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January 27th, 2026

Results for the quarter ended 31st December 2025

Consolidated Results

Tata Consumer Products delivered strong volume led topline growth of 15% with India Branded business Underlying Volume Growth of 15%.

Financial Highlights

Revenue from Operations for the quarter at Rs 5112 Crores, up 15%

Salt business recorded 4th consecutive quarter of double-digit growth, India Tea business continued to grow with margins back in the normative range as the benefit of lower input costs were passed on to consumers.

Tata Sampann accelerated its growth momentum and Ready-to-Drink (RTD) business delivered robust performance.

Overall, "Growth" businesses recorded robust growth of 29%

International and Non-Branded business continued their momentum with 11% and 20% constant-currency revenue growth respectively.

Consolidated EBITDA for the quarter at Rs 728 Crores, up 26%. Group Net Profit for the quarter at Rs 385 crores, up 36%

Tata Consumer Products Ltd. today announced its results for the quarter ended 31st December 2025.

Some of the key business updates are:

India

India Beverages Business – Growth across segments

- For the quarter, India packaged beverages business revenue grew 3%. Coffee continued its strong trajectory with a revenue growth of 40% for the quarter.
- Tata Coffee Grand Premium launched #NotJustYourRegularCoffee campaign- its first ever brand campaign in Non-South markets.
- RTD (Ready to Drink) business delivered its 2nd consecutive quarter of double-digit growth, recording 26% revenue growth in Q3. Tetley entered the RTD tea segment with two differentiated launches - Tetley Green Tea Slimcare and Tetley Fruit Tea.

Foods Business - Continued momentum in Salt and Tata Sampann

- For the quarter, India Foods business revenue grew 19%.
- Salt revenue grew 14% during the quarter supported by strong volume growth.
- Tata Sampann portfolio continued to build on its momentum and grew 45% for the quarter with strong performance from new launches and innovations.
- Tata Himalayan Rock salt crystal was launched to strengthen presence in the high-growth rock salt category.
- Capital Foods accelerated innovation with new product launches during the quarter-Ching's Premium Soy sauces and a range of Premium Stir fry sauces.

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Innovation- Continued to power growth with 15 new launches during the quarter

Momentum on innovation continued across categories with focus on Health & Wellness, Convenience and Premiumization. Below is a snapshot of the launches during the quarter.

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International Business- Continued steady momentum

- For the quarter, the International business revenue grew 11% in constant currency terms, led by strong coffee performance in the USA.
- In the USA, the coffee business registered strong growth. Eight O'Clock coffee continues to gain market share.
- In Canada, Tetley is the fastest growing brand in specialty tea. (Source: Nielsen IQ)

Tata Starbucks - Crossed 500th store milestone reinforcing its leading market share position

- In line with its store addition plans, Tata Starbucks added 12 net new stores during the quarter. This brings the total number of stores to 504 across 81 cities.
- The key growth drivers for the quarter were Beverage collaborations with Baileys, continued innovation in the food program and the enhanced Diwali gifting portfolio.

Sunil D'Souza, Managing Director & CEO of Tata Consumer Products said

"Q3FY26 marked another quarter of strong, broad-based performance for Tata Consumer Products, led by healthy volume-led growth and sustained momentum across our core as well as growth businesses. Our India Branded business delivered double-digit underlying volume growth, with Foods and Beverages continuing on a strong trajectory driven by strong execution, portfolio expansion and premiumization.

We are encouraged by the consistent performance in our Foods business, the accelerating momentum in Tata Sampann and Ready-to-Drink, and the steady gains in our International business, particularly in coffee. Innovation remains a key growth engine, with 15 new launches during the quarter across Health & Wellness, Convenience and Premium segments.

With improving margins, disciplined execution and a sharper focus on high-growth categories, we remain confident in our strategy to build a more agile, innovation-led and profitable consumer business for the long term."

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About Tata Consumer Products Limited

Tata Consumer Products Limited is a focused consumer products company uniting the principal food and beverage interests of the Tata Group under one umbrella. The Company's portfolio of products includes tea, coffee, water, RTD, salt, pulses, spices, ready-to-cook and ready-to-eat offerings, breakfast cereals, snacks and mini meals. Its key beverage brands include Tata Tea, Tetley, Organic India, Eight O'Clock Coffee, Tata Coffee Grand, Himalayan Natural Mineral Water, Tata Copper+ and Tata Gluco+. Its foods portfolio includes brands such as Tata Salt, Tata Sampann, Tata Soulfull, Ching's Secret and Smith & Jones. In India, Tata Consumer Products has a reach of over 275 million households, giving it an unparalleled ability to leverage the Tata brand in consumer products. The Company has a consolidated annual turnover of Rs. 17,618 Crs with operations in India and International markets.
Last 10-year financials are available on Historical financial data.

For more information on the Company, please visit our website www.tataconsumer.com

Disclaimer:
Some of the statements in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The Company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events.