of the assets, liabilities, income and expenses of the jointly controlled entity is accounted for on a pro-rata basis.
- (b) (l) The subsidiaries, and joint ventures considered in the consolidated financial statements are:

Name of Subsidiaries	Country of Incorporation	Voting power held as at 31.03.2010	Effective voting power held as at 31.03.2010 by the holding company
Subsidiaries consolidated			
Tetley Group Holdings Ltd	UK	100.00%	100.00%
The Tetley Group Ltd	UK	100.00%	100.00%
Tetley GB Ltd	UK	100.00%	100.00%
Tetley Overseas Holdings Ltd.	υк	100.00%	100.00%
Tetley Overseas Ltd	UK	100.00%	100.00%
Lyons Tetley Ltd	UK	100.00%	100.00%
Tetley US Holdings Inc.	USA	100.00%	100.00%

#### Tata Tea (GB) Limited

# **Consolidated Notes on Accounts**

# Schedule 22

Name of Subsidiaries	Country of Incorporation	Voting power held as at 31.03.2010	Effective voting power held as at 31.03.2010 by the holding company
Tetley USA Inc	USA	100.00%	100.00%
Tetley Canada Inc.	Canada	100.00%	100.00%
Tetley Australia Pty Ltd	Australia	100.00%	100.00%
Stansand Ltd	UK	100.00%	100.00%
Stansand (Brokers) Ltd	UK	100.00%	100.00%
Stansand (Africa) Ltd	Kenya	100.00%	100.00%
Stansand (Central Africa) Ltd	Malawi	100.00%	100.00%
Tetley Polska sp.zo.o	Poland	100.00%	100.00%
Drassington Ltd	UK	95.00%	95.00%
Good Earth Corporation	USA	100.00%	100.00%
Good Earth Teas Inc ( formerly known as F Mali Herb Inc)	USA	100.00%	100.00%
Teapigs Ltd	UK	100.00%	100.00%
Jemca a.s.	Czech Republic	100.00%	100.00%
Tata Tea (GB) Investments Ltd	UK	100.00%	100.00%
Campestres Holdings Ltd	Cyprus	100.00%	100.00%
Kahutara Holdings Ltd	Cyprus	65.00%	65.00%
Suntyco Holding Ltd	Cyprus	51.00%	51.00%
Onomento Co Ltd	Cyprus	100.00%	100.00%
OOO Tea Trade LLC	Russia	100.00%	100.00%
OOO Sunty LLC	Russia	100.00%	100.00%
Joint ventures of Tata Tea (GB) Ltd consolidated			
Tetley ACI (Bangladesh) Ltd	Bangladesh	50.00%	50.00%
Empirical Group LLC	USA	56.00%	56.00%
Southern Tea LLC	USA	50.00%	50.00%
Tetley Clover (Pvt) Ltd	Pakistan	50.00%	50.00%
Joekels Tea Packers (Proprietary) Ltd	South Africa	33.33%	33.33%

- (ii) With effect from 1<sup>st</sup> September 2009, the Parent through its subsidiary acquired 51% stake in the consolidated group of Suntyco Holding Limited (Russian Beverage Company) comprising of Onomento Co Limited, Sunty LLC and Tea Trade LLC, operating out of Russia (known as "Grand"), Accordingly, the results for the Russian Beverage Company has been consolidated for 7 months as a subsidiary in the results.
- (iii) Campestres Ltd (The shareholder) and Tata Tea (GB) Investments Ltd (the sponsorer) (both subsidiaries of the Company) has entered into a put/call

#### Tata Tea (GB) Limited

#### **Consolidated Notes on Accounts**

#### Schedule 22

agreement with European Bank of Reconstruction and Development (EBRD) for purchase of its 35% (3500 shares) stake in Kahutara Holdings Limited which invested in the Suntyco Holding Ltd. In terms of the agreement EBRD will have the right to exercise a put option on the 'shareholder', failing him, the 'sponsorer', who will be obliged to purchase all the shares held by EBRD at fair market value after 8 years from the subscription date. Conversely, the 'shareholder' also has the right to exercise a call option on all the shares held by EBRD at the end of the stipulated 8 years at fair market value. The stipulated time period of 8 years may be bought forward if certain events as per the agreement are triggered.

(iv) Kahutara Holdings Limited a 65% subsidiary of the Company, which holds 51% in Suntyco Holding Limited ( the holding Company for Russian beverage business) has an irrevocable call option and Celeste Assets (Seller) has an irrevocable put option to buy/sell the balance 49% shares of the Seller in Suntyco Holding Limited, which can be excercised in full in March 2012 or March 2013 or March 2014. The put and call option price is based on an agreed formula linked to the past cash profits.

# (c) Accounting Convention

The financial statements have been prepared in accordance with the historical cost convention.

#### (d) Fixed Assets and Depreciation

Fixed Assets are carried at cost of acquisition less depreciation. Impairment loss, if any, ascertained as per the Accounting Standard-28 (Impairment of Assets) issued by the Institute of Chartered Accountants of India is recognized.

Assets acquired on hire purchase, for which ownership will vest at a future date, are capitalized at cash cost. Depreciation on fixed assets, including assets created on lands under lease is provided under straight-line method over the remaining useful life of the asset. Leasehold Buildings are depreciated over the remaining term of the lease

Intangible assets are amortized over their estimated useful life on a straight line basis except in case of brands acquired by the Company which have not been amortized as the directors of the Company have concluded that the brands have an indefinite useful life, on account of the strength of the brands acquired and their market positions and is annually tested for impairment.

#### (e) Leases

Rentals in respect of operating leases are charged off to profit and loss account.

#### (f) Borrowing Costs

Borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets are capitalized. The other costs are charged to the profit & loss account. Borrowing costs include amortization of issue / ancillary costs relating to borrowings and are being amortized at a constant rate on the carrying amount over the expected term of the borrowing. The costs incurred for obtaining finance are deferred and amortized using the effective interest method over the life of the related financing agreements and charged to interest expenses.

#### Tata Tea (GB) Limited

#### **Consolidated Notes on Accounts**

#### Schedule 22

#### (g) Inventories

Inventories are stated at cost or net realizable value whichever is lower. Cost is determined on weighted-average/FIFO method for all categories of inventories. Cost comprises expenditure incurred in the normal course of business in bringing such inventories to its present location and includes, where applicable, appropriate overheads based on the normal level of activity. Provision is made for obsolete, slow-moving and defective stocks, where necessary.

# (h) Foreign Currency Transactions

Transactions in foreign currency are recorded at average weekly/ fortnightly spot rates or the exchange rate applicable on the transaction date. Exchange difference resulting from settled transactions are adjusted in the Profit & Loss Account. Year end balances of monetary items are restated at the year end exchange rates and the resultant net gain or loss is adjusted in the profit & loss account.

The income and expenditure of overseas subsidiaries are translated at the average of month end exchange rates. Year-end balances of all assets and liabilities are restated at the year-end exchange rates. Exchange differences arising on retranslation at year-end exchange rates, of the net investment in foreign undertakings, are taken to reserves.

#### (i) Sales & Services

Sales are recognized on delivery of the products and services.

#### (i) Other Income

Interest income is accounted for on accrual basis.

#### (k) Employee Benefits

#### i) Post retirement employee benefits:

Contribution to post retirement benefits like Pension schemes are accounted for on accrual basis by the Group and are recognized in the profit & loss account.

Liabilities for Defined Benefit plans are determined through independent year end actuarial valuation and charge is recognized in the books.

The Group recognizes in the profit & loss account, gains or losses on curtailment or settlement of a defined benefit plan as and when the curtailment or settlement occurs.

# ii) Other Employee Benefits:

Other employee benefits are accounted for on accrual basis. Short term Employee Benefits are recognized on an undiscounted basis whereas Long Term Employee Benefits are recognized on a discounted basis.

#### Tata Tea (GB) Limited

#### **Consolidated Notes on Accounts**

#### Schedule 22

(iii) Liabilities for retirement benefits are determined as per the regulations and principles followed in the respective countries. The structural differences in the overseas pension schemes and the relative size of the overseas operations results in significant volatility in amounts recognized in the Profit and Loss Account.

#### (I) Research and Development

Research & Development expenditure of revenue nature is charged to revenue and capital expenditure is treated as fixed assets.

# (m) Deferred Taxation

Provision for deferred taxation is made using the liability method, on all timing differences to the extent that it is probable that a liability or asset will crystallize. As at the balance sheet date, unless there is evidence to the contrary of management's expectation of future profits for set off, deferred tax assets pertaining to business loss are only recognized to the extent that there are deferred tax liabilities offsetting them.

#### (n) Financial Instruments

Foreign exchange forward contracts are revalued at the balance sheet date and the exchange differences between the spot rate at the date of the contract and the spot rate on the balance sheet date is recognized as gain/loss in the profit and loss account.

Foreign currency forward contracts and options are also used to hedge its risk associated with foreign currency fluctuations relating to certain firm commitments and forecasted transactions. The Group designates these hedging instruments as cash flow hedges.

Hedging instruments are initially measured at fair value and re-measured at subsequent reporting dates. Gain or loss of the fair value of hedging instrument in respect of effective portion of the cash flow hedges are recognized in the hedging reserve account. The portion of the gain or loss on the hedging instruments if determined to be an ineffective cash flow hedge is recognized in the profit and loss account. Fair value hedges are marked to market on the balance sheet date and gain or loss recognized in the profit and loss account.

2. Contingent Liability has not been provided for operating leases, outstanding letters of credit and financing arrangements of joint ventures. All of these arrangements have been undertaken in the normal course of trade. Because the value of many of these liabilities is dependent on future market price movements, the directors believe that it is not practically possible to provide an estimate of the Group's potential liability under such arrangements. Moreover, there are certain litigations, relating principally to the USA. The directors of the Parent believe that adequate provision has been made in the accounts for any potential costs and expect no material effect on the net asset position of the Group.

#### Tata Tea (GB) Limited

#### **Consolidated Notes on Accounts**

# Schedule 22

3. Disclosure in respect of operating leases:

Rs in Lakhs

	2010	2009
Total minimum lease payments under Non- cancellable operating lease	11663.08	14790.98
Within One Year	2308.64	2719.71
Later than one year and not later than five years	5939.77	6865.76
Later than five years	3414.67	5205.51
Lease payments recognized in the statement of Profit / Loss	1905.07	2438.97

The Leases taken relate to leased office / factory building and the leases expire between 2010 and 2023.

- 4. Basic and Diluted Earnings per Share (EPS) has been computed with reference to net profits attributable to equity shareholders of Rs 6589.32 Lakhs (Rs 77577.08 Lakhs) and the weighted average equity shares outstanding (Nominal value – £1 per share) at the end of the year of 2350.84 Lakh shares (2350.84 Lakh shares).
- **5.** During the previous year the group had recorded an exchange gain of Rs 81879.67 lakhs on foreign currency assets/ options. The exchange loss of Rs 10217.65 Lakhs, during the year, represent part reversal of previous year's gains.
- 6. The major components of the Deferred Tax Assets / Liabilities, based on the tax effect of the timing differences, as at March 31, 2010 are as under:

Rs in Lakhs

	2010	2009
Deferred Tax Liabilities		
Depreciation	1057.80	1234.27
Others	691.38	653.44
	1749.18	1887.71
Deferred Tax Assets		
Provision for Doubtful Debts / Advances	-	
Other Assets	2440.00	2613.75
Carry forward agricultural income tax loss	-	
Accrued promotions & repairs	-	
	2440.00	2613.75

7. The proportionate share of the assets, liabilities, income and expenditure of the joint venture company (refer note 1(b) above) included in these consolidated financial statements are given below:

# TATA TEA (GB) LIMITED Consolidated Notes to Accounts

# Schedule 22 (continued)

# Balance Sheet as at March 31,

Rs. In Lakhs

	2010	2009
SOURCES OF FUNDS		
Shareholders' Funds- Reserves & Surplus	3,034.49	2,221.66
Loan Funds	3,35 11.15	_, :::
Secured Loans	1,009.99	1,650.20
Unsecured Loans	89.83	101.98
Deffered Tax Liability	4.49	3.90
Total	4,138.80	3,977.74
APPLICATION OF FUNDS		
Fixed Assets		
Gross Block	1,162.72	1,241.97
Depreciation till date	(712.93)	(623.97
Net Block	449.79	618.00
Capital Work In Progress	244.62	117.39
	694.41	735.39
Current Assets, Loans and Advances		
Inventories	3,141.00	3,452.73
Sundry Debtors	1,854.92	1,718.97
Cash and Bank balances	(176.11)	233.17
Other Current Assets	251.53	305.30
	5,071.34	5,710.20
Current Liabilities and Provisions		
Liabilities	2,101.42	3,252.83
Provisions	(474.85)	(784.58
	1,626.57	2,468.2
Net Current assets	3444.77	3241.9
Miscellaneous Expenditure to the extent not written off or adjusted	(0.38)	0.40
Total	4,138.80	3,977.74

# Profit & Loss Account for the year ended March 31,

	2010	2009
INCOME		
Sales & Services	33,341.84	28,027.24
EXPENSES		
Purchases	8,948.61	7,205.20
Raw Materials Consumed	9,719.71	8,393.96
Expenses	11,505.18	9,980.74
Depreciation	170.72	160.97
(Accretion) / Decretion to Stock	-	(254.46
Total Expenses	30,344.22	25,486.41
Profit before Tax and Exceptional Items	2,997.62	2,540.83
Exceptional Items	15.65	(18.79)
Profit before Tax	3,013.27	2,522.04
Provision for Taxation	69.08	26.14
Profit after Tax	2,944.19	2,495.90

#### 8 CONSOLIDATED SEGMENT REPORTING

By Business Segments: 2010 2009 Coffee and Other Produc Coffee and Other Produce Sales Revenue from external customers 268 765 92 16,011.73 1,887.51 286 665 16 240,626.11 240,626.11 Other Segment revenue 55.26 55.26 268,765.92 16,011.73 1,887.51 240,681.37 240,681.37 Total Segment Revenue 286,665,16 Add: Investment Income 16,011.73 286,665.16 268,765.92 1,887.51 240,681.37 240,681,37 Total Revenue 3,252.98 34171 44 237.21 37,661.63 28,197.74 28,197.74 Segment result Add : Investment Income Add: Unallocable (expenditure) net of income (15,627.47) (15,627.47) 7,391.20 7,391.20 5,808.20 5,808.20 Add: Interest Income (net) 34,171.44 3,252.98 237.21 (8,236.27) 29,425.36 28,197.74 5,808.20 34,005.94 Exceptional Income / (Expenditure) (15,614.93) (15,614.93) 75,313.18 75,313.18 (23,851.20) Profit before Tax 34,171.44 3,252,98 237.21 13,810,43 28,197.74 81,121,38 109,319,12 Provision for Taxation 5,679.82 5,679.82 31,742.04 31,742.04 34,171.44 3,252.98 237.21 (29,531.02) 8,130.61 28,197.74 49,379.34 77,577.08 Profit after Taxation before Minority Interest 288,674.07 279,936.24 23,380.13 303,316.37 288,674.07 Segment Assets Investments 242,142.27 242,142.27 295,470.02 545,458.64 Total Assets 279,936.24 23,380.13 242,142.27 288,674.07 295,470.02 584,144.09 Segment Liabilities 66,959.92 5,493.89 72,453.81 183,300.01 183,300.01 Unallocated Liabilities 88,655.14 88,655.14 5,493.89 88,655.14 161,108.95 183,300.01 183,300.01 Total Liabilities 66,959.92 Capital Expenditure 7,100.70 359.82 7,460.52 2,328.77 2,328.77 Depreciation & Amortization 4,751.00 240.28 4,991.28 5,029.12 5,029.12 Amortisation of expenditure on employee separation scheme Non Cash Expenditure other than depreciation (32.07) (32.07)

# Schedule 22

# By Geographical Segments:

2010			2009							
	India	UK	USA &	Rest of	Total	India	UK	USA &	Rest of	Total
			Canada	the World				Canada	the World	
Sales Revenue	-	139,314.09	72,355.49	74,995.58	286,665.16	-	120,104.20	69,597.19	50,924.72	240,626.11
	-	-	-	-	-					
Segment Assets	-	221,255.08	38,555.37	43,505.92	303,316.37	-	229,432.26	38,484.37	20,757.44	288,674.07
	-	-	-	-	-					
Capital Expenditure	-	2,848.74	470.66	4,141.12	7,460.52	-	1,766.91	518.92	42.94	2,328.77
	-	-	-	-	-					

# TATA TEA (GB) LIMITED Consolidated Notes to Accounts

#### Schedule 22

#### 9. a) Consolidated Related Party Disclosure

#### Particulars of transactions during the year ended March 31, 2010

Rs in lakh

Nature of Transactions		Holding	Fellow Subsidiaries	Promoter	Key Management	Rs in lakhs
Nature of Transactions		noluling	reliow Substitutines	Fromoter	Personnel/Relatives	Total
Sale of Goods & Services		1005.95	-		-	1005.95
		(823.32)	-	-	-	(823.32)
Purchase of Goods & Services		8797.46	_	_	_	8797.46
i aronado di Godac a Gornego		(7,680.05)	-	-	-	(7680.05
Other Expenses		617.36		259.49	_	- 876.85
Other Expenses		-	<u> </u>	(268.21)		(268.21)
			-			·
Directors Remuneration		-	-	-	1599.48 (828.67)	<b>1599.48</b> (828.67)
						· - '
Dividend Paid		1773.73 (3,984.93)	-	253.88 (570.06)		<b>2027.6</b> 1 (4554.99
			-	(570.00)	-	(4554.99)
Other Income		1967.98	-	-	-	1967.98
		-	-	-	-	-
Sale of Fixed Assets		320.94	-	-	-	320.94
		-	-	-		-
Recovery of Loan		-	2863.61			2863.61
		-	-			-
Balances Outstanding	Debit	_	1431.90	-	-	1431.90
		-	4167.90		-	4167.90
	Credit	3,381.02		234.77		3615.79
	Orean	(2,139.76)		(285.67)		(2425.43)

#### Related Parties

#### **Holding Company**

Tata Tea Limited

#### Promoter

Tata Sons Ltd.

#### **Fellow Subsidiaries**

Tata Tea Inc
Tata Coffee Limited
Mount Everest Mineral Water Limited
Zjejiang Tata Tea Extraction Comoany Limited
Alliance Coffee Limited
Consolidated Coffee Inc
Eight O' Clock Coffee Limited

#### Joint Ventures

Tetley ACI (Bangladesh) Limited Empirical Group LLC, USA Southern Tea LLC, USA Tetley Clover Pvt Ltd, Pakistan Joekels Tea Packers Propreitary Ltd. (South Africa)

#### Key Management Personnel

Mr P T Siganporia - Managing Director, Tata Tea Ltd Mr P D Unsworth, Director, Tata Tea GB Ltd Mr J R Nicholas, Director, Tata Tea GB Ltd Mr L Krishna Kumar, Director, Tata Tea GB Ltd

# Notes on Accounts

# FINANCIAL STATEMENTS PREPARED UNDER IGAAP

# Schedule 22 (Continued)

9. b) Disclosures in respect of transactions in excess of 10% of the total related party transactions of the same type

				Rs. In Lakhs
			2010	2009
1	Recovery of Loan	Tata Tea Inc	2863.61	-

# TATA TEA (GB) LIMITED

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2010

Rs in lakhs

	Year ended March 31, 2010		Year en March 31,	2009
	Rs in la	khs	Rs in la	khs
Cash Flow from Operating Activities  Net Profit before Tax  Adjusted for:		13810.43		109319.12
Depreciation and amortisation	4991.28		5029.12	
Interest expense	5002.02		8421.69	
Interest income	(12393.22)		(14229.89)	
Provision for doubtful debts & advances	21.29		-32.07	
Provision for doubtful debts and advances no longer				
required written back	(12.67)			
(Profit) / loss on sale / discard of fixed assets (net)	0.00		(55.26)	
Exceptional Expense / (Income) (net)	15614.93		(75313.18)	
Operating Profit before working capital changes		27034.06		33139.53
Adjustments for:				
Trade and other receivables	(6725.33)		2051.53	
Inventories	(7290.06)		(4435.36)	
Trade payables	2265.61	(44-46-6)	(3645.42)	(0000 05)
	_	(11749.78)	_	(6029.25)
Cash generated from operations		15284.28	(2.020.54)	27110.28
Reorganisational costs / Funding of pension	- (40000 F0)		(2,028.51)	
Direct taxes paid	(18929.58)	(18929.58)	(19529.28)	(21557.70)
Net Cash from Operating Activities	_	(3645.30)	_	(21557.79) 5552.49
Cash Flow from Investing Activities				
Purchase of fixed assets	(4492.84)		(3106.90)	
Sale of fixed assets	29.05		694.97	
Sale of long term investments (net of deposits in Escrow account)	127728.12			
Investments in Subsidiaries	(12890.68)			
(Purchase) / sale of current investments (net)	0.00		81708.87	
Interest received	12722.41		15679.08	
Inter corporate loans (net)	0.00		(75625.56)	
Net cash from Investing Activities		123096.06		19350.46
Cash Flow from Financing Activities				
Proceeds from long term borrowings	60.02			
Repayment of long term borrowings	(19901.56)		(20590.17)	
Working capital facilities (net)	3066.81		(640.52)	
Dividend paid	(5962.49)		(13413.29)	
Interest paid	(5987.75)	(00704.07)	(8317.64)	(40004.00)
Net Cash used in Financing Activities	_	(28724.97)	_	(42961.62)
Net increase / (decrease) in Cash and Cash Equivalents		90725.79		(18058.67)
Cash and Cash Equivalents				
Opening Balance		97870.74		127193.66
Exchange Gain/ (loss) on translation of foreign currency cash/cash equ	uivalents	(5814.91)	_	(11264.25)
Closing Balance	_	182781.62	=	97870.74

The above Cash Flow Statement has been prepared under the 'Indirect Method' as set out in the Accounting Standard on 'Cash Flow Statements (AS-3)' issued by Companies (Accounting Standards) Rules, 2006.

Previous year's figures have been rearranged/regrouped wherever necessary.