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May 8th, 2026

Results for the quarter and year ended 31st March 2026

Consolidated Results

Tata Consumer Products delivers broad-based, volume - led growth; crosses Rs.20,000 crores revenue milestone in FY26

Financial Highlights

Revenue from Operations grew 18% YoY in Q4 to Rs 5,434 Crores; FY26 revenue rose 15% to Rs 20,290 Crores.

Robust Underlying Volume Growth (UVG) for the India branded business at 16% for the quarter and 13% for the year

India Foods delivered strong growth of 21% for the quarter; bringing FY26 growth to 18%

India Beverages grew 4% for the quarter bringing FY26 growth to 8%

'Growth businesses' crossed Rs 4,000 crore in FY26, accounting for 31% of India business

International Business continued its momentum with 21% growth (11% in constant currency) for the quarter, delivering a strong growth of 16% (9% in constant currency) for the year

Consolidated EBITDA for the quarter at Rs 796 crores, up 27%, For the year at Rs 2,815 crores, up 12%

Group Net Profit for the quarter at Rs 424 crores, up 22%, For the year at Rs 1,547 crores, up 20%

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Tata Consumer Products Ltd. today announced its results for the quarter ended 31st March 2026.

Dividend of Rs 10 per share recommended for the year, up 21% YoY

Some of the key business updates are:

India

Beverages Business – Steady volume growth in Tea, Coffee and RTD recorded strong growth supported by new launches

- For the quarter, India tea volumes grew 4% with revenue marginally declining as the benefit of lower input costs were passed on to consumers. Coffee continued its strong trajectory with a revenue growth of 20% for the quarter.
- Summer led premixes - Tata Tea Gold Iced tea, Tetley Matcha Latte and Tata Coffee cold coffee were launched across the beverages portfolio.
- RTD (Ready-to-Drink) business delivered its 3rd consecutive quarter of double-digit growth, recording 23% revenue growth in Q4. The business entered the electrolyte beverages category, with the small pack launch of 'Tata Electrolyte' targeting affordability, trial and high frequency consumption occasions.

Foods Business – Strong growth across categories

- For the quarter, India Foods business revenue grew 21%
- Salt revenue grew 12% during the quarter supported by strong volume growth. This marks the fifth consecutive quarter of double-digit growth in Salt business.
- Tata Salt launched 'Lo-Sodium' Rock salt with 15% lower sodium, supporting a heart-healthy positioning.
- Tata Sampann recorded excellent momentum and grew 69% for the quarter with strong performance across categories.
- Tata Sampann expanded into protein snacking with Protein Crunch Makhana and Hi-Protein Edamame to cater to young, health-conscious consumers.
- Capital Foods expanded its portfolio with the launch of Manchurian and Schezwan Cup Noodles, strengthening presence in convenient snacking formats.

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Innovation – Continued to power growth with 80 new launches during FY26

Innovation remained a core growth driver, with 80 new launches in FY26 across Health & Wellness, Convenience and Premiumisation. Innovation-to-sales stood at a best-in-class 4.5%.

International Business – Maintained strong trajectory

- For the quarter, the International business revenue grew 21% (11% in constant currency), led by strong coffee performance in the USA.
- In the USA, Eight O'Clock coffee continued to gain market share, growing at more than double the category rate.

Tata Starbucks – Continued same store sales growth

- Third consecutive quarter of positive same store sales growth (SSSG). The brand footprint stands at 502 stores across 80 cities.
- Built a differentiated 'Everyday Choices Made Better' platform with Protein cold foam and Zero-added-sugar syrups scaling strongly.
- Continued to advance beverage customization with hot beverages now served with zero/low/regular sugar options.

Sunil D'Souza, Managing Director & CEO of Tata Consumer Products said

"We delivered a strong finish to FY26 with another quarter of consistent double-digit topline growth. Performance was broad-based across our core and growth businesses, reflecting sustained momentum in execution, innovation and brand building.

Our India branded business delivered robust underlying volume growth driven by strengthening distribution, portfolio expansion and innovation. The Foods business continued its strong trajectory with Tata Sampann recording exceptional growth momentum. The Ready-To-Drink business performed well with focused innovation and new product development. Our 'Growth' businesses grew 24% in FY26 and accounted for 31% of the India business, demonstrating the steady transformation of our portfolio.

The International business recorded strong performance with revenue growth of 21% (11% in constant currency) in Q4, reflecting the sustained strength of our execution across key markets.

Innovation continued to fuel our growth agenda with 80 new launches in FY26 across categories. Our revenue from innovation has scaled 7X since FY21, reflecting the growing contribution of new product launches.

As we move into the next phase of growth, we remain focused on building scale, strengthening our portfolio and consistently delivering value to consumers, customers and shareholders."

About Tata Consumer Products Limited

Tata Consumer Products Limited is a focused consumer products company uniting the principal food and beverage interests of the Tata Group under one umbrella. The Company's portfolio of products includes tea, coffee, water, RTD, salt, pulses, spices, ready-to-cook and ready-to-eat offerings, breakfast cereals, snacks and mini meals. Its key beverage brands include Tata Tea, Tetley, Organic India, Eight O'Clock Coffee, Tata Coffee Grand, Himalayan Natural Mineral Water, Tata Copper+ and Tata Gluco+. Its foods portfolio includes brands such as Tata Salt, Tata Sampann, Tata Soulfull, Ching's Secret and Smith & Jones. In India, Tata Consumer Products has a reach of 290 million households, giving it an unparalleled ability to leverage the Tata brand in consumer products. The Company has a consolidated annual turnover of Rs. 20,290 Crs with operations in India and International markets.
Last 10-year financials are available on Historical financial data.

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For more information on the Company, please visit our website www.tataconsumer.com

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Some of the statements in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The Company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events.