

**Teapigs US LLC**

**Management accounts**

**Year ended 31 March 2015**

Approved on behalf of board

A handwritten signature in black ink, appearing to read 'M Thakrar', is written over a circular stamp.

M Thakrar  
July 2015

# Teapigs US LLC

## Contents

	Page (s)
Accounting policies	2
Profit and loss account	3
Balance sheet	4
Notes to the financial statements	5-7

# Teapigs US LLC

## Accounting policies

### Basis of preparation

The financial statements are prepared on a going concern basis under the historical cost convention and in accordance with the Tata Global Beverages Group Accounting policies.

### Fixed Assets

Fixed assets are held at historic cost less accumulated depreciation. Depreciation is calculated so as to write off the cost of an asset, net of anticipated disposal proceeds, over the useful economic life of that asset as follows:

Computer Equipment	-	3 to 5 years
Fixtures and Fittings	-	2 to 5 years

### Turnover

Revenue is recognised in the profit and loss account when goods or services are supplied or made available to external customers against orders received, title and risk of loss is passed to the customer, reliable estimates can be made of relevant deductions and all relevant obligations have been fulfilled, such that the earnings process is regarded as being complete.

Company turnover represents net invoice value after the deduction of discounts and allowances given and accruals for estimated future rebates and returns. The methodology and assumptions used to estimate rebates and returns are monitored and adjusted regularly in the light of contractual and legal obligations, historical trends, past experience and projected market conditions. Market conditions are evaluated using customer and other third-party analyses, market research data and internally generated information. Value added tax and other sales taxes are excluded from revenue.

### Stocks

Stocks are valued at the lower of cost and net realisable value. Cost comprises that expenditure which has been incurred in the normal course of business in bringing the product to its present location and condition, including attributable overheads.

### Foreign currencies

Transactions in foreign currencies are translated at the rate of exchange ruling at the day of the transaction. Any exchange differences are dealt with in the profit and loss account. Period end foreign currency assets and liabilities are translated at period end exchange rates.

### Pension and other post retirement benefit arrangements

Pension costs relating to defined contribution schemes represent contributions payable to the scheme for the accounting period. They are recognised in the profit and loss account as they arise.

## Teapigs US LLC

### Profit and loss account Year ended 31 March 2015

	Year ended 31 March 2015 \$'000	Year ended 31 March 2014 \$'000
Turnover	659	80
Cost of sales	(347)	(44)
	<hr/>	<hr/>
	312	36
Distribution costs	(164)	(29)
Administrative expenses	(312)	(96)
	<hr/>	<hr/>
<b>Profit on ordinary activities before taxation</b>	<b>(164)</b>	<b>(89)</b>
Tax on profit on ordinary activities	-	-
	<hr/>	<hr/>
<b>Profit for the financial year</b>	<b>(164)</b>	<b>(89)</b>

There is no material difference between the results as disclosed in the profit and loss account and the results on an historical cost basis.

All amounts shown above relate to continuing operations.

The company has no recognised gains and losses other than those included in the results above and therefore no separate statement of total recognised gains and losses has been provided.

# Teapigs US LLC

## Balance sheet As at 31 March 2015

	31 March 2015 \$'000	31 March 2014 \$'000
<b>Fixed assets</b>		
Tangible Assets	8	0
	8	-
<b>Current assets</b>		
Stocks	305	224
Debtors - amounts falling due within one year	85	59
Cash at bank and in hand	199	45
	<u>589</u>	<u>328</u>
<b>Creditors - amounts falling due within one year</b>	<u>(850)</u>	<u>(417)</u>
<b>Net current assets</b>	<u>(261)</u>	<u>(89)</u>
<b>Total assets less current liabilities</b>	<u>(253)</u>	<u>(89)</u>
<b>Creditors - amounts falling due after more than one year</b>	-	-
<b>Net assets</b>	<u>(253)</u>	<u>(89)</u>
<b>Capital and reserves</b>		
Called up share capital	-	-
Profit and loss account	<u>(253)</u>	<u>(89)</u>
<b>Total shareholders' funds</b>	<u>(253)</u>	<u>(89)</u>

# Teapigs US LLC

## Notes to the financial statements

### 1 Turnover

The principal activity of the company is the marketing and distribution of tea in the USA, which is regarded by the directors as a single class of business.

### 2 Operating profit

	Year ended 31 March 2015 \$'000	Year ended 31 March 2014 \$'000
<b>The operating profit is stated after charging:</b>		
Wages and salaries	179	55
Social security costs	9	8
Other pension costs	2	-
<b>Staff costs</b>	<b>190</b>	<b>63</b>
Operating lease rentals - other	23	4
Depreciation of fixed assets - owned assets	2	-

### 3 Tangible assets

	Computer equipment \$'000	Total \$'000
<b>Cost</b>		
At 1 April 2014	-	-
Additions	10	10
<b>At 31 March 2015</b>	<b>10</b>	<b>10</b>
<b>Depreciation</b>		
At 1 April 2014	-	-
Charge for the year	2	2
<b>At 31 March 2015</b>	<b>2</b>	<b>2</b>
<b>Net book amount</b>		
<b>At 31 March 2015</b>	<b>8</b>	<b>8</b>
At 31 March 2014	-	-

# Teapigs US LLC

## Notes to the financial statements (continued)

### 4 Stocks

	31 March 2015 \$'000	31 March 2014 \$'000
Finished goods	305	224

The amount shown for finished goods is not materially different from the replacement cost of those finished goods to the company.

### 5 Debtors - amounts falling due within one year

	31 March 2015 \$'000	31 March 2014 \$'000
Trade debtors	64	51
Other debtors	18	7
Other taxation	3	1
<b>Total</b>	<b>85</b>	<b>59</b>

### 6 Creditors - amounts falling due within one year

	31 March 2015 \$'000	31 March 2014 \$'000
Trade creditors	4	3
Amounts owed to group undertakings	825	414
Accruals and deferred income	21	-
<b>Total</b>	<b>850</b>	<b>417</b>

Amounts owed to group undertakings consist of a loan from Teapigs Limited. The loan is non-interest bearing and is unsecured. The principal is repayable on demand by the lender.

### 7 Reserves

	Profit and loss account \$'000
At 1 April 2014	(89)
Profit for the financial year	(164)
<b>At 31 March 2015</b>	<b>(253)</b>

## **Teapigs US LLC**

### **Notes to the financial statements (continued)**

#### **8 Parent company**

The immediate parent undertaking is Teapigs Limited. The smallest parent to include the company's results in its consolidated financial statements is Tata Global Beverages Group Limited, a company incorporated in the United Kingdom. Copies of that company's financial statements may be obtained from 325 Oldfield Lane North, Greenford, Middlesex, UB6 0AZ. The largest company to consolidate the company's results and the company's ultimate parent undertaking is Tata Global Beverages Limited, a company registered in India. The consolidated financial statements of Tata Global Beverages Limited are available from 1 Bishop Lefroy Road, Kolkata, India.

#### **9 General Information**

These financial statements are not required to be audited in terms of the local regulations and have been drawn up in a relevant format from the books of accounts which are maintained under the local GAAP.