

Tata Global Beverages LimitedRegistered Office: 1 Bishop Lefroy Road Kolkata-700020

Audited Financial Results for three months ended Sep 30, 2013

Rs. in Lakhs

| _ | | | | Ks. In Lakns | | | |
|-----|---|--------------|--------------|--------------|--------------------|--------------|---------------|
| | Particulars | Thre | e months en | ded | Year to date ended | | Year ended |
| | | Sep 30 | June 30 | Sep 30 | Sep 30 Sep | | March 31 |
| | | 2013 | 2013 | 2012 | 2013 | 2012 | 2013 |
| | Net Sales / Income from Operations (Net of excise duty) | 63452 | 66665 | 53934 | 130117 | 110227 | 227784 |
| | Other Operating Income | 1750 | 1294 | 1302 | 3044 | 2017 | 4826 |
| - | Total Income from Operations(Net) | 65202 | 67959 | 55236 | 133161 | 112244 | 232610 |
| | | | | | | | |
| | (a) Cost of materials consumed (b) Purchase of stock-in-trade | 45200 38 | 38556 45 | 37977 - | 83756 83 | 71456 113 | 154927 113 |
| | (c) Changes in inventories of finished goods and stock-in-trade | (1460) | | 274 | 4037 | 3058 | (3854) |
| | (d) Employees benefits expense | 3444 | 3417 | 2708 | 6861 | 5472 | 12006 |
| | (e) Depreciation and amortization expense (f) Other expense | 415 13603 | 404 12008 | 353 11164 | 819 25611 | 702 21100 | 1639 45567 |
| _ | (1) Other expense | 13603 | 12006 | 11104 | 25011 | 21100 | 45507 |
| | Total Expenses | 61240 | 59927 | 52476 | 121167 | 101901 | 210398 |
| | Profit from Operations before Other Income , Finance costs & Exceptional | 3962 | 8032 | 2760 | 11994 | 10343 | 22212 |
| | Items | | | | | | |
| | Other Income | 4798 | 1330 | 4166 | 6128 | 4842 | 11297 |
| | Profit from ordinary activities before Finance costs & Exceptional Items | 8760 | 9362 | 6926 | 18122 | 15185 | 33509 |
| | Finance Costs | 910 | 499 | 543 | 1409 | 844 | 3201 |
| - | Findrice Costs | 910 | 499 | 243 | 1409 | 044 | 3201 |
| | Profit from ordinary activities after Finance costs but before Exceptional | 7850 | 8863 | 6383 | 16713 | 14341 | 30308 |
| | Items | 15700 | 2400 | 2642 | 40207 | 2402 | 1707 |
| _ | Exceptional Items(Net) | 15789 | 2498 | 3642 | 18287 | 3492 | 1787 |
| | Profit from ordinary activities before Tax | 23639 | 11361 | 10025 | 35000 | 17833 | 32095 |
| | Tax Expense | | | | | | |
| | (a) Current Tax | 6554 | 3014 | 926 | 9568 | 3176 | 6779 |
| | (b) Deferred Tax | (223) | (110) | (340) | (333) | (390) | (549) |
| | Net Profit for the period | 17308 | 8457 | 9439 | 25765 | 15047 | 25865 |
| | | | | | | | |
| | Paid-up equity share capital (Face value of Re 1 each) | 6184 | 6184 | 6184 | 6184 | 6184 | 6184 |
| | Reserves excluding Revaluation Reserves | | | | | | 223459 |
| | Earnings per share (Basic & Diluted) (not annualised for the quarter) - Rs | 2.80 | 1.37 | 1.53 | 4.17 | 2.43 | 4.18 |
| | Debt Service Coverage Ratio (DSCR) | | | | 12.86 | | 10.47 |
| | Interest Service Coverage Ratio (ISCR) | | | | 12.86 | 17.99 | 10.47 |
| | DARTICH ARC OF CHAREHOLDING | | | | | | |
| | PARTICULARS OF SHAREHOLDING Public Shareholding | | | | | | |
| | -Number of Shares | 401315380 | 400715380 | 400715380 | 401315380 | 400715380 | 400715380 |
| | -Percentage of Shareholding | 64.90% | 64.80% | 64.80% | 64.90% | 64.80% | 64.80% |
| | Promoters and Promoters Group Shareholding | | | | | | |
| (a) | Pledged/ Encumbered | | | | | | |
| 1 | - Number of shares | - | 40800000 | 40800000 | - | 40800000 | 40800000 |
| 1 | -Percentage of Shares (as a percentage of the total shareholding | - | 18.74% | 18.74% | - | 18.74% | 18.74% |
| 1 | of the promoter and promoter group) -Percentage of Shares (as a percentage of the total share capital | _ | 6.60% | 6.60% | _ | 6.60% | 6.60% |
| | of the Company) | | 0.0070 | 0.0070 | | 0.00 70 | 3.3370 |
| (b) | Non Engumbered | | | | | | |
| (0) | Non Encumbered - Number of shares | 217083190 | 176883190 | 176883190 | 217083190 | 176883190 | 176883190 |
| 1 | -Percentage of Shares (as a percentage of the total shareholding | 100.00% | | 81.26% | 100.00% | | |
| | of the promoter and promoter group) | | | 0 | | | |
| | -Percentage of Shares (as a percentage of the total share capital of the Company) | 35.10% | 28.60% | 28.60% | 35.10% | 28.60% | 28.60% |
| | or the company) | | | | | | |

Note:- DSCR = Earnings before Interest ,Exceptional items and Tax / Gross Interest and Principal repayment of long term loan ISCR = Earnings before Interest ,Exceptional items and Tax / Gross Interest

Notes:

- 1. Total Operating Income for the quarter at Rs 652 crores grew by 18% over the corresponding quarter of the previous year driven mainly by improvement in branded operations. Profit from Operations at Rs 40 crores is higher by 44% from the corresponding quarter of the previous year driven by improved operating performance. After considering the favorable impact of exceptional items, the Profit after tax for the Quarter at Rs 173 crores improved by 83 % over the corresponding quarter of previous year.
- 2. Exceptional items during the quarter represent profit from sale of property in Bangalore Rs 192 crores net of expenditure on new product development Rs 3 crores, expenditure on revision of post retirement pension obligations of Rs 11 crores and provision against long term Investment Rs 20 crores pertaining to an overseas Joint Venture company engaged in non-branded business. Exceptional items for the corresponding quarter of previous year represent profit arising from Sale of Non Core investment Rs 51 crores net of expenditure on post retirement pension obligations Rs 11 crores and expenditure on new product development Rs 4 crores.
- 3. Earnings per share (EPS) (basic and diluted) for the quarter of Rs. 2.80 is higher than Rs 1.53 reported for the corresponding quarter of the previous year mainly due to improved operational performance and favorable impact of exceptional items. Net of the impact of exceptional items, EPS (basic and diluted) for the current quarter is higher at Rs. 0.91 as compared to Rs 0.86 for the corresponding quarter of the previous year.
- 4. During the month of July 2013, the Company had entered into an agreement with Tata Realty and Infrastructure Limited for the development of the Company's property in Bangalore through a Special Purpose Vehicle (SPV). The consideration for the transfer of the Company's property is Rs. 195 crores which was discharged by a mix of cash, securities in the SPV and constructed space in the property to be developed. The necessary transaction documents have been executed by the parties in this regard.
- 5. The Board of Directors of the Company has this day approved the scheme of merger of its subsidiary Mount Everest Mineral Water Ltd with the Company in terms of a scheme of amalgamation under Section 391-394 and other applicable provisions of the Companies Act, 1956. The appointed date of the scheme is 1st April 2013. The Scheme would become effective after receipt of all requisite statutory and court approvals, including shareholders approval.
- 6. As the Company's activity falls within a single business segment, viz "Buying / Blending and Sale of tea in bulk and value added form" the disclosure requirements of Accounting Standard (AS-17) on "Segment Reporting" notified by the Companies (Accounting Standard) Rules 2006, are not applicable.

7. Investor complaints:

| Pending at the | Received during the | Disposed off during the | Remaining unresolved |
|------------------|---------------------|-------------------------|----------------------|
| beginning of the | Quarter | Quarter | at the end of the |
| Quarter | | | Quarter |
| 1 | 1 | 2 | - |

- 8. Statement of Assets and Liabilities as at September 30, 2013 is annexed.
- 9. Previous period's figures have been rearranged/ regrouped to the extent necessary, to conform to the current period's figures.
- 10. The aforementioned results were reviewed by the Audit Committee of the Board on November 12, 2013 and subsequently taken on record by the Board of Directors at its Meeting held on November 12, 2013. The statutory auditors of the company have audited these results.



Tata Global Beverages LimitedRegistered Office: 1 Bishop Lefroy Road Kolkata-700020

Audited Statement of Assets and Liabilities as at September 30, 2013

Rs in Lakhs

| Particulars | | | As at March 31 2013 |
|-------------|---|------------------|---------------------------|
| Α | EQUITY AND LIABILITIES | | |
| 1 | SHAREHOLDERS' FUNDS | | |
| | (a) Share Capital | 6184 | 6184 |
| | (b) Reserves and Surplus | 251002 | 225645 |
| | Sub-total - Shareholders' funds | 257186 | 231829 |
| 2 | Non-current liabilities | 0.4.47 | 7007 |
| | (a) Long-term provisions Sub-total - Non-current liabilities | 9447 9447 | 7997 7997 |
| | Sub-total - Non-current liabilities | 944 / | /99/ |
| 3 | Current Liabilities | | |
| | (a) Short-term borrowings | 42537 | 18357 |
| | (b) Trade Payables | 28860 | 13592 |
| | (c) Other current liabilities | 53705 | 52722 |
| | (d) Short-term provisions | 7114 | 19524 |
| | Sub-total - Current liabilities | 132216 | 104195 |
| | | | |
| | TOTAL - EQUITY AND LIABILITIES | | 344021 |
| | ASSETS Non-current assets | | |
| - | (a) Fixed Assets | 14838 | 15045 |
| | (b) Non-current investments | 229615 | 222514 |
| | (c) Deferred tax Assets | 2653 | 2320 |
| | (d) Long-term loans and advances | 16799 | 4208 |
| | Sub-total - Non-current assets | 263905 | 244087 |
| 2 | Current assets | | |
| | (a) Current investments | _ | - |
| | (b) Inventories | 89294 | 65156 |
| | (c) Trade Receivables | 20456 | 10911 |
| | (d) Cash & Bank balance | 9054 | 5052 |
| | (e) Short-term loans and advances (f) Other current assets | 15111 1029 | 18171 644 |
| | Sub-total - Current assets | 134944 | 99934 |
| | Sub total Current assets | 13 13 17 | 22231 |
| | TOTAL ASSETS | 398849 | 344021 |