## TATA TEA INC

# Balance Sheet as at 31st March, 2010

		201	0	2009	
SOURCES OF FUNDS	Schedule				
SOURCES OF FUNDS					
Shareholders' Funds					
Share Capital	1	6283.79		7099.40	
Reserves and Surplus	2	11884.91		11774.87	
	_	_	18168.70	_	18874.27
Loan Funds					
Secured Loans	3	920.13		-	
Unsecured Loans	4	1346.53		4563.90	
	_		2266.66		4563.90
TOTAL			20435.36		23438.17
APPLICATIONS OF FUNDS					
Fixed Assets	5				
Gross Block		1293.57		1459.83	
Less: Depreciation	_	986.38		1098.65	
Net Block			307.19		361.18
Investments	6		19558.19		22096.73
Deferred Tax Asset (Net)	13		0.04		611.60
Current Assets, Loans & Advances					
Inventories	7	1430.91		2204.36	
Sundry Debtors	8	958.60		939.66	
Cash & Bank Balances	9	4.49		700.81	
Loans and Advances	10	39.08		18.76	
Lance O model to billion of Baratatana	_	2433.08		3863.59	
Less : Current Liabilities & Provisions	4.4	4000 44		0440.07	
Liabilities Provisions	11 12	1863.14		3419.37 75.56	
LIONISIONS	- 12	1863.14	_	3494.93	
Net Current Assets	_	1003.14	569.94	3434.33	368.66
TOTAL		<u></u>	20435.36		23438.17
Notes on Accounts The Schedules referred to above form an integ	20 ral part of the Balance	: Sheet.			

## TATA TEA INC

# Profit and Loss Account for the year ended 31st March 2010

		2010		2009	
	Schedule				
INCOME	Concadio				
Sales and Services - Net		8589.00		7581.66	
Other Income	14	1643.40		-	
Investment Income	15	632.29		1386.07	
			10864.69		8967.73
EXPENDITURE					
Raw Materials Consumed	16	5782.92		5069.95	
Expenses	17	1790.42		1756.27	
Depreciation and Amortisation		34.11		23.10	
(Accretion )/ Decretion to Stock	18	204.59		(323.61)	
,			7812.04	<del>, , ,</del>	6525.71
			3052.65		2442.02
Interest			(152.64)		(288.02)
Profit before Taxation		-	2900.01		2154.00
Provision for Taxation	19		905.00		376.72
Profit after Taxation			1995.01		1777.28
Balance Bought forward			10442.47		8665.19
•			12437.48		10442.47
APPROPRIATIONS					
Dividend :					
- Final		465.20		-	
			465.20		
Balance Carried Forward			11972.28	_	10442.47
Basic and Diluted Earnings per share (Rs)			14.25		12.69
Notes on Accounts	20				
The Schedules referred to above form an integ	ral part of the Pro	ofit and Loss Account.			

## TATA TEA INC

# Schedules forming part of the Balance Sheet

					Rs in Lakhs
Schedule 1			_	2010	2009
SHARE CAPITAL					
Authorised 50,000,000 shares of \$1 each					
Issued, Subscribed and Paid-up 14,000,000 (14,000,000) shares of \$1 each, fully paid-up				6,283.79	7,099.40
Of the above, 14,000,000 Shares are held by Holding Company					
				6,283.79	7,099.40
Schedule 2			_		
RESERVES AND SURPLUS	2009	Additions	Deductions		
Exchange Fluctuation Reserve Profit & Loss Account	1,332.40	(1,379.88)	(39.89)	(87.37) 11,972.28 11,884.91	1,332.40 10,442.47 <b>11,774.87</b>

#### TATA TEA INC

## Schedules forming part of the Balance Sheet

	2010	2009
Schedule 3	<u>—</u>	
SECURED LOANS		
Working Capital Facilities Secured by way of hypothecation of inventories and Account Receivables.	920.13	-
	920.13	
Schedule 4	<u> </u>	
UNSECURED LOANS		
From Others*	1,346.53	4,563.90
	1,346.53	4,563.90

### TATA TEA INC

### Schedules forming part of the Balance Sheet

Schedule 5

FIXED ASSETS

Rs in Lakhs

_		Cost			Deprec	iation	Net Book Net Book	
	As at 1.4.2009	Additions/ Adjustments	Deductions/ Adjustments	As at 31.3.2010	For the Year	To date	Value as at 31.3.2010	Value as at 31.3.2009
TANGIBLE								
Land (including Development)	69.13	-	7.93	61.20	-	-	61.20	69.13
Buildings	439.86	-	50.51	389.35	17.53	198.47	190.88	234.40
Plant & Machinery	815.32	-	93.62	721.70	9.62	686.56	35.14	49.77
Furniture, Fixtures & Office Equipment	82.27	-	9.44	72.83	-	72.83	-	-
Motor Vehicles	52.24	21.09	25.74	47.59	6.96	28.52	19.07	6.87
INTANGIBLE								
Intangibles	1.01		0.11	0.90	-	-	0.90	1.01
Total Previous Year	<b>1,459.83</b> 1,154.34	<b>21.09</b> 305.49	187.35 -	<b>1,293.57</b> 1,459.83	<b>34.11</b> 23.10	<b>986.38</b> 1,098.65	<b>307.19</b> 361.18	361.18

#### Notes:

<sup>1.</sup> Exchange differences arising due to restatement of fixed assets, as at year end, have been transferred to Exchange Fluctuation Reserves.

<sup>2.</sup> Depreciation to date includes adjustment towards foreign exchange on restatement at the year end.

### TATA TEA INC

### Schedules forming part of the Balance Sheet

	01			Rs in Lakhs
Schedule 6	Class	Nos	2010	2009
INVESTMENTS				
Long Term (Fully Paid) Trade Unquoted - In Subsidiary				
Tata Tea (GB) Limited	Shares	25859240	19558.19	22096.73

## TATA TEA INC

## Schedules forming part of the Balance Sheet

Schedule 7	2010	2009
INVENTORIES Stores, Spare Parts & Packing Materials Raw Materials Finished Goods	74.96 826.77 529.18 	1,373.23 733.77
Schedule 8  SUNDRY DEBTORS (Unsecured unless otherwise stated) Debts outstanding for a period exceeding six months Other Debts  Less: Provision for Doubtful Debts	958.60 958.60 ————————————————————————————————————	
Note: Debts considered good Debts considered doubtful	958.60 - 958.60	939.66 - 939.66
Schedule 9  CASH & BANK BALANCES  Cash, Cheques in hand and Remittance in transit	4.49	700.81
	4.49	700.81

## TATA TEA INC

## Schedules forming part of the Balance Sheet

Schedule 10	2010		2009	
LOANS & ADVANCES (Unsecured and considered good unless otherwise stated) Advances recoverable in cash or in kind or for value to be received				
Considered good Considered doubtful  Less: Provision for doubtful advances	22.44 		18.76 - 18.76	18.76
Advance payment of tax (net of provision)		16.64		-
	Ξ	39.08	_ _	18.76
Schedule 11				
LIABILITIES				
Sundry Creditors Other Liabilities	Ξ	1,763.05 100.09 1,863.14	<u>-</u>	1,514.70 1,904.67 3,419.37
Schedule 12				
PROVISIONS Taxation less advance payments	<u>-</u>	<u>-</u>	<u>-</u>	75.56 75.56
Schedule 13				
DEFERRED TAXATION Deferred Tax Liability Deferred Tax Asset	_	- 0.04 0.04	<u>-</u>	611.60 611.60

## TATA TEA INC

## Schedules forming part of the Profit and Loss Account

Schedule 14	2010		2009		
OTHER OPERATING INCOME Liabilities no longer required written back		1,643.40 1,643.40	- -	<u>-</u> -	
Schedule 15					
INVESTMENT INCOME					
Income from long term investments Dividend from Subsidiary	Ξ	632.29 632.29	- -	1,386.07 1,386.07	
Schedule 16					
RAW MATERIALS CONSUMED					
Opening Stock Add: Purchases	1,373.23 5,236.46	6,609.69	1,406.59 5,036.59	6,443.18	
Less: Closing Stock	- -	826.77 5,782.92	- -	1,373.23 5,069.95	
Schedule 17					
EXPENSES					
Salaries, Wages and Bonus Contribution to Provident Fund and other Funds Workmen and Staff Welfare Expenses Consumption of Packing Materials Power and Fuel Repairs to Plant and Machinery Repairs to Buildings General Repairs Rates & Taxes Insurance Miscellaneous Expenses	<del>-</del>	456.95 1.52 179.23 565.15 106.80 19.12 6.26 12.38 23.06 48.16 371.79	- -	437.10 	
Schedule 18  (ACCRETION)/DECRETION TO STOCK / WORK IN PROGRESS Stock as at 1st April Tea	733.77		410.16		
Stock as at 31st March		733.77		410.16	
Tea	529.18 — —	529.18 204.59	733.77	733.77 (323.61)	

## TATA TEA INC

Schedules forming part of the Profit and Loss Account

 Rs in Lakhs

 2010
 2009

 Schedule 19
 PROVISION FOR TAXATION Income Tax Deferred Tax
 338.73 566.27
 376.72

 Deferred Tax
 566.27
 905.00
 376.72

#### **Tata Tea INC**

#### **Notes on Accounts**

#### Schedule 20

#### Significant Accounting Policies

#### (a) Accounting Convention

The financial statements are prepared to comply in all material aspects with all the applicable accounting principles in India. The financial statements have been prepared in accordance with the historical cost convention.

#### (b) Fixed Assets and Depreciation

Fixed Assets are carried at cost of acquisition less depreciation. Impairment loss, if any, ascertained is recognized.

Assets acquired on hire purchase, for which ownership will vest at a future date, are capitalized at cash cost. Depreciation on fixed assets, including assets created on lands under lease is provided under straight-line method over the remaining estimated useful life of the asset. Leasehold Buildings are depreciated over the remaining term of the lease

#### (c) Investment

Investments of a long-term nature are stated at cost, less adjustment for any diminution, other than temporary, in the value thereof.

#### (d) Inventory

Inventories are stated at cost or net realizable value whichever is lower. Cost is determined on FIFO method for all categories of inventories. Cost comprises expenditure incurred in the normal course of business in bringing such inventories to its present location and includes, where applicable, appropriate overheads based on the normal level of activity. Provision is made for obsolete, slow-moving and defective stocks, where necessary.

#### (e) Foreign Currency Transactions

Transactions in foreign currency are recorded at average weekly/ fortnightly spot rates or the exchange rate applicable on the transaction date. Exchange difference resulting from settled transactions are adjusted in the Profit & Loss Account. Year end balances of monetary items are restated at the year end exchange rates and the resultant net gain or loss is adjusted in the profit & loss account.

Year-end balances of all assets and liabilities are restated at the year-end exchange rates. Exchange differences arising on retranslation at year-end exchange rates, of the net investment in foreign undertakings, are taken to reserves

#### **Tata Tea INC**

#### **Notes on Accounts**

#### Schedule 20

### (f) Sales & Services

Sales are recognized on passing of property in goods i.e. delivery as per terms of sale.

#### (g) Deferred Taxation

Provision for deferred taxation is made using the liability method, on all timing differences to the extent that it is probable that a liability or asset will crystallize. As at the balance sheet date, unless there is evidence to the contrary of management's expectation of future profits for set off, deferred tax assets pertaining to business loss are only recognized to the extent that there are deferred tax liabilities offsetting them.

## (h) Borrowing Costs

Borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets are capitalized. The other costs are charged to the profit & loss account. Borrowing costs include amortization of issue / ancillary costs relating to borrowings and are being amortized at a constant rate on the carrying amount over the expected term of the borrowing.

#### (i) Other Income

Income from Investments is accounted for on accrual basis.

### (j) Employee Benefits

Post retirement employee benefits:

Contribution to post retirement benefits like Pension schemes are accounted for on accrual basis by the company and are recognized in the profit & loss account.

2. The major components of the Deferred Tax Assets / Liabilities, based on the tax effect of the timing differences, as at March 31, 2010 are as under:

	2010	2009
Deferred Tax Liabilities		
Depreciation	-	-
Others	-	-
	-	-
Deferred Tax Assets		
Provision for Doubtful Debts / Advances	-	-
Other Assets	0.04	611.60
Carry forward agricultural income tax loss	-	-
Accrued promotions & repairs	-	-
	0.04	611.60

#### **Tata Tea INC**

## **Notes on Accounts**

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Ðι.	. 11	e	u				L.

3. Basic and Diluted Earnings per Share (EPS) has been computed with reference to net profits attributable to equity shareholders of Rs.1995.01 Lakhs (Rs.1777.28 Lakhs) and the weighted average equity shares outstanding (Nominal value – \$ 1 per share) at the end of the year of 140 Lakh shares (140 Lakh shares)

### TATA TEA INC Notes to Accounts

#### Schedule 20

### 4 a) Consolidated Related Party Disclosure

#### Particulars of transactions during the year ended March 31, 2010

Rs in lakhs

				RS IN IAKNS
Nature of Transactions	Holding	Fellow Subsidiaries	Key Managerial	Total
			Personnel	
Purchase of Goods & Services	4845.33	-	-	4845.33
	(4,177.23)	-	-	(4177.23)
Technical / Marketing Services Paid	93.55	-	-	93.55
, and the second	(94.36)	-	-	(94.36)
Repayment of Loan	_	2,863.61	-	2863.61
	-	-	-	-
Interest Paid	_	123.45	-	123.45
	-	(260.23)	-	(260.23)
Directors Remuneration	_	-	62.20	62.20
	-	-	(44.68)	(44.68)
Dividend Paid	468.38	-	-	468.38
	-	-	-	-
Credit	1,873.25			1873.25
	(1,488.72)			(1488.72)

#### **Related Parties**

Holding Company Key Managerial Personnel

Tata Tea Ltd.

Mr. S. Ravi, Director, CEO.

# Fellow Subsidiaries

Tata Tea GB Ltd

Tetley Group Holdings Ltd The Tetley Group Ltd,UK

Tetley GB Ltd

Tetley Overseas Holdings Ltd

Tetley Overseas Ltd

Lyons Tetley Ltd

Tetley US Holdings Inc.

Tetley USA Inc

Tetley Canada Inc

Tetley Australia Pty Ltd

Stansand Ltd

Stansand(Brokers) Ltd

Stansand(Africa) Ltd

Stansand(Central Africa) Ltd

Tetley Polska sp. zo.o

Drassington Limited, UK

Good Earth Corporation

Good Earth Teas Inc. (formerly Fmali Herb Inc.)

Teapigs Ltd.

Jemca .a.s

Tata Tea (GB) Investments Ltd.

Campestres Holdings Limited

Kahutara Holdings Limited

Suntyco Holding Ltd Onomento Co Ltd OOO Tea Trade LLC OOO Sunty LLC

Tata Coffee Ltd

Consolidated Coffee Inc.

Eight 'O Clock Coffee Company

Alliance Coffee Ltd.

Tata Tea (GB) Capital Ltd.

Mount Everest Mineral Water Limited

Zhejiang Tata Tea Extraction Company Limited.

Tata Tea Holdings Private Limited.

### Notes to Accounts

## FINANCIAL STATEMENTS PREPARED UNDER IGAAP

## Schedule 20 (Continued)

4. b) Disclosures in respect of transactions in excess of 10% of the total related party transactions of the same type

Dc	In	l ak	he

			2010	2009
1	Repayment of Loan	Tata Tea (GB) Limited	2863.61	-
2	Interest Paid	Tata Tea (GB) Limited	123.45	260.23

- 5. The company is engaged in the processing of instant tea powder and do not operate in any other reportable segment.
- 6. Unless otherwise stated, figures in brackets relate to previous year and have been rearranged/regrouped, wherever necessary.

#### TATA TEA INC

### CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2010

Rs in lakhs

		Year ended March 31, 2010			Year ended March 31, 2009	
A.	Cash Flow from Operating Activities  Net Profit before Tax  Adjusted for:		2900.01		2154.00	
	Depreciation and amortisation Investment Income Interest expense Liabilities no longer required written back Operating Profit before working capital changes	34.11 (632.29) 152.64 (1643.40)	(2088.94)	23.10 (1386.07) 288.02	(1074.95)	
	Adjustments for: Trade and other receivables Inventories Trade payables	(138.40) 587.52 613.14	4000.00	179.78 (44.59) (257.01)	(404.00)	
	Cash generated from operations Direct taxes paid  Net Cash from Operating Activities	(419.58)	1062.26 1873.33 (419.58) 1453.75	(301.16)	(121.82) 957.23 (301.16) 656.07	
В.	Cash Flow from Investing Activities Purchase of fixed assets Sale of fixed assets Investment income Net cash from Investing Activities	(21.09) 0.52 632.29	611.72	- 1386.07	1386.07	
C.	Cash Flow from Financing Activities Proceeds from long term borrowings Repayment of long term borrowings Working capital facilities (net) Dividend paid Interest paid Net Cash used in Financing Activities	1307.16 (4353.53) 981.02 (465.20) (150.73)	(2681.28)	(960.35) (288.02)	(1248.37)	
	Net increase / (decrease) in Cash and Cash Equivalents		(615.81)		793.77	
D.	Cash and Cash Equivalents Opening Balance Exchange Gain/ (loss) on translation of foreign currency cash/cash equivalents Closing Balance	- -	700.81 (80.51) 4.49	_ =	76.88 (169.84) 700.81	

## Notes:

<sup>1</sup> The above Cash Flow Statement has been prepared under the 'Indirect Method' as set out in the Accounting Standard on 'Cash Flow Statements (AS-3)' issued by Companies (Accounting Standards) Rules, 2006.

<sup>2</sup> Previous year's figures have been rearranged/regrouped wherever necessary.